

CHEMIST & DRUGGIST

newsweekly for pharmacy

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survey of
pharmacies**

**New notional
salary claim**

**Society's
warning on
labelling**

**Chemists' sales
up by 12 pc**

**Developments
in high-speed
tableting**

**Beecham
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CHEMIST & DRUGGIST

111th year of publication Vol. 193 No. 4708

The newsweekly for pharmacy

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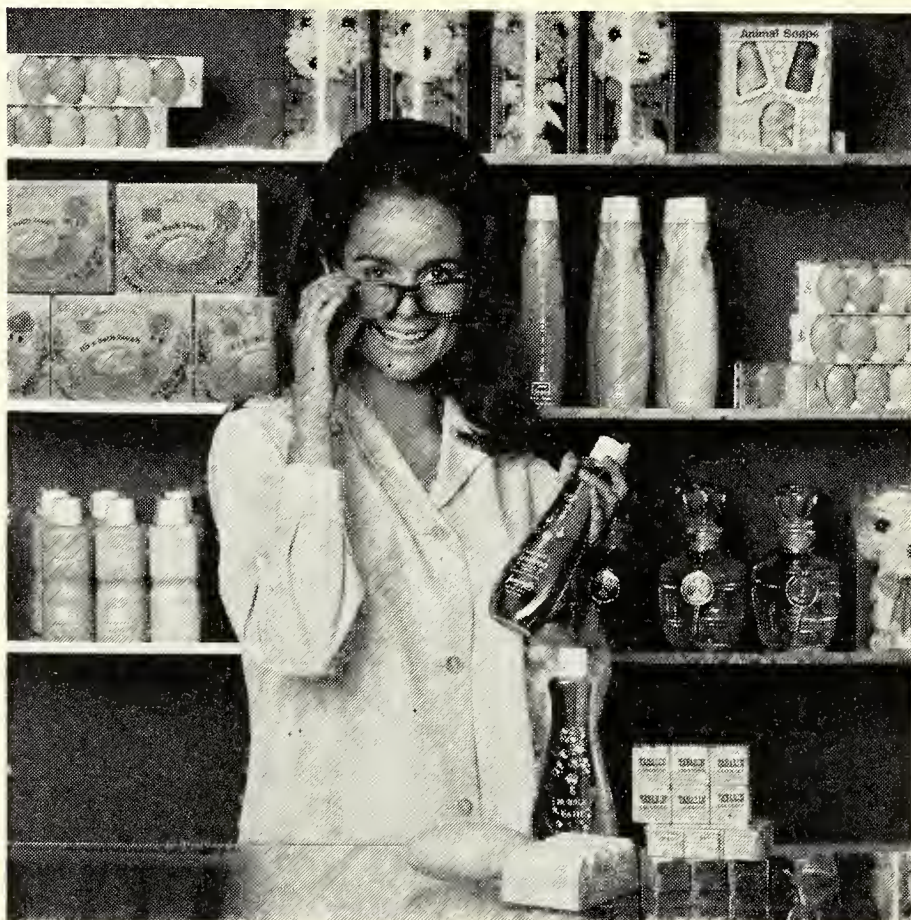
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Contents ©

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Mr G. T. M. David, chairman Central
NHS (Chemist Contractors) Committee,
leads the negotiations for an increased
notional salary (page 715)

Jean Sorelle says: 'You'll love my 5 ways to clean up'



"You'll enjoy cleaning up with my bathroom specialities.
So will your customers. I've designed them to combine luxury
with economy. Just look at them – and the prices.

Everybody cleans up with Jean Sorelle."

Bubble bath economy packs in pink, blue or
amber (only 2/11). Giant luxury toilet
soaps (2/11 each). Medicated shampoo especially
made to clear dandruff (2/11). Pretty packs of
six bath cubes, with a choice of pine, bouquet
or lavender perfumes (1/3 for six cubes).

And economy toilet soap
(only 3/3 per pack of five).



**Jean
Sorelle**
LONDON

Jean Sorelle London, 111-113 Great Portland Street, London W.1



Ilford Limited is proud to announce that the Company has been honoured by the Queen's Award to Industry 1970 for Export Achievement of photographic and magnetic recording materials.

The success of sales in export markets could not have been achieved without the development and manufacture of first class products and a strong position in the United Kingdom markets.

This has been achieved by the loyal and sustained efforts of all the staff, the suppliers and customers at home and overseas to all of whom Ilford Limited extends its thanks.

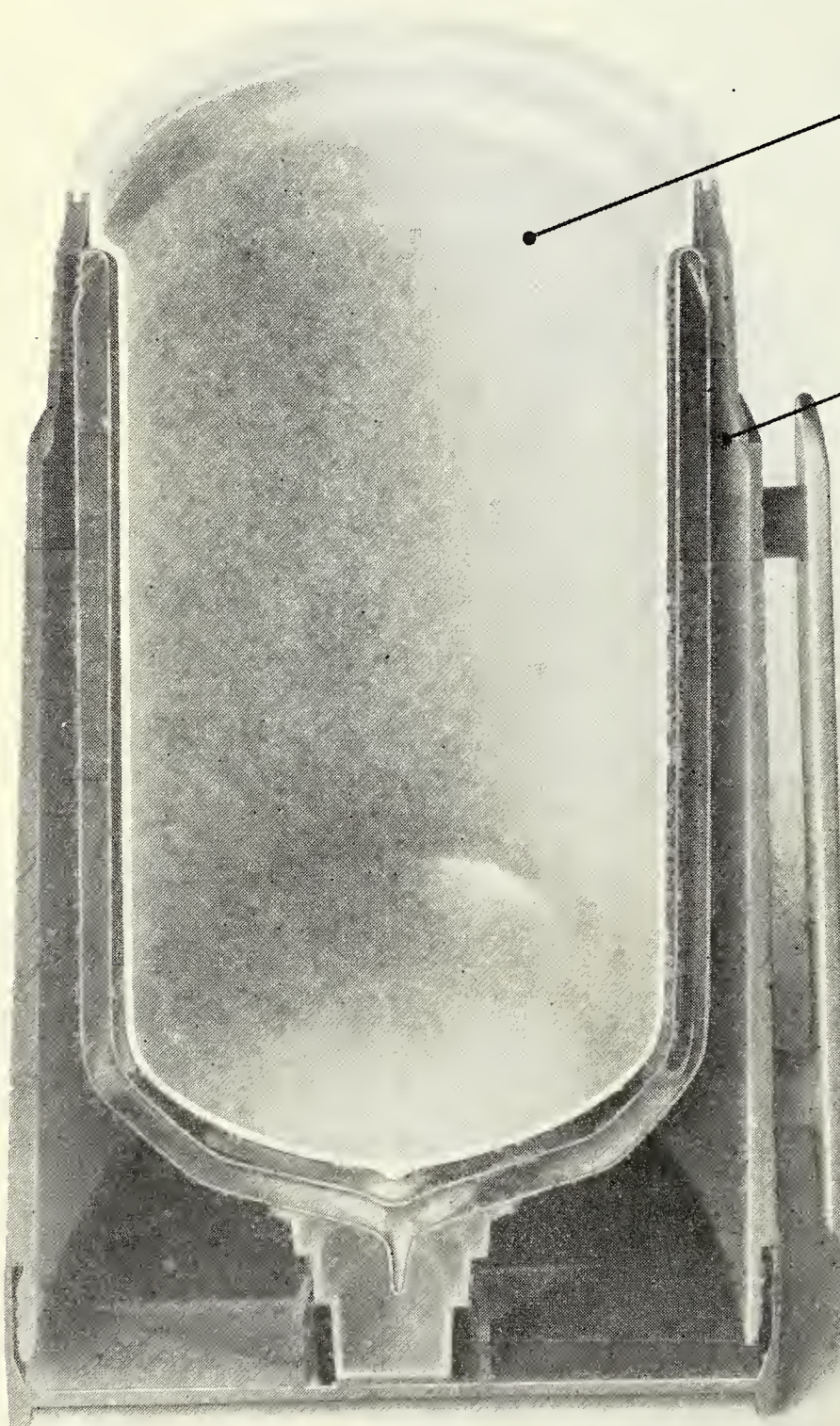


ILFORD

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THE NEW ALADDIN SUPER FOOD FLASK

is no ordinary flask—you can eat straight out of it!



Revolutionary design introduces inner safety shield

Aladdin's inner safety shield of tough, hygienic polypropylene is a brilliant idea and a major improvement. Spoon out hot meals, dig down for ice cubes, eat straight out of the flask – the shield makes the glass vacuum filler spoon and fork-proof.

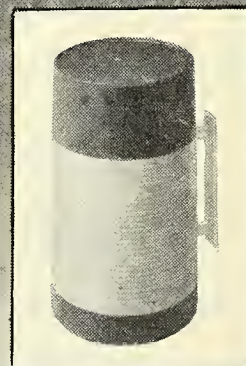
Extra tough and handsome outer casing

Casing, leakproof stopper and cup are all beautifully styled in polypropylene – extra tough, dentproof, rustproof, virtually unbreakable. The outer casing is permanently welded to the inner safety shield, so there is no need to dismantle the flask when cleaning. In attractive combination of beige and red.

Food flask sales climb each year. And now from Aladdin comes the new idea to put them right on the map. The radically different Aladdin Super Food Flask makes portable meals and the enjoyment of them more practical than ever before.

Take full advantage of this great new sales and profit opportunity. Call your wholesaler right away. Be one of the first to get the new – really new – Aladdin Super Food Flask into your store and on display.

Recommended
retail prices:
16 oz. 15/11
including 1/5 P.T.
22 oz. 19/11
including 1/10 P.T.



Aladdin

REGD TRADE MARK

Aladdin Industries Limited,
Greenford, Middlesex

Substantial rise claimed on notional salary

A new claim for an increase in the notional salary for proprietor pharmacists is to be submitted to the Department of Health by the Central NHS (Chemist Contractors) Committee.

The "average" notional salary used for computing NHS remuneration in 1969 was £2,389, but the C&D believes the amount to be claimed will represent a substantial improvement on that figure. The claim is being based on a notional salary formulated by the working party of Central Committee representatives and their consultants.

There are still some outstanding accounts to be received from the remuneration inquiry, the Committee was told at its last meeting.

Pressure is being exerted on the responsible accountants to complete them without delay. Recommendations of the working party on the way in which the claim in respect of the profit margin should be formulated were accepted.

Arrangements to hold a Conference of representatives of Welsh Pharmaceutical Committees at Porthcawl on Sunday, June 14 were approved.

The Committee considered an interim reply from the Department to the representations about the suspension of discounting arrangements during December 1969 and January 1970. The claim was still under sympathetic consideration.

Urgent scripts

The Committee also considered a reply from the Department about the problem of doctors omitting the "urgent" endorsement from Forms EC10 where medicaments were required outside normal hours. The Department was unable to agree that patients be authorised to certify the time the prescription was dispensed and suggested that a "profession to profession" approach at local level might help.

The Committee decided to inform the Department that that solution had been tried on a number of occasions without effective result. It was resolved that the Department be asked to issue an Executive Council notice to all general practitioners reminding them of their obligations under their terms

of service in this matter.

After lengthy discussion it was agreed to accept the Department's interim offer to increase to £2 the payment in respect of the rota service provided on Sundays, early closing days and bank holidays. However, during the forthcoming negotiations on general remuneration the Committee would press its claim for a disturbance allowance to take account of all that is involved in providing rota services.

An exchange of views on NHS remuneration with the Pharmaceutical Standing Committee (Scotland) was reported.

It was agreed that the comments on the Second Green Paper on the future structure of the Health Service in England be submitted jointly by the Pharmaceutical Society and the Central Committee. Comment, page 733

Society statement on labelling

The Council of the Pharmaceutical Society of Great Britain has issued the following statement on the labelling of products for counter sale:

"The Council wish to remind members of the need to ensure that pharmacy address labels or price tickets affixed to packs of medicinal products, disinfectants, etc., for counter sale, do not obscure any cautionary wording printed on the label by the manufacturer.

"Members are also reminded of the need, when selling any product in a pack other than that supplied by the manufacturer, to ensure that any necessary cautionary wording is added to the label affixed to the pack sold.

"The Council are giving consideration to the question of cautionary wording on the labels of dispensed medicines and a further statement may be issued."

Earlier this year, the TV show "Braden's Week" criticised chemists who do not carry forward manufacturers'



The new Maws Award golf trophy, pictured here, was presented for the first time at the annual meeting of the Scottish Chemists' Golf Association at Gleneagles this week. The Maws Award will be presented annually to the player with the best scratch score recorded during the tournament

National pharmacy survey

A national survey of pharmacies is to be carried out by the Pharmaceutical Society.

The exact details of the survey are yet to be worked out but an attempt will be made to ascertain such facts as the number of pharmacists per pharmacy, the part played in the pharmaceutical service by qualified persons working part-time, by married women and by retired persons. In addition to providing factual information concerning the pharmaceutical service, the information will help to formulate recruitment policy. The survey is likely to be carried out during October. The decision to initiate the survey was made at the Council meeting of the Pharmaceutical Society on May 5 (see report on p 727).

Child-proof pill container proposed

Asked in the Commons this week if he would introduce a child-proof pill container, following the analysis of the study by the Medical Care Research Unit, Dr John Dunwoody, Under Secretary of State for Health and Social Security, replied "The analysis of the field work by the Medical Care Research Unit is not yet complete. The results of this study, when available, will need to be considered together with those of other related inquiries mentioned in my answer on April 14 to Mr R. Roebuck."

Dr M. Winstanley asked: "Would the Minister agree that, in addition to persuading people to keep all medicines and drugs out of children's reach, it would be helpful if he could persuade people not to hoard medicines and pills which they have finished with for some future unspecified occasion but to throw them away?"

Dr Dunwoody: "I agree. The practice of hoarding drugs is a potentially dangerous and foolish one, and I advise patients not to do it. I would urge them strongly to throw medicines and drugs away, or, preferably, to return them to the pharmacist from whom they came."

Debts £8,547: assets £63

An application for discharge from an October, 1969 bankruptcy by Mrs Barbara Isabella Wozniak, MPS, was refused at London bankruptcy court recently.

Mrs Wozniak, formerly traded as Barbara Dispensing Chemist at 26 North End Parade, West Kensington. The official receiver said debts totalled £8,547, of which £1,898 was due to a partly secured creditor.

Assets had realised £63, it was stated.

Only 10,000 pharmacies in 1975

There will be no more than 10,000 pharmacies in Britain by 1975. That prediction was made by Mr H. W. Tomski (director, Institute of Pharmacy Management) at a session of the international conference of the Pharmacy Guild of Australia held in Sydney from April 26-May 2.

In an earlier address to the conference Mr Tomski criticised what he believed to be a failure in this country to educate pharmacists in business management methods — although he gave examples of some British Schools of Pharmacy now devoting up to 120 hours in the final year to teaching management and business methods.

On a similar theme, Professor Arnold Beckett of Chelsea College, regretted that retail pharmacists in the UK did not seem particularly interested in postgraduate courses on the economic aspects of pharmacy.

A feature brought out during the conference by Dr Wylie Gibbs, director of the Australian Pharmaceutical Manufacturers' Association, was the very large number of pharmacies in Australia—one per 2,000 population compared with about half that number in Britain and as few as one per 10,000 in the Scandinavian countries. He argued that it was no good increasing pharmacists' remuneration for Health Service dispensing if the result was merely to attract even more pharmacists into retail practice; no one would be better off that way.

No pharmacist to advise

The question of the absence of a pharmacist to give professional advice at "medical depots" of Unichem Ltd is to be raised at the company's annual meeting next month.

Another member wants to know the cost of maintaining the company's headquarters, (annual report on p 718).

International Congress date

The thirty-first International Congress of Pharmaceutical Sciences of the International Pharmaceutical Federation will now be held in Washington, DC, from September 7-12 instead of September 5-10, as originally announced.

The Sheraton-Park Hotel will



Dr Wylie Gibbs, executive director, Australian Pharmaceutical Manufacturers' Association, speaking at the international conference of the Pharmacy Guild of Australia (see report on this page)

Locums-on-call service started

A "central co-ordinating locum agency" for pharmacists has been set up in the north of England with the aim of bringing together employers and employees at short notice, and "tapping" the market of locums who require part-time work only.

The "Dial a locum" agency was started last week by three young pharmacists — Jeffrey Black, Austin Gaffney and Barrie Zimmel — and has already received a "tremendous" response. The three plan to extend their service to doctors in about a fortnight. All have worked as locums and now are joint pharmacy proprietors—experience they intend to use to help both employers and employees.

Mr Black told the *C&D* this week he believes there are many married women pharmacists who would like to ring up for work "tomorrow morning" but who would be unable to advertise their services on a regular basis. Also employers need somewhere to turn when a pharmacist is ill.

The service will be run by a secretary and a service fee will be included in the charge made on the employer for the locum.

serve as headquarters. Correspondence relating to the Congress should be addressed to George B. Griffenhagen, Secretary, Organising Committee, c/o American Pharmaceutical Association, 2215 Constitution Avenue, NW, Washington, DC 20037, USA.

Fined for selling cyclamates

At Grimsby county magistrates' court a fine of £10, with costs, was imposed on John D. Sellers (Grimsby) Ltd for selling at their shop at 30a St Peter's Avenue, Cleethorpes, certain tablets which contained cyclamates.

The prosecution alleged that tablets bought by an assistant health inspector were found on analysis to contain 111mg of cyclamates per tablet.

Decimal dispute

An article in the May issue of the Distributive Industry Training Board's *Training Times* caused the National Pharmaceutical Union, the Retail Alliance and other bodies to make a sharp protest to the Decimal Currency Board and to the DITB last week. Their complaint was that the article in question—the second lesson in a series on decimalisation—ran contrary to the recommendations made by the DCB upon which the Retail Alliance's instructions have been based.

In essence the DCB have said that shops should work

in only one currency during the changeover period.

Lesson two in *Training Times*, however, gives suggestions on accepting payments for goods in mixed currency, utilising a shoppers' table of equivalents.

DITB when challenged about this explained that whilst at first sight the article appeared to run contrary to hitherto accepted teaching, the situation had arisen because of the split into a number of lessons. They were dealing with the "exceptional circumstances" in lesson two and the next lesson (June) would bring the subject "back into perspective".

Polaroid show cine colour

Instant colour motion picture film "which may take the lead over magnetic tape for compact recording and immediate playback" was demonstrated by Polaroid Corporation at the annual meeting of shareholders in Waltham, Mass, USA, recently.

Dr Edwin Land, president of Polaroid, said that a full colour image is present in the new film within less than a second after a trace of liquid is applied to its surface.

In addition to colour transparencies, Polaroid is working on an "entirely new" type of camera and print film, and on the manufacture of a new kind of colour negative. Dr Land refused to speculate on when the new products would be marketed, other than to say that it would not be in 1970.

BP addendum amended

The Ministers of State, on the recommendation of the Medicines Commission, issued the following amendments to the addendum 1969 to the British Pharmacopoeia 1968. The amendments are effective from June 1.

Clofibrate: page 26: *Free phenolic bodies*, line 7, for "0.3" read "3." Lines 8 and 9, for "potassium ferricyanide solution" read "a freshly prepared 10 per cent w/v solution of potassium ferricyanide."

Tetracycline hydrochloride: page 77: *Related compounds*, line 14, for "0.025" read "0.04."

Copies of a leaflet setting out the amendments may be obtained from The Secretary, British Pharmacopoeia Commission, 8 Balstrode Street, London W1M 5FT.

Chemists' sales up by 12% during January-February

The winter's influenza epidemic was a major factor in raising chemists' turnover in January-February by nearly 12 per cent over the corresponding period of 1969, according to the Nielsen Drug Index.

Total average turnover was £6.4 million and, says Nielsen, the volume was "boosted in the main by increased NHS receipts as a result of the influenza epidemic."

The multiples' and co-operatives' cash sales were up by 5 per cent while the independents achieved 3 per cent.

The average numbers of dispensed prescriptions rose sharply in all types of pharmacies and the NHS was responsible for 48.1 per cent of the turnover of large independent pharmacies and 52 per cent and 52.9 per cent in medium and small establishments.

The Nielsen index also covers the peak November-December 1969 period when the average weekly turnover increased to £6.8 million or 8.3 per cent above the 1968 figures.

Nielsen states "as is usually the case, large outlets benefited more from this increase in trade, probably because they stock a wider range of products at that time of the year."

Independents' share

In the following period the medium and small independents "reverted to their normal position," claiming nearly 70 per cent of total volume.

Average weekly cash sales in retail pharmacies during the January-February period were as follows (the November-December figures are given in parentheses): Multiples, £267 (£355); large independents, £534 (£716); medium independents, £296 (£370); small independents, £138 (£165). It was estimated that the multiple pharmacies obtained 15.4 (16.7) per cent of the total turnover during the period while the large, medium and small independents obtained 16.4 (17.2), 30.4 (30.1) and 37.8 (36.0) per cent respectively. The average weekly National Health Service payments per shop were: Large independents, £511 (£445); multiples, £211 (£185); medium independents £330 (£287); small independents £198 (£169). During January inde-

pendent pharmacies dispensed 86.9 (86.8 in December) per cent of the NHS prescriptions (an average of 1,884 (2,024) per shop per month), while the multiple pharmacies dispensed 13.1 (13.2) per cent (an average of 1,598 (1,743) per shop per month). National Health Service payments amounted to 39.8 (30.3) per cent of the total turnover in multiple pharmacies and 51.6 (42.5) per cent in independents.

Co-ops lead in March sales rise

Co-operative chemists registered the largest increase in value of sales during March, according to the Board of Trade's monthly statistics.

Chemists and photographic goods dealers as a whole achieved a 4 per cent rise over the same month of 1969, with the Co-operatives showing an 8 per cent advance.

The multiples went ahead by 5 per cent, while the independents were 2 per cent up.

The BoT monthly returns show the following indices, based on 1966=100:

All chemists and photographic dealers	104 (+4 per cent)
Independents	102 (+2 per cent)
Multiples	106 (+5 per cent)
Co-operatives	99 (+8 per cent)

The figures do not allow for receipts under the National Health Service.

Liability for an explosion

Agreement was reached in the Appeal Court on May 11 in an action in which Vacwell Engineering Co Ltd had claimed that BDH Chemicals (formerly British Drug Houses) were liable for an explosion which shattered their Mitcham, Surrey, laboratory in April 1966.

Counsel for BDH told the Court that they had agreed to accept 80 per cent liability for the damage caused on the ground of negligence in the supply of a certain chemical.

The explosion was believed



Mr Alan Starr, winner of Schwarzkopf's "Cormist" competition waves goodbye to London as he and his wife start a 10-day holiday in Austria which was part of his prize. Mr Starr is in practice at Radstock, Somerset

to have been caused by the chemical—boron tribromide—reacting violently on contact with water. It caused damage to the extent of £74,689, and a further £300,000 was claimed by Vacwell for alleged loss of profits.

Mr Tapp announced the agreement to Lord Denning (Master of the Rolls), Lord Justice Widgery and Lord Justice Karminski after a seven-day hearing of BDH's appeal from a decision of Mr Justice Rees in the High Court on July 18, 1969, that they were liable.

At the High Court trial in July 1969 the judge said that Vacwell had relied upon BDH to warn them of any unusual hazards, but BDH had failed to carry out an adequate research into scientific literature which would have warned them of the danger of the chemical.

The matter will now go before the Official Referee for assessment of damages.

Deodorant pack infringed patent

The "roll-on" container for deodorants used by Manon Freres Ltd, Dalston Gardens, Honeypot Lane, Stanmore, Middlesex, infringed the patent of Bristol Myers Co, Fifth Avenue, New York, for the rotating ball portion of their MuM Rolette deodorant and anti-perspirant. Mr Justice Whitford held in the High Court, London, on May 8. (See C&D last week, page 674).

The judge awarded costs of the action for infringement to the plaintiffs, Bristol-Myers, and dismissed, with costs, a counterclaim by Manon Freres that the patent was invalid and should be revoked.

Chemicals risks to babies

The possibility that water-soluble toxic chemicals may be the cause of obscure illnesses in babies is drawn attention to in the *British Medical Journal* of May 9.

Examples that have come to light in the past are marking ink and boric acid. More recently, in the United States penta chlorophenol (PCP) a substance used in laundry work, had been reported as giving rise to an unusual illness.

News in brief

□ At the Anglia region conference (C&D April 25, p 612), Mr N. Berry, general manager, Burroughs Wellcome & Co, said that in pharmaceutical production, a degree in chemistry, associateship or fellowship of the Royal Institute of Chemistry, or an engineering qualification were desirable [corrected note].

□ Bedfordshire pharmacists are taking part in a three-week campaign with the slogan "Old medicines can kill." The campaign has been organised by the country's home safety committees to stimulate public awareness of the dangers involved in keeping old medicines, and in storing any medicines within easy reach of children.

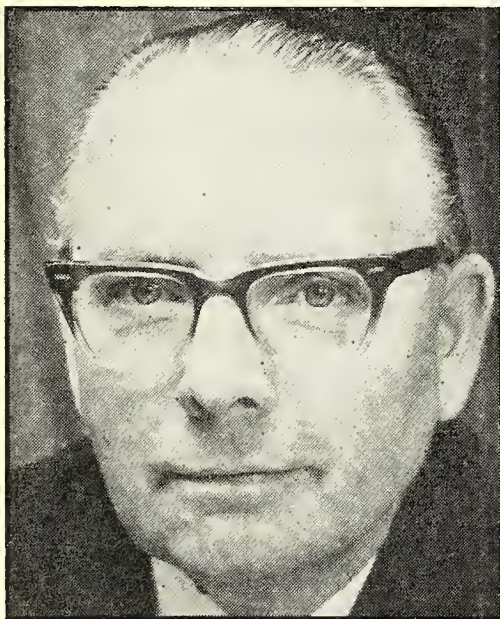
□ The Chemimart business which began with a store in Watford High Street three years ago (C&D June 24, 1967), and has now grown to six with two more soon to be opened, was featured in the *Sunday Times*. The article stressed the cut-price tactics adapted and gave the turnover as over £1½ million a year.

COMPANY NEWS

Unexpected rebate from Unichem

Unichem Ltd are to recommend a 2 per cent rebate on members' purchases for the period September 1-December 31, 1969. Payment is a year ahead of forecast states the chairman Mr J. Howard Evans in the annual report.

Sales for 1969 at £6.6m were 10 per cent up on 1968 and a profit of £40,986 was made (against £60,483 in 1968). The



Mr J. Howard Evans

accounts include four months of Unichem trading as a Society, and because of heavier charges of selective employment tax, National Insurance and especially heavy reorganisation expenditure, a loss rather than a profit was forecast.

The board are also recommending interest on shares at the rate of 7 per cent. Payment for dividend, rebate and interest will total £30,438 (£19,335).

The annual meeting is at Crown House, Morden, Surrey, on June 3 at 2 pm.

ICI to spend £6m a year on drug research

The pharmaceuticals division of Imperial Chemical Industries Ltd is to double its expenditure on research and development over the next five years. As a first step, work is about to start on a £4m extension to the division's research laboratories at Alderley Park, Ches. There will be a 50 per cent increase in research staff and supporting personnel, and by 1974 the division expects to be investing over £6m a year on research and development, against approximately £3½m this year.

Dr A. Spinks, deputy chairman, says: "To survive, UK pharmaceutical com-

panies will have to be comparable in capital expenditure and research effort with major international companies. We are setting out to be a major international drug company." Already, the division sells more than two-thirds of its production overseas. Nearly 90 per cent of sales since 1946 are accounted for by ICI-invented products.

The extensions to the Alderley Park research buildings will provide new chemistry, biology and biochemistry laboratories, plus a new library and medical centre, and are due to be completed early in 1973.

Later this year, a £5m increase in the division's production facilities will be completed. A new pharmaceuticals works is being constructed at ICI's Severnside site, near Bristol, and at the existing Macclesfield, Ches, factory where the finished products are prepared, production will be extended by about two thirds.

Ashe Chemical results

A final dividend of 13 per cent is proposed, (making a total for 1969 of 22 per cent (18.6 per cent in 1968). Group net profit, before tax, was £462,473 (£478,080) and after tax £278,540 (£277,868).

The directors state that the ban on cyclamates necessitated the withdrawal of one of the group's products and resulted in direct stock losses. Profits would otherwise have been comfortably in excess of those for 1968. "Results for the current year to date enable the directors to view the future with confidence."

Croda profits up

Croda International Ltd had a group balance, before tax, of £1.71m for the year ended January 4 (against £1.49m in the year previous). Dividend is raised to 30 per cent (24.84 per cent). After tax the balance is £851,000 (£764,000). Comparison between the two years is difficult, states the chairman (Mr F. A. S. Wood) because in 1968 the contribution from British Glues & Chemicals was related to nine months trading and that of Bowmans Chemicals to 2 months only.

Willows Francis Ltd

Group profit for the year ended June 30, 1969 after all charges, fell to £52,948 (from £105,164 in 1968). Amount of tax paid was £27,350 (£79,546). Dividend for the year is unchanged at 17½ per cent.

The profit shown is before charging exceptional rationalisation expenditure of £36,275.

In brief

John & E. Sturge Ltd: The chairman and joint managing director, Mr A. R. Foxall, commenting on the new citric acid process at the annual meeting last week, said although there may be teething troubles on a project of that magnitude his confidence in the project had not diminished as a result of the short period of running.

Ilford Ltd: Group profit before tax rose by over 70 per cent, to £1,414,067 for the year ended October 31, 1969, and against

last year's 4 per cent, a dividend of 3½ per cent, is recommended. Exports from the U.K. totalled £12m (£10.5m in 1968), but sales in the home market were down, reflecting the loss of turnover previously derived from activities terminated or disposed of in 1968.

Hilton-Davis Chemicals (division of Sterling Winthrop Group Ltd) have announced that their paracetamol production capacity will be doubled when a new plant now under construction at Fawdon, near Newcastle upon Tyne, comes on stream at the end of August.

E. H. Butler & Son Ltd: Manufacturing activities are now being handled by a separate division operating from Brunswick Street, Leicester, and trading as Butler Pharmaceuticals. General manager is Mr Alan Knifton, FPS.

Bellair Cosmetics Ltd: For six months to March 31 group profit at £81,827 was double that of the same period in the previous year. Net profit was £45,488 (£26,934).

Appointments

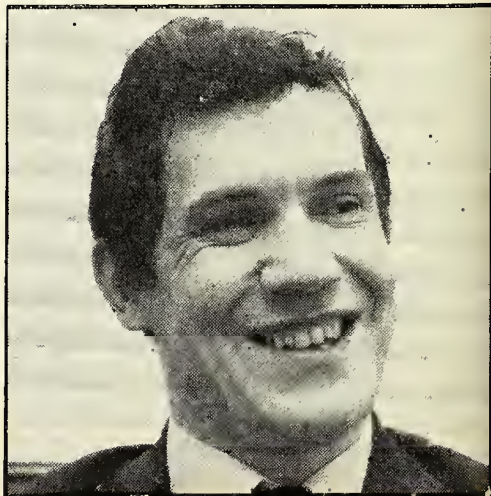
Kabi Pharmaceuticals Ltd, have appointed Mr G. J. Dack their sales manager.

Persouma International have appointed Mr Ib Lange marketing manager (Scandinavia).

Carlo Erba (UK) Ltd: Mr H. L. Clarke has been appointed general marketing executive. The following sales representatives are also appointed: Mr R. E. Lockhart (for Northampton and Leicester), Miss P. A. Sims (London SW) and Messrs F. H. Devine (Edinburgh); P. Bailey (Derby, Nottingham, Lincoln); D. G. Blair (Birmingham); L. W. G. Sheen (Surrey); and J. F. Slidders (Sussex).

M & R Norton Ltd have appointed Mr J. A. W. Duncan, 3 Cramond Terrace, Edinburgh EH4 6PW, their new agent for Scotland.

Philip Kemp, who has joined the board of Cussons Sons & Co Ltd as executive marketing director. An economics graduate, Mr Kemp spent eleven years with Boots before travelling extensively abroad for one of the Guinness group of companies and subsequently returning to the UK as general manager of Crookes Anestan.



Advertiser's announcement

CHEMISTS TOILETRY SUPPLEMENT

This four-page supplement has been specially prepared for Chemist & Druggist by Beecham Products, the leading toiletry manufacturers. Twenty per cent of the shampoos, 33 per cent of the hairdressings and many major brands in other product groups sold through chemists are manufactured by Beecham.

The supplement is designed to provide news about Beecham toiletry products, about promotions and other important developments in the toiletry field, with practical guidance to help chemists gain maximum advantage from retailing Beecham lines in terms of increased sales volume and profit.

Hairsprays— opportunities for chemists

- ☐ Fastest growing toiletry market
- ☐ Silvikrin fastest growing brand
- ☐ Chemists not yet sharing Silvikrin success.

During the sixties the hairspray market has grown five times faster than any other major toiletry market. Now valued at £14½ million at rsp the hairspray market still offers enormous potential and a further 25 per cent growth is expected over the next two years.

In this dynamic market Silvikrin hairspray has quickly captured a major share—growing six times faster during the past year than major competitive brands. An independent retail audit shows that consumer sales of Silvikrin hairspray in 1969 were 72 per cent higher than the previous year.

To build upon this success and following a successful test market, New Silvikrin hairspray was launched nationally on March 2. The express purpose was to gain UK brand leadership for Silvikrin within 12 months.

During the past year, while grocers have increased their total hairspray sales by over 20 per cent, the chemist has not yet enjoyed full benefit of either the market expansion or the substantially increased sales of Silvikrin hairspray. Sales of hairsprays in chemists have in fact decreased by over 10 per cent.

Following the heavy advertising campaign in magazines and on television, throughout the country, women will be looking for the "daisies." The chemist has a major opportunity to profit from stocking, merchandising and displaying Silvikrin "Daisy" packs. The distinctive

"Daisy" packs, prominently displayed, will guarantee your fair share of sales of New Silvikrin hairspray.

In the picture, economy (10 oz) packs are shown, the recommended retail price of which is 7s 6d. The product is also available in standard (6 oz) packs selling at 5s 4d



New Silvikrin hairspray

With a brand-new formula and sparkling new packaging, Silvikrin hairspray is groomed for stardom in the aerosol hairspray market. Strategically relaunching the brand at the beginning of the peak hairspray sales season, Beecham products, are giving Silvikrin hairspray maximum support to gain the highest possible level of consumer offtake.

New formula

To achieve the correct balance between varying holding characteristics and ease of brush-out, combined with an attractive perfume, calls for a high degree of expertise. Silvikrin has an entirely new formula, resulting from a full year of continuous research to develop a product which has wide consumer appeal. In "blind" product tests, New Silvikrin hairspray was significantly preferred to major competitive brands.

New range

Research shows that women choose hairsprays for their hair type, rather than by "hold" description. So New Silvikrin hairspray is available in three variants—for normal, dry and greasy hair, to meet all consumers' needs. For instance, the variant for dry hair has a modified formulation to avoid any drying effect.

New packs

A trio of new packs has been designed for the new range. Each variant has a distinctively bold background colour (orange for dry, green for normal and blue for greasy)

and features a prominent daisy motif. The designs are acceptable for the delicate surrounds of the dressing table, yet powerful in terms of visual impact at the point of sale. Gold is used to impart an expensive "cosmetic" finish to the pack.

Packaging research has indicated a high consumer preference for the new brand compared with major competitors on the market.

New advertising

The launch of New Silvikrin hairspray is to be backed by £100,000 of TV and press advertising in the first four months alone, starting on May 25. Thirty 15-second spots will be transmitted on the national TV network and over 40 full colour pages will be inserted in women's magazines. Coupons will be featured on a major scale to encourage consumer trial of new range.



New point-of-sale aids

A full range of display material is available including: Counter display unit, Shelf allocator tray, Dump bin and headboard, Shelf markers.



New Silvikrin Daisy hairspray—outstanding test market success

New Silvikrin hairspray has been on test in the Westward Television area since September 29, 1969. It has gained a dominant share of the hairspray market. During the initial sell-in, sales were over five times the previous area selling rate despite the approach of the "closed winter season" when hairspray sales normally show a pronounced decline.

But this was only the beginning — when the distribution of coupons and advertising started on November 17, audited consumer sales soared above any previous demand experienced for Silvikrin Hairspray. Consumer acceptance was also proved—nearly 1,000 women who had purchased new Silvikrin hairspray were interviewed and in every case reaction to the brand was favourable. Not one adverse comment or complaint was received.

This was further supported by evidence that consumers have consistently re-purchased the product and sales for the past five months are now 625 per cent above the demand for the same period last year.

Retail pharmacists of all types in the area have been gaining exceptional sales of Silvikrin "daisy" packs, particularly those supporting the brand with their own special promotional activity.



Silvikrin hairspray merchandising pays big dividends

Hairsprays have the highest frequency of purchase rate of all toiletries. Seventy per cent of female customers are potential hairspray purchasers. Attractive, bolder well-sited displays will produce maximum

sales for the chemist.

The type of display material used, obviously depends largely on the (size of the shop and) availability of space. A comprehensive range of display material for New Silvikrin hairspray is available to suit any size of shop.

Here are a few of the chemists in the Westward area who have recognised the profit potential of New Silvikrin hairspray by energetically merchandising the brand.



This small chemist shop used an original dump-bin display to merchandise New Silvikrin hairspray. The recommended price of 5s 4d for the Standard pack was reduced to 3s 11d and sales increased by 262 per cent during an eight-week period



Even a small pharmacy, can make the most of available space for merchandising. This chemist has only 200 sq ft, but made an eye catching display. Sales during eight weeks were 1,550 per cent above previous sales



This is one of the more ambitious chemist displays. Effective use is made of a double dump bin to promote both sizes of New Silvikrin hairspray. The deep price reductions take full advantage of the generous launch terms available



In this chain of 22 chemist shops impressive sales were recorded throughout their branches. This shop in Exeter is only 550 sq ft in size, but by using a dump bin with special headboard to display the product and reducing the rsp to 3s 11d, sales were increased by 1,288 per cent in four weeks

Advertiser's announcement

Brylcreem launch 'World Cup' competition: over 10,000 prizes including holidays in Bahamas, and colour TV sets

There are two first prizes — ten-day luxury holidays for two in the Bahamas travelling by BOAC jet. Second prizes are 20 colour TV sets. There are also 10,000 third prizes of a fascinating football book.

The competition, which requires skill on the part of the competitors in the selection of the players, has been devised to take advantage of the current World Cup enthusiasm. It is proposed that Geoff Hurst (West Ham & England) will chair the panel of judges.

The promotion is backed by an intensive schedule of press advertising with full pages in the *Mirror*, *Sun*, *Sketch*, *Tit-Bits*, and *Weekend* and $\frac{1}{2}$ pages in *The Daily Express*. This campaign covers 80 per cent of all men in the UK and total opportunities to see the advertising will exceed 6 million. Press advertising has been specifically selected to present the competition to consumers in detail. Attractive trade terms are available in support of the promotion.

World cup display material provided by Beecham

In support of the Brylcreem "World Cup" promotion, Beecham Products have produced an extensive, colourful and attractive range of display material.

For the larger pharmacy a double dump bin with a spectacular headboard display can be obtained which is sure to attract the attention of the shopper and so stimulate sales. A single dump bin display is available for the smaller shop. For the chemist's shop where it is difficult to allocate even $2\frac{1}{2}$ sq ft of floor space for a free-standing display, effective counter displays can be made from showcards and crowners, using the special Brylcreem packs.

There is point of sale material to meet all requirements. Effective merchandising is the key to gaining substantial sales and profit from this ambitious promotion.

Brylcreem—a profit-earner in a profitable market

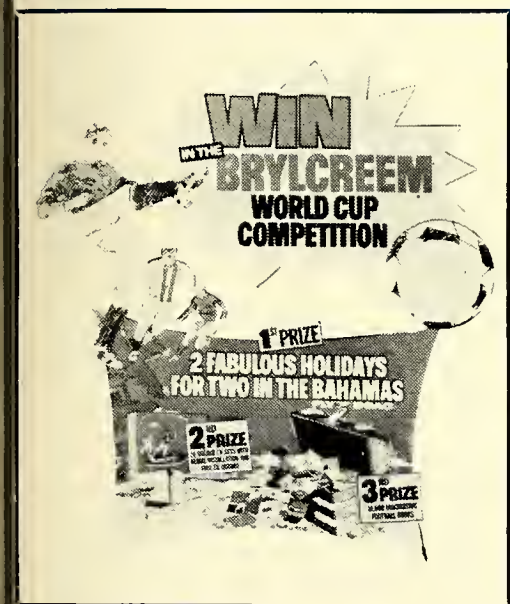
As undisputed overall brand leader in the hairdressings market for over thirty years it is tempting to think that Brylcreem just sells itself. A product that has been a best-seller for such a long time can easily be taken for granted. Although steady sales may result from merely stocking the brand, it is highly responsive to promotional pressure. In common with other toiletries it offers chemists an attractive profit margin.

Consequently, by taking care to merchandise Brylcreem effectively, chemists can stimulate bigger Brylcreem turnover and valuable extra profits too. The Men's hairdressings market has long been one in which chemists are of prime importance as retailers.

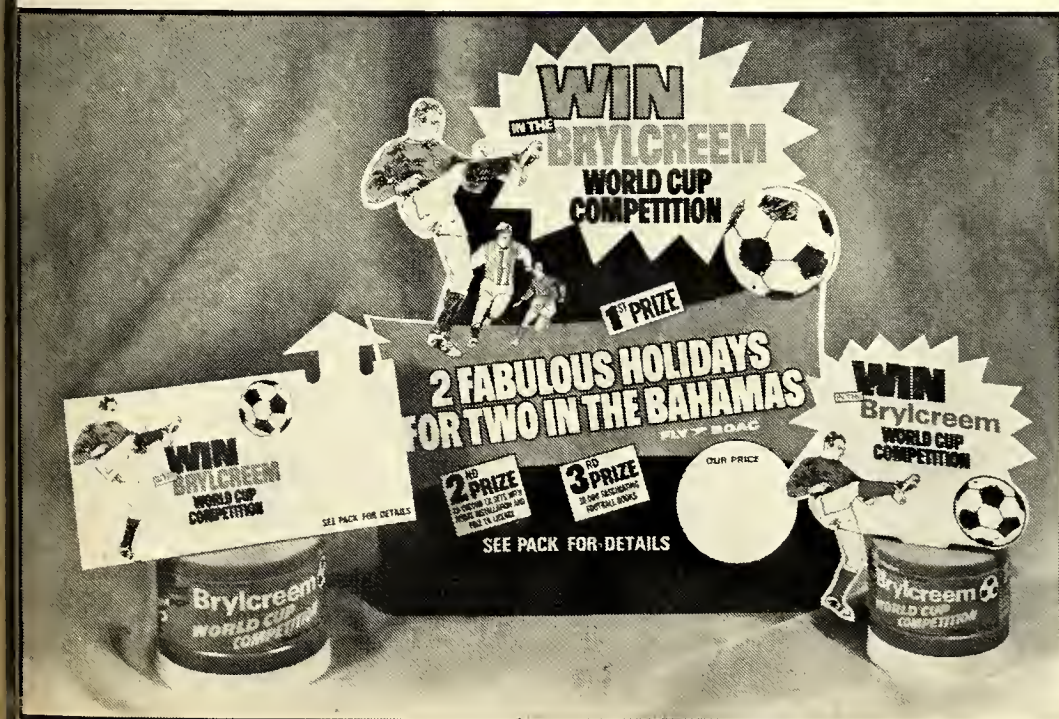
A recent independent survey estimated that chemists sell over 70 per cent of the £7 million men's hairdressing preparations market. That is about £5 million per year for chemists, and men's hairdressings yield a net profit of over 30 per cent.

According to latest estimates Brylcreem accounts for 40 per cent of the total hairdressing market. This clearly indicates the importance of Brylcreem, to the chemist.

The latest and biggest nationwide promotion for Brylcreem—the "World Cup" Competition — offers the chemist the



Brylcreem is now being featured on a major nation-wide consumer competition with a World Cup theme and with a lavish range of prizes. The competition, which will run until September 30, requires the consumer to become the skillful selector of an invincible World Soccer Team. This team will be chosen from an international list of 28 of the best players in the world. Standard and medium tubs of Brylcreem have special labels which are detached as competition entry forms.



chance to take maximum advantage of the specially heavy advertising support aimed at stimulating his sales. By purchasing at the particularly attractive trade terms and using the range of powerful merchandising material to stage effective promotions in store, the chemist can gain profit from the best selling hairdressing of them all—Brylcreem.

Immediate success for new Vosene shampoo—the outstanding medicated brand

With a completely new formulation containing 25 per cent more Biomin to give a richer and thicker lather, New Vosene medicated shampoo has gained the immediate acceptance of chemists throughout the country. Launched in January, the new product, subtly repackaged to enhance the famous Vosene brand name and image, is proving a faster selling line than ever before.

Beecham are backing New Vosene with exceptionally heavy television advertising on all stations. Nearly £150,000 worth of 30-second commercials are being transmitted during the March/April/May period.

The campaign features the extra Biomin content of New Vosene, as well as its advantages in providing a richer and thicker lather to clean the hair more thoroughly and to give it greater manageability after shampooing.

By increasing the Biomin ingredient in Vosene, Beecham have increased its outstanding effectiveness in dandruff control, already widely acknowledged by consumers and by medical authorities.

Even before the relaunch Vosene was by far the outright brand leader in the

medicated shampoo sector of the market. Initial sales evidence suggests, with increases of 166 per cent, that the new formulation will establish the brand on an all-time high level as the pre-eminent dandruff preventative shampoo.

A wide range of Vosene point-of-sale material is available to enable retailers to take full advantage of beneficial trade terms in arranging promotions to tie-in with the advertising support.

Chemists promoting the brand and staging displays in their shops are gaining excellent sales results.

Typical of the exceptional turnover figures being recorded by chemists is the achievement of a self-selection outlet at West Ealing, Middlesex, where since January, sales of Vosene economy bottles have increased by 1,100 per cent and standard bottles by 360 per cent, at the special prices of 4s. 2d. and 2s. 2d. respectively.

Independent chemists in other parts of the country are reporting such turnover figures as 48 cases in 4 weeks—at 3s 11d for economy bottles—and 24 cases of standard bottles sold in 10 days at the specially reduced price of 1s 11d per bottle.



Bristow's shampoo extra value promotion

Over one-third of all purchasers of shampoos have dry hair. Bristow's, with its lanolin cream ingredient has for years been recognised as the pre-eminent shampoo by users in this sector of the market.

In the first major promotion for Bristow's shampoo in 1970 the standard-sized bottle (normally containing 48 cc's) now contains 87 cc's for 2s 3d. This means an extra 39 cc's free to the consumer.

This Bristow's promotion therefore offers a great deal extra to shoppers and to retail chemists. The shopper gets substantially greater value when she pur-



chases the brand, and the chemist who makes the most of this opportunity, gains extra, profitable sales volume.



Support for the deodorant brand leaders

In the peak deodorant summer selling period massive advertising support is planned for the brand leaders.

Body Mist, with 14 per cent of all deodorant sales in chemists and brand leader in the total aerosol and spray sectors of the market, will have exceptionally heavy network TV support from May 11.

Unusual 15 and 30-second commercials, aimed at stimulating heavy consumer demand in the warmer deodorant-purchasing months ahead have the theme: "When other deodorants would have given a girl away, Body Mist goes on working." Full-page colour advertisements on the same theme as the TV commercial will also appear in seven women's magazines, including *Woman's Own*, *Vogue*, *She*, *Honey* and *19*.

Cool Charm super dry, anti-perspirant deodorant in aerosol, roll-on and refill packs will also have its heaviest national advertising backing ever, from May 22 with 30-second TV commercials on a "Cool Charm, the stronger deodorant for the gentler sex" theme.

By stocking and displaying these brands, chemists can expect even higher levels of consumer offtake from deodorant sales stimulated by Beechams heavy advertising.

PEOPLE

Councillor H. Williams, MPS, is to be the new mayor of Reading, Berks. "Mayor-making" is on May 19.

A former chairman and secretary of the Reading Branch of the Pharmaceutical Society, Mr Williams has been active in local affairs for many years. He is a former chairman of the Reading chamber of commerce and trade and a member of the local Executive Council.

He was a member of the Society's Council, 1961-64. His wife, Mrs N. Williams, FPS, is a former president of the National Association of Women Pharmacists.



Deaths

Crichton: On May 3, Mr Thomas Crichton, MPS, 53 Dreghorn Loan, Edinburgh. Mr Crichton qualified in 1910.

Duddy: On May 7, Mr Patrick Joseph Duddy, Portumna, Galway, Eire. Mr Duddy was a Registered Druggist who owned a medical hall in Portumna for many years.

Hendy: On May 2, Mrs Maud Olivia Hendy, LPSI, 31 Sion Road Dun Laoghaire, Eire, aged 58. Mrs Hendy (*née* McFarland), qualified in 1935 and had been attached to St Michael's hospital, Dun Laoghaire, for a number of years, and was widow of Mr Algernon Hendy, MPSI, who operated his own pharmacy in Dublin.

Spackman: On May 3, Mr George Francis Spackman, Brynmawr, Brecons, aged 75, Mr Spackman qualified as a pharmacist in 1916 and was in business in Brynmawr for many years.

Macpherson: Suddenly, at Royal Infirmary, Edinburgh, on May 8, Mr George Macpherson, FBOA. Mr. Macpherson qualified as a pharmacist in 1934 and was for a time in business on his own account at 37 Moredun Park Road, Edinburgh.

Monk: On May 2, Mr Albert Anderton Monk, MPS, 3 Smithey Close, Brindle, Chorley, Lancs, aged 62, Mr Monk qualified in 1931 and was in business in Audley Range, Blackburn for 35 years.

The Xrayser column

Traditions and service

Some of the evidence given before the Restrictive Practices Court must have aroused considerable thought in the pharmaceutical world. For example, one of the witnesses said that there was a colossal range of lines that chemists thought they had to sell (or to stock) to give a service to their customers, and he (the witness) thought they were wrong. The same view was expressed recently by a representative of the largest manufacturer of proprietary medicines, who pointed out the folly of having capital tied up in preparations for which there was little public demand.

In that particular side of the business one has, of course, an element of choice, totally distinct from that obtaining in the field of dispensed medicines. In the latter case the pharmacist is at the mercy of the prescriber's whim and he, in turn, is the object of a well-organised campaign to sell the manufacturer's goods to the public on prescription.

The wind through the consulting room bloweth where it listeth, and the stock in the pharmaceutical department continues to expand. But in the field of the sale of proprietary medicines the pharmacist is faced with an element of choice. He may refuse to stock certain preparations because they are in rare demand, or he may decide that the dear old lady who has exhibited a touching faith in a simple herbal preparation over the years, without coming to any obvious harm therefrom, should continue to be able to exercise *her* choice, even if, in order to gratify her loyalty, only one item is kept in stock.

He may also decide — and there are such — that certain medicaments, although heavily advertised, offend his sense of what he considers to be wholly ethical, and he cannot lend himself to being a party to their sale. In those, and others matters, he is free to use his own discretion, though he is constantly under pressure from the advertising programmes in Press and broadcasting. But if he visits the large or small stores which sell proprietary medicines, he will find that the range of such goods is limited to the fast-moving and popular lines, and no provision is made for loyal dear old ladies.

Home medicine

But the traditions of service in the pharmacy extend beyond the proprietary medicine field. There are still people who make up their own saline purge of epsom, glauber and rochelle salt — not very many of them, it is true, but they exist. There are also people who like to buy such odd items in today's world as vanilla pods, bay leaves, cinnamon, liquorice (in the root or in sticks), quassia, cardamom powder, senna pods, chamomile flowers, oils of lemon or peppermint — or even juniper — and a hundred other such pieces of folklore for which they have traditionally turned to the chemist. Was I not only recently asked for grains of paradise?

What are we to do about such pharmaceutical curiosities? It is evident that to continue to stock them — provided the task of replacement is not impossible — is uneconomic. Yet use of the drugs and spices mentioned is very much in the pharmaceutical tradition — more so, I venture to suggest, than the mink earrings I was suspected of harbouring in the pharmacy the other day. (I hope that will be treated as literal and not metaphorical.) But if pharmacists countrywide reject such articles in the name of progress, where is the public to turn for them? Or should they turn at all?

Warning both ways

A coroner is reported to have said that warning labels should be put on bottles of drugs that could be dangerous after taking alcohol. Until that happened, he said, we should go on getting stupid and unnecessary tragedies. I fully agree, but he might have gone further and suggested that every licensed premises should have a large notice saying: "If you have had or are going to have pills or capsules, do not consume any alcohol."

RPM case: Trade predictions “improbable” says economist

Some of the predictions of trade witnesses called by Britain's pharmaceutical industry as to what would happen if resale price maintenance was abolished in the industry were improbable, Mr H. Smith, an economist, told the Restrictive Practices Court in London last week.

Mr Smith, called by the Registrar, was being cross-examined on May 8 on his proof of evidence by Mr Charles Sparrow, QC, for the “ethical” manufacturers and distributors. He agreed that the totality of the judgment of the people in the trade must be of considerable importance, but it should be subject to careful evaluation.

No guarantee

Mr Sparrow said there was no guarantee that price competition would not become predatory. Mr Smith replied that predatory competition — competition designed mainly to substitute one distributor for another — had always, to a certain extent, been present in any form of price competition.

He did not think there would be “absolutely reckless” price cutting of the kind suggested during the hearing.

In evidence on May 7, Mr Smith said that he had held the view that rpm was a bad thing on the grounds of general economic principles for over 30 years.

In the course of a number of investigations for the Registrar in other rpm cases, he had found no evidence to make him change his opinion that rpm had no merits at all and, on the whole it tended to keep prices higher than they otherwise would be. If, as a result of the end of rpm, the wholesalers took on some of the trade at present going direct to the manufacturers, then the wholesalers' higher turnover might allow cheaper prices to the retailer.

Mr Smith agreed that price cuts of between 5 and 10 per cent on “ethical” products would mean that distributors would not be able to continue the standard of services previously provided.

On the suggestion that a substantial number of chemists would go out of business because of supermarkets selling cut price medicaments, he said: “I don't think this would have any appreciable effect on the existing trend, which is for the number of chemists' shops to be reduced, and the shops to become larger.”

In the 1966 Census of Distribution, said Mr Smith on May 11, the biggest concentration of chemists was shown to be in the group having a turnover of between £20,000 and £50,000 a year. The largest concentration five years earlier was in the group range with sales between £10,000 and £20,000.

Witness agreed with Mr R. I. Threlfall, QC, for the Proprietary Associations, that the court might infer from those figures that the outlets which had gone out of business were among the smaller shops.

Mr Smith also accepted that a pharmacist had openings available to him

other than in a proprietor-retail shop and that he could expect to receive a starting salary of about £2,000 in industry.

Mr Threlfall suggested that the pharmacist, faced with a net profit of 12 per cent of turnover, was reaching a close margin—prompting him to decide whether to go on or take employment.

Mr Smith replied that, although he agreed the £2,500 net profit to be expected on a turnover of £20,000 was close to the starting wage in industry, he believed a chemist's decision might also depend on what extent he believed his business might grow, plus the attraction of running his own business.

Mr Threlfall: When a man is already close to the margin, anything which impairs his present profit, as for example ending rpm, is going to bring that margin nearer? — It would depend on how far the chemist would be prepared to make reductions in prices.

Mr Threlfall: You are saying the only thing the chemist can do to rescue himself is to engage in aggressive selling? This is the only salvation for him?—I would have thought it was the most obvious reaction. As the market in this type of goods became more commercialised, he would have to react in a commercial manner.

Re-examined by Mr R. Kidwell, QC for the Registrar, Mr Smith said he believed manufacturers would be concerned to keep their full range of “ethical” products on the market after rpm was abolished.

He did not accept as an accurate prediction that the full-range distributor would be faced with the situation where his customers would be offered discounts on “ethical” drugs averaging 7½ per cent after rpm was abolished. He did, however, agree that discounts would be offered as soon as rpm came off, but he did not think it would lead to a rot.

Closing speech

In his closing speech on behalf of the Registrar on May 12, Mr Kidwell warned the court against not wishing to interfere with the present system because health and life were at stake. Parliament had decided, as a general principle that rpm had to be abolished unless certain “gateways” were established.

He said the Association of the British Pharmaceutical Industry had put forward the case that chemists were “ravenous for discounts and would be so shortsighted as to risk the destruction of their livelihoods, their professional work and their jobs.”

The Association had not found it necessary to parade a group of housewives through the witness box, to say what their reaction would be, if these goods were sold in supermarkets.

In this case, the customer class was the chemists, organised in associations, a reasonably homogeneous class.

The court was not dealing with a “fickle group of women shoppers,” but a group

of businessmen, educated, qualified and rational class of men.

This was not to say, continued Mr Kidwell, that the rational decision would be the same for every chemist.

The end the chemist had in mind was a simple one. He should be able to continue his job — he was under contract to continue his dispensing business with reasonable promptness.

“It may well be that some chemists with better storage space will be able to make an arrangement with the wholesaler saying: ‘I am prepared to allow you to cut me out twice a week from your van run and I want a discount, please, because I am doing a bargain with you.’

“However, other chemists — and they appeared to be in the majority — are adamant that they need everything they are getting at present. They need a frequency of delivery and discounts do not figure in their minds,” said Mr Kidwell.

Mr Kidwell said the respondents had put forward the multiple chemist as another “bogey man” who would be among the first to apply pressure for discounts if rpm was abolished. The larger multiples appeared to be carrying out their own distribution service for those goods which could be stored in their premises. They were in fact short-run distributors already, going to the wholesalers for the “ethical” tail. It was unthinkable that they would allow their dispensing services to decay.

Service needed

Continuing his closing speech on Wednesday, Mr Kidwell said that chemists valued and needed the service provided by drug distributors, and were unlikely, after rpm was abolished in the industry, to seek or be attracted by discounts if there was any danger of that service being imperilled.

Summarising his case, Mr Kidwell said it was a reasonable approach to regard drug wholesalers as selling a service and if that was so, and it was recognised by chemists as being so, it was unlikely that chemists would jeopardise the one thing they, in their estimation, received from wholesalers.

“We submit that the whole industry is aware of this factor and it is a factor which will influence all aspects of the industry,” he said.

The main reason put forward for saying that chemists would seek discounts, without thinking of any other aspect of their business, was that some chemists sought discounts now.

“That, we submit, is not a good or valid reason because the obtaining of discounts now does not in any way imperil the range or frequency of delivery, which chemists receive,” he said.

Mr Kidwell said no distributor had told the court that he would offer discounts.

The evidence tended to show that if the short-run distributor came into the industry, he would not be a very realistic force, because he would be unlikely to get supplies. Chemists' buying groups existed today, and the abolition of rpm would not, in his opinion, appreciatively affect their position.

The hearing continues.



Unzip this Go-Go bag. There's a £1,000 million teenage market inside.

We couldn't wait for you, we were so excited, we opened it ourselves. Could you blame us, there's a whole £1,000 million teenage market inside and we researched it — internationally. A no worries market, and here's the photographic gear the teenagers want, no more, no less. An Agfamatic cartridge loading 126 PAK camera, two rolls of Agfacolor CNS cartridge film, 1 Agfa Isopan black-and-white film, plus three flash cubes, two batteries, a trendy photo action pop poster and a super button badge . . . and all packed in a specially designed blue denim Go-Go bag made in a zippy teenage style. And all for . . . wait for it . . . only £8.19.6. Sensational, isn't it. So stock in this Go-Go bag, by Agfa-Gevaert and have yourself a share of a £1,000 million market. Ask our salesman all about it, he's bursting to tell you.

Alternatively, write to Agfa-Gevaert Ltd., Great West Road, Brentford, Middlesex or phone 01-560 2131 for full details.



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Tick in the appropriate box.

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AGFA-GEVAERT

Some offers are special. Here's one that's simply fantastic!

Just put these packs (complete with a hard selling crowner) on to your counter and watch them sell themselves. Your customers won't be able to resist this value-for-money offer. They just pay for the perfume – the skin perfume comes free. That's 29/- value for 16/6d.

It's times like these when it feels real good to be a Fiona Sands agent. *May 18 is the launch date.

Be sure you've placed your order so you'll be ready for the rush!

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banded pack



"adagio"
Perfume
Retail 16/6

adagio

adagio

skin perfume

perfume

*Offer closes: June 12, 1970.

PROFESSIONAL NEWS

Pharmaceutical Society
of Great Britain

No future for Society's Bloomsbury house?

A major part of the Pharmaceutical Society's headquarters building in Bloomsbury Square may be required for the new National Library. That was learned at a meeting between the president (Mr A. Howells) and Mr John Silkin, Minister of Public Building and Works.

The Society's Council was told that a study group formed between the Ministry and the Department of Education and Science, to carry out a feasibility study, was expected to take about a year. Until the group had reported, the exact site requirements would not be known. However, on the basis of a preliminary study, it appeared probable that the only part of the Society's site not required for the National Library would be that occupied by the row of buildings fronting onto Bloomsbury Square.

It had been clear, said the president, that the Government officials present at the meeting were aware of the nature of the Society's development but it seemed to him that they did not realise how much space outside the main headquarters building was also occupied by the Society on the site.

The Minister had said that he was anxious to be as co-operative as possible and had suggested that further meetings should take place between the Government's architect and officials and the Society's architect and others, to see whether it was possible to reconcile the Society's development with the needs of the National Library.

The president said that detailed application for planning permission to Camden for the Bloomsbury development would be proceeded with as there was no reason why, at the present stage, the application should be withdrawn.

The Council noted the decision of the Editor of the *Chemist & Druggist* to publish a statement of candidates' policy. The Organisation Committee decided that consideration should be given to the question of publicity for candidates and their policies after the 1970 Council election.

Because of the supply situation, the Society was prepared to accept a proposed restriction to hospitals of L-dopa, subject to certain assurances given by the chief pharmacist, Department of Health.

Plastic bottle standards

It was recommended that the British Standards Institution should be asked to provide a standard for plastic medicine bottles. After consideration of a communication from the British Standards Institution on safety closures for containers for dispensing tablets and capsules, it was recommended that a meeting be held between representatives of the Society, the British Standards Institution and the Royal Society for the Prevention of Accidents to consider the criteria to be applied to

safety closures for pharmaceutical and other containers.

A schedule of amendments to the Industrial Training (Distributive Board) Order 1968 had been received. The amendments made it clear that the sale of "drugs and medicines" was not exempted from the provisions of the Order. No amendment had been proposed to the section which excluded from the scope of the work of the Board, "any activities undertaken personally in the exercise of his profession as such by an individual who is a registered pharmacist."

Attitude on aspirin

The Society had been consulted about a forthcoming television programme about aspirin, which would probably deal with aspects of the sales of, and therapeutic misuse of, aspirin and aspirin-containing products.

It was recommended that the views of the Society on the advertising of proprietary medicines, which had been submitted to the Ministry of Health in comments on the White Paper on the then proposed medicines legislation, should be made known to the producer of the programme and those views confirmed. This view is that the advertising of proprietary medicines to the public should be prohibited as it encourages the excessive use of medicines and gives support to the view that they are ordinary commodities not requiring any special care in selection or use.

While it might be wrong to single out aspirin for special treatment, the Society accepted that aspirin was so widely used as a constituent of medicines that it was important to ensure that so far as possible, people who were sensitive to aspirin or who had a condition where they would be ill advised to take aspirin, should know that a specific medicine contained that substance, the television company was informed.

The Society's opinion was that on any surface of a pack of a preparation containing aspirin on which the brand name appeared, the words "This product contains aspirin" or "This product contains soluble aspirin," should appear and that the word "aspirin" should be in print as large as that used for the brand name on that surface.

The British Medical Association invited the Society's comments on a resolution adopted by Merseyside branch instructing the BMA council to take up the position of hospital pharmacists' salaries with the

Department of Health as a matter of urgency. It was recommended that the recent interim salary award for hospital pharmacists be mentioned and the support of the BMA sought for the Society's efforts to secure an early implementation of the recommendations of the Noel Hall working party.

Ordering hospital supplies

The question of the ordering of pharmaceutical supplies in hospitals was reconsidered in the light of the Hunt report. The hospital subcommittee considered that the wording of the memorandum was such that the pharmacist would be able to exercise control of source of supply of all pharmaceutical preparations. The pharmacist need not be the person who did the actual clerical work in ordering, provided he had authority to decide what was to be purchased and the source. Mr J. A. Myers disagreed, saying that the pharmacist should be personally responsible for placing the order.

The Joint Veterinary/Pharmaceutical Committee had considered the availability of sulphonamides, in the light of the Swann Committee recommendations. The representatives of the Society and of the Association of the British Pharmaceutical Industry held the view that sulphonamides for use in the treatment of coccidiosis in poultry should be available without the need for a prescription from the veterinary surgeon.

It was suggested that it should be possible to restrict availability to preparations specifically made for use in the treatment of coccidiosis in poultry and so formulated that the use of such preparations would be contraindicated or impractical in other conditions. Feed compounders, it was felt, should only be permitted to add sulphonamides to feeds intended for poultry; economic considerations would ensure that farmers would not use those feeds for other purposes.

When the supply position of nitrofurans was discussed, the Society's representatives maintained that nothing in the Swann Committee's report or in published evidence, justified the proposed restriction on nitrofurans to supply on veterinary prescription. The view of the Royal College of Veterinary Surgeons and of the British Veterinary Association was that the products should be restricted as anti-microbials, as that would prevent difficulties occurring in the future. It was agreed that the Society would make a separate submission to the Ministry on that point.

The minutes of the meeting of the Franco-British Pharmaceutical Commission were presented by the chairman of the British section, Mr A. Aldington. He paid tribute to the work of Sir Hugh Linstead whose term of office as an honorary member of the Commission would end on June 1. For 17 years after the Commission had been established in 1950, Sir Hugh had been the driving force of the British side.

Pharmacists have 'real part in health centres' says a doctor

Pharmacists have a real part to play in the work of a health centre—but recognition will not be brought about by the profession "standing back in isolation."

That was the message given by Dr J. R. Donaldson, Medical Officer of Health for Tees-side to the first regional conference of the Pharmaceutical Society's Border Region on May 10.

If pharmacists wish to play a part in health centres, he said, there must be a good deal of activity at local level. "It comes down to a question of personalities."

Dr Donaldson, who was answering criticism that neither patients nor the other health professions had been consulted when the question of siting health centres in Tees-side was being considered, announced that at its last meeting the Local Medical Committee had agreed to the participation of pharmacists in health centres. He pointed out that unless the centre was sited according to the doctors' wishes "the answer is simple—there would be no centre."

In his address Dr Donaldson described how, when the new county borough of Tees-side was formed, the whole question of the functions of a health centre had been examined from fundamentals.

Starting from the premise that the real point of having a health centre was to improve the standard of medical care, it had been decided to try to establish a method for primary care based on the family doctor. District nurses, midwives and health visitors would all be based on the family doctor. By doing away with local authority clinics there would no longer be the "dichotomy" of having two doctors for one family.

Need for central service

Next step was to discuss whether the service should be based on the doctors' surgeries or health centres. In each of the six areas comprising the new borough, doctors had insisted on a town centre site rather than neighbourhood centres. Reasons had been the need for the service to be central, for parking space and the likelihood that over the years the community pattern on a housing estate was likely to change.

Having decided on a central site the size was fixed. No centre had fewer than three doctors and the largest, at Middlesbrough, would have 21.

In planning the centres the Department of Health system of having a central reception and one large waiting area had been abandoned in favour of a plan whereby patients waited in a smaller area near to their doctor. Each doctor had a consulting room and an examination room and although no centre would have beds, rooms were provided where treatment would be given by ancillary staff.

Dental services were virtually absent as dentists were still in the same position

concerning rents as doctors had been before the "doctors' charter."

Dr Donaldson believed health education services should be provided to "marry" prevention and care. In some cases school health services would be provided from a centre. Family planning and chiropody ought also to be included. Teaching of medical and postgraduate students was now a regular feature.

This type of large centre gave the chance to provide "decent" management services such as unified patient records, filing systems, photo copying etc.

Centres were proposed for Redcar, Eston, Middlesbrough and Thornaby. Already in existence were two at Stockton, and one each in Billingham and Hemlington new town. The Middlesbrough centre, with 21 doctors, would be on the third floor above a car park and shopping centre.

Large centres 'not in public interest'

During the discussion, the president of the Pharmaceutical Society, Mr A. Howells thought that large health centres sited near a town centre would not operate in the interest of the public. Dr Donaldson was confusing the patient with the public. While it was true that people travelled into a shopping centre they did so as members of the public and not as patients.

What was needed was two or three smaller centres from which the patient could be referred to the main centre if necessary. Despite a prediction by Dr Donaldson that domiciliary visits would tend to decrease, really ill patients were best treated in their own homes.

In connection with the Middlesbrough centre, Dr Donaldson had made no reference to the provision of a pharmaceutical service. How did he see the provision of a pharmaceutical service when, with 21 doctors in the centre, the public was denied first of doctors' surgeries and then of pharmacies?

Dr Donaldson replied that the next generation of health centres in Tees-side would include pharmaceutical services but planning had gone too far ahead to do anything at Middlesbrough. A group pharmacy near the centre might, however, be able to provide many of the services.

He thought that people would be best treated at a centre so the reduction in domiciliary visits was no bad thing. Plans must be made to have really ill patients transported to the centre. The big disadvantage of a ring of smaller centres round a large one would be the duplica-

tion of patient records. However it might be possible to have such centres that would not necessarily be staffed by doctors but by nurses and health visitors, although the idea was not fully worked out.

Patients travelling into the town centre at Middlesbrough would actually have less distance to go than at present. All buses went into the town centre—a journey that patients often had to make at present—and then make another journey to reach the doctor.

President gives Society's view

At the morning session of the conference the president had told how the provisions of the Health Services and Public Health Act, which prevented local authorities from employing pharmacists in a health centre in future, had made a considerable difference in the attitude of the Society towards the practice of pharmacy in health centres.

That was especially so as a certain amount of private practice would be allowed as would retail sales of a defined list of medicines and surgical requisites.

Basic policy—which had been agreed between the Society, the National Pharmaceutical Union and the Central NHS (Chemist Contractors) Committee — remained that the patients' interests were best served by the traditional chemist's shop—where one was available.

There were now three main ways in which a pharmaceutical service could be provided for the public: the traditional chemist's shop, the non-traditional or specialist pharmacy and the health centre.

A combination of all three was probably best to provide a service for the whole country. A satisfying professional career should be possible in any one.

The Society's greatest handicap in providing a planned pharmaceutical service was its lack of authority to refuse registration of premises, and the fact that neither it nor an Executive Council could refuse a contract under the NHS.

Executive Councils had that authority where medical practices were concerned and they should be brought into the operation of a planned pharmaceutical service. The Department of Health had yet to be convinced that limitation of contract or a planned pharmaceutical service were necessary.

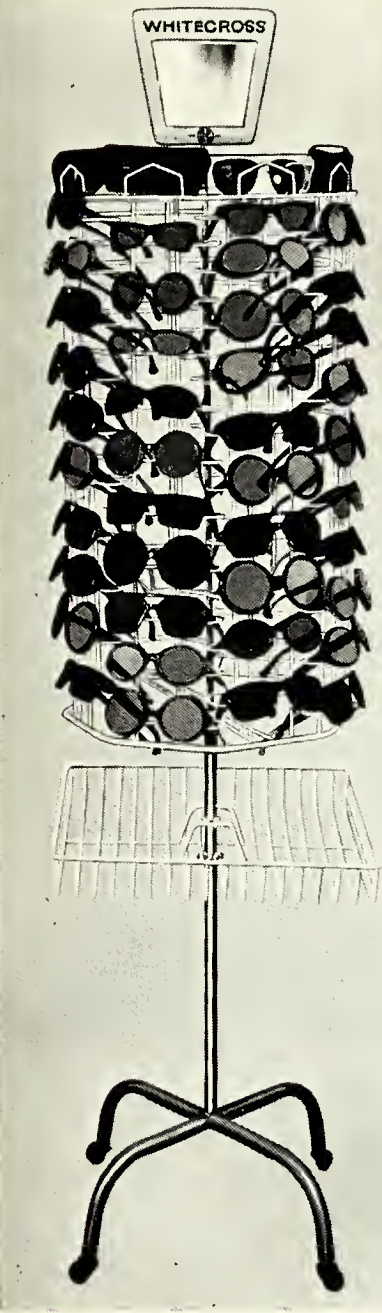
A document on the subject had been submitted as far back as September 1969 but no reply had yet been received.

Mr F. H. Oliver, head of Sunderland School of Pharmacy and chairman of the conference, queried a statement by the president that pharmacists might undertake diagnostic tests in health centres. This was essentially technicians' work. Asked why such tests were necessary in the pharmacy syllabus, Mr Oliver said they were for background information. A pharmacist should be able to talk intelligently with members of the health professions but if he carried out the tests he was likely to be equated with a pathology laboratory technician rather than with the consultant pathologist.

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TRADE MARK

Cost of complete unit to retailer £63.1.4



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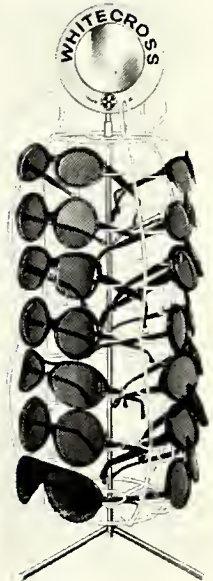
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12 dozen assorted sunglasses
retailing from 3/11 to 10/6 each
and 1 doz clipovers
retailing at 6/9 each

**COST OF COMPLETE UNIT
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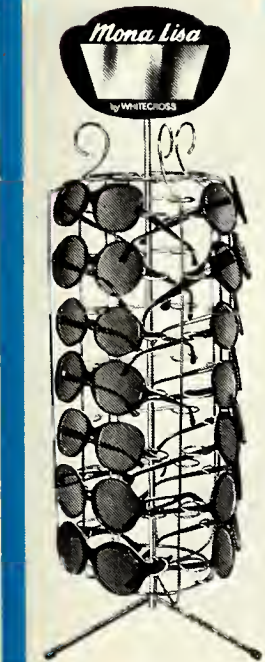
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WEEKLY PRICE CHANGES AND NEW PRODUCT ADDITIONS

Prices and Purchase Tax are given per dozen. Bold upright figures (2 9) in the retail column indicate the price is subject to retail price
penance. Italic figures (2 9) is manufacturers price. Light upright figures (2 9) is a suggested guide.
Price Advanced. R=Price Reduced. ●=New entry. D=Delete. C=Correction. /=Insert.

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
ids (1227 THP)				beauty masque	6 9ea	3 8½ea	15 9	Anahaemin (179 B.D.H.)			
fectant medium	16 11	—	1 10		10 3ea	5 8ea	24 0	ampoules 1ml x 25			D
giant	23 2	—	2 7	beauty matte	7 6ea	4 1½ea	17 6	vials 10ml			D
economy	34 8	—	3 10	burn ointment	6 0ea	2 2½ea	12 5	Ananase (1080 Rorer)			
(705 Kirby)					9 3ea	3 5ea	19 0	(distributors 324 Crookes)			
ner treatment	66 0	—	9 6	creme compact	6 9ea	3 8½ea	15 9	tablets	50 30 0ea	11 10ea	— D
ack	—	—	—	powder	7 0ea	3 10ea	16 3		48 —	—	—
(104 BP)				creme rouge	8 0ea	4 5ea	18 9	Anapax (1053 Rexall)			
t's powders	21 9	8 0	3 0	eyeliner cake	3 0ea	1 8ea	7 0	cold and flu mixture	28 3	10 4½	4 2
in (2 Abbott) TS				eyeliner/eyebrow	8 0ea	4 5ea	17 6	250ml	17 0	6 2½	2 6
abs 250mg	100	—	34 6	pencil	7 6ea	4 1½ea	17 6	cold sore lotion 5ml	25 0	9 2	3 9
1000	200 0ea	—	—	eye shadow trio	12 0ea	6 7ea	28 0	cold tablets	12 24	38 6	14 1½ 5 9
im (1467 AP & T)				fashion tan	5 0ea	1 10ea	11 6	2oz	19 3	7 0½	2 11
ets	60	120 0	44 0	lip shield	4 6ea	2 6ea	10 6	cough pastilles	55ml	35 0	— 4 2
(682 KCL)				lipstick	4 6ea	2 6ea	10 6	cough linctus	55ml	35 0	— 4 2
shave	36 0	19 10	6 3	pearlised	4 6ea	2 6ea	10 6	adult†	50	14 6	5 3½ 2 2
(60 Arden)				over 'n' under	5 5ea	3 0ea	12 6	childst†	60ml	24 6	— 2 11
m101.02	—	—	22 0	mascara	10 6ea	5 9ea	24 6	junior aspirin	20ml	31 0	— 3 9
(930 P & B)				natural eye care cream	8 3ea	4 6½ea	19 3	junior pain reliever	7-5g	40 6	— 4 11
o (1476 SMP)				natural body beautifier	13 0ea	7 2ea	30 6				
porin (208 BW) TS				natural hand lotion	6 9ea	3 8½ea	15 9				
5mu.	12 4ea	—	17 0	natural leg moisturiser	5 3ea	2 11ea	12 3				
(608 Hinders)					8 0ea	4 5ea	18 9				
es pr.	27 0	3 7	—	natural moisture plus	7 6ea	4 1½ea	17 6				
o-Culver (1437 ACC)					11 0ea	6 0½ea	25 6	Anaspasmine (1490 IAP5)			
Set hair spray				natural moisturiser	6 9ea	3 8½ea	15 9	125m	52 0	19 1	7 4
al hold	120g	32 0	17 6		12 0ea	6 7ea	28 0	500ml	15 0ea	5 6ea	25 6
	303g	51 10	28 6	natural skin cleanser	6 0ea	3 3½ea	14 7				
hold	120g	32 0	17 6		9 3ea	5 1ea	21 5	Andre Philippe (48 AP)			
	303g	51 10	28 6	natural skin toner	7 6ea	4 1½ea	17 6	bath salt decanter	29	75 0	41 3 12 11
reasy hair	120g	32 0	17 6		12 0ea	6 7ea	28 0	bubble bath	25	32 0	11 9 4 11
	303g	51 10	28 6	sooth	6 6ea	2 4½ea	13 6	bubble bottle	31	63 0	23 1 9 11
lotion	24 2	13 4	3 11					cruet set	3	32 0	11 9 4 11
po	200g	29 11	10 11					swan dimple	21	35 0	12 10 5 6
hairdressing				Allophen (938 PD)†s7				piggy bank	23	29 0	16 7 4 11
ular or blue	42g	45 4	25 0	pills	50	24 0	8 10 3 9	Cologne swan dimple	23	29 0	16 7 4 11
spray	130g	45 4	25 0	Alpine (301 Coty)				toilet water decanter	26	75 0	41 3 12 11
	220g	73 9	40 7	Aludrox (1532 Wyeth)				hearts and flowers	33	—	— D
ay for grey	176g	73 9	40 7	tablets	60	50 0	— 5 6	three for beauty	18	—	— D
				500	288 0	—	32 0	Cologne dimple bottle	37	13 0	7 2 2 3
(1545 Vestric)				tablets 13gr and 6½gr	—	—	— D				
(1154 5NP)				Alusac (218 Calmic)				Cologne/lavender	24	23 0	12 8 3 11
reparations				tablets	40	60 0	22 0 9 4	10oz	36	13 0	7 2 2 3
rescein 2%					200	22 11ea	8 5ea 42 10	Cologne swan dimple	4	16 0	8 9½ 2 9
ri units	10	26 4ea	—	Amami (105 BTD)				baby	38	29 0	15 11½ 4 11
ntrol drops 5ml				styling lotion	80cc	21 5	11 10 3 4	talcum powder	18	123 0	67 8 21 0
ment	10	12 0ea	—	Ambassador (1375 ATPL)				Cologne bubble bottle			
acaine steri				after shave lotion				inicorn			
ts†	10	26 4ea	—					Andrex (153 B5C) 25 case minimum order			
(599 Henleys)								tissue 2-roll	32 6	—	2 4
olostomy bags 24	42	0ea	—					(1½ doz.)			
stable elastic											
pr.	5	0ea	—								
anna (228 Carlton)†											
nsion	112nl	33 0	12 1								
	11	23 6ea	—								
4oz & 40oz											
(1071 Robins)											
les with vit. C											
500	170 6ea	—	255 0								
ar for Men (450 Farthing)											
shave lotion											
	110cc	60 0	32 2 10 6								
	196cc	99 0	53 0 16 10								
ary's (34 A & H)											
latted soap											
rs (488 Fylde)											
	2-5k	15 0ea	3 4ea								
	6lb	—	—								
l-Mike (1460 Dome)											
ed house dust											
ment set	210 0ea	—	262 6								
(39 Almay)											
act refills											
ow pencil											
er cake											
adow with											
hter											
lush											
33 Alo)											
an											

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	Trade	Tax	Retail
Anne French (655 ICC)			
cleansing milk 37cc	18 5	10 2	3 0
79cc	30 2	16 7	4 11
golden tan 26g	22 3	12 3	3 6
Anzora (147 Anestan)			
Anzora (325 C-A)			
Apiella (450 Farthing) existing entry			
Apiella (450 Farthing)			
beauty face pack sachets (2)	25 0	13 3	4 5
cleanser 114cc	94 4	50 8	16 8
180cc	146 0	78 6	25 5
clear skin lotion 80cc	39 6	21 3	7 5
160cc	74 6	39 11	12 10
500cc	174 6	93 6	30 10
face powder 60g	32 2	10 6	
hand cream 28g	39 6	21 3	7 5
112g	118 9	63 7	20 9
liquid perfection 28ml	60 0	32 2	10 6
lipstick 60 0	32 2	10 6	
moisturising foundation cream 111 6	59 7	19 6	
plus treatment cream 28g	174 6	93 6	30 10
53.5g	283 6	152 0	52 0
vitaliser 14g	70 0	37 6	12 5
53.5g	241 0	129 3	44 0
Apple Blossom (596 HR)			
bath essence 3303	—	—	20 0
salts 3319	—	—	21 0
cubes 3321	—	—	11 0
deodorant spray 2422	—	—	14 0
anti-perspirant 2433	—	—	16 6
dusting powder drum 3203	—	—	25 0
spray bottle 3212	—	—	13 0
sprinkler flask 3233	—	—	14 6
foaming bath oil 3356	—	—	22 6
hand lotion 2234	—	—	13 6
perfume creme 3032	—	—	23 0
perfume concentrated 3111	—	—	37 0
perfume mist 3013	—	—	21 0
crystal bottle 3122	—	—	80 0
skin perfume spray 3002	—	—	18 6
3006	—	—	29 0
3022	—	—	35 0
3023	—	—	19 6
3331	—	—	12 0
soap guest, six complexion, three 3333	—	—	15 0
bath, three 3336	—	—	22 6
solid fragrance stick 3020	—	—	15 0
stroke on perfume 3130	—	—	21 0
travellers joy 3460	—	—	30 0
Apres Soleil (525 Golden)			
120cc	70 8	38 10	
Apyrogen (34 A & H)			
Aquaclene (1545 Vestric)			
tablets 50	40 0	—	5 0
Archanium (974 PC)			
powder 100g	72 0	27 0	11 3
Ardena (60 Arden)			
bronze glow 712.00	—	—	12 2
covering cream 123.01	—	—	16 0
highlighter 542.00	—	—	29 0
refill 543.00	—	—	13 0
mosque 108.99	—	—	28 0
powder 520.00	—	—	18 0
514.00	—	—	29 0
511.00	—	—	22 0
shader 544.00	—	—	29 0
refill 545.00	—	—	13 0
sun control 713.00	—	—	23 0
traveller II case 956.00	—	—	45 0
wax depilatory set 720.00	—	—	55 0
refill 721.00	—	—	17 0
Arnold's (1415 Arnold)			
dried brewer's yeast 1lb	52 0	—	6 6
Ash-Ling (Melina (1406 5GBP))			
deodorant —	—	—	9 6
creamy skin perfume —	—	—	15 6
Aspro (893 Nicholas)			
tablets 8	31 6	10 8	1 2
(4doz)	44 8	15 2	3 0
24	(2doz)	(2doz)	
60	44 5	15 1	6 0
120	73 10	25 0	10 0
Astral (333 Cupal)			
air fresheners	—	—	2 0
bubble pack blocks	—	—	3 11
Petal Fresh toilet aerosols	—	—	5 11
kitchen deodorant	—	—	
Nice'n Fresh bathroom	—	—	
Atkinsons (76 Atkinson)			
English lavender	—	—	
parfum de toilette mini mist 79 6	43 9	13 6	
Gold Medal eau de Cologne parfum de toilette mist mini 79 6	43 9	13 6	
toi (76 Atkinson) parfum de toilette mini mist 88 6	54 2	15 0	

	Trade	Tax	Retail
Atrixio (1164 55L)			
hand care tin 404	17 0	9 1	2 9
408	25 3	13 6	4 2
426	43 10	23 5	7 3
403	52 6	28 1	8 6
409	150 0	80 0	24 3
tube 406	21 7	11 7	3 6
Aureomycin (340 C of GB) TSVPO			
powder 2% 6x15g	35 0ea	—	52 6
Autergal (241 CC)†sls4A			
tablets 25	45 0	—	5 8
100	150 0	—	16 8
Eabettes (153 BSC) 25 case minimum order			
baby napkins 10	46 5	—	2 6
(2 doz)	46 5	—	5 0
20	31 2	—	3 3
pants 31 2	—	—	3 3
Babezone (488 Fylde)			
bronchial syrup 3oz	24 2	8 10	3 7
Bablets (485 Fulford)			
15 7	5 9	2 5	
Babyblend (810 Maw)			
wool 346.00	10 0	—	1 3
Eabycleen (47 Anestan)			
Eabycleen (325 C-A)			
Baby Life (1499 BLP)			
baby pants unpacked	7 0	—	10
triple pack 21 6	—	—	2 5
handy single NI	15 0	—	1 10
twin NI	26 6	—	3 4
large single N5	15 6	—	2 0
twin N5	27 0	—	3 5
terry squares standard 12	37 6ea	—	52 6
6	19 6ea	—	27 11
Bactylan (1087 Roussel)			
Bain Nouveau (624 Houbigant)			
body powder mist 3733	—	—	20 0
Cologne friction 3729	—	—	25 0
3727	—	—	45 0
3728	—	—	76 0
Balenciaga (480 FP) existing entry			
Balenciaga (386 Douek)			
eau de Balenciaga 1 1/2oz	19 0ea	10 5ea	40 0
7oz	32 6ea	17 10ea	68 6
7oz	52 0ea	28 7ea	110 0
15oz	76 0ea	41 9ea	160 0
Ballet (702 KC) 10 case minimum order			
toilet tissue twin roll 28 10	—	—	7
(2doz)	—	—	
Bamyl (456 F5 & 5) existing entry			
Bamyl (456 F5 & 5)			
bath extract 12oz	44 3	16 3	6 6
1gal	23 10ea	—	—
shampoo 2oz	12 5	4 7	1 10
4oz	19 0	7 0	2 10
1gal	14 0ea	—	—
shaving stick refill 9 7	3 6	1 5	
toilet soap 98 9	36 6	1 3	
(1gross)	(1gross)		
Band-Aid (672 Johnson)			
elastic plasters			
wallets 11 4	—	—	1 4
medium assorted 27 0	—	—	3 2
1 1/2in x 1yd strip 23 4	—	—	2 9
2 1/2in x 1yd strip 31 10	—	—	3 9
2 1/2in x 6in 5 8	—	—	8
washproof plasters			
wallets 11 4	—	—	1 4
small assorted 17 0	—	—	2 0
medium assorted 26 11	—	—	3 2
large assorted 36 1	—	—	4 3
economy pack 44 7	—	—	5 3
medium strips 26 11	—	—	3 2
large strips 36 1	—	—	4 3
3in x 3in 100	120 0	—	14 0
3in x 1in 100	144 0	—	16 9
2in x 4 1/2in 50	291 0	—	34 0
5	—	—	—
patches 1 1/2 x 1 1/2 100	137 0	—	16 0
spots 1/2in 103 0	—	—	12 0
2 1/2in x 1yd strip 31 10	—	—	3 9
2 1/2in x 6in 5 8	—	—	8
Bansor (1232 T & R)			
mouth and throat antiseptic 12 9	4 8	2 3	
Barkers (87 Barker)			
liquid of life 28 0	10 3	4 0	
72 0	26 5	10 0	
72 0	26 5	10 0	
tablets 72 0	26 5	10 0	
Barret (485 Fulford)			
Swiss hand treatment small 41 0	22 7	7 0	
Basic Sheen (60 Arden)			
414.00	—	—	22 0
Beechams (104 BP)			
pills 21 9	8 0	3 0	
42 3	15 6	5 10	
21 9	8 0	3 0	
19	43 5	16 0	6 0
30	57 11	21 3	8 0
60	15 1ea	5 7ea	5
hot lemon 29 0	10 8	4 0	
tablets 16	21 9	8 0	3 0
40	45 3	16 0	6 0
Bellafoline (1098 Sandoz)			

	Trade	Tax	Retail
Dellobarb (17 Agprolin) †sls4A			
tablets 100	5 0ea	—	—
500	20 0ea	—	—
Bengers (1530 Fisons)			
food 0'	41 7	—	4 4
'1'	71 4	—	7 5
'2'	119 8	—	12 5
'3'	17 5ea	—	21 11
Benzodent (300 Cottrell) †			
denture ointment tube 4	6ea	—	6 9
Benzthiazide (1087 Roussel)			
Letadine (876 Napp)			
vaginal douch 240ml	15 0ea	—	20 0
vaginal gel 90g	17 6ea	—	23 4
Bi-Du-Pan (241 CC)			
tablets 50	85 0	31 2ea	13 4
100	160 0	58 8ea	25 0
Eidrolar (61 APC)			
syrup 100 ml	5 0ea	—	7 6
Bilax (485 Fulford)			
pills 50	18 0	6 7	2 10
Bile Beans (1530 Fisons)			
small med. family 8 5	3 1	1 2	
20 4	7 5 1/2	3 0	
42 4	15 6	6 0	
Bilostat (1314 Weddel)			
Binasin (333 Cupal)			
6oz	25 6	8 5	3 9
Einki (419 Elsinor) existing entry			
Einki (419 Elsinor)			
baby pants 12 0	—	—	1 6
elastic leg 12 0	—	—	1 6
bound leg 22 0	—	—	2 9
luxury 34 0	—	—	4 3
Princess 27 0	—	—	3 3
party pants 2 row 42 9	—	—	5 3
6 row 50 6	—	—	6 3
Rosebud 18 0	—	—	2for 4 6
under nappies large ex. large 22 0	—	—	2for 5 6
Bio-Clear (596 HR)			
coverfluid 0841	—	—	15 0
cream 0801	—	—	12 0
minute make-up 0852	—	—	12 0
medicated puff 0860	—	—	2 6
pore lotion 0822	—	—	12 6
shampoo 0832	—	—	9 6
treatment set 0870	—	—	33 0
wash 0813	—	—	14 0
Biokets (1053 Resall)†			
18	23 0	—	2 11
Biorthin (241 CC)			
tablets 20	25 0	—	3 0
100	100 0	—	12 6
Bisks (1530 Fisons)			
chicken flakes 1 meal 21 0	—	—	2 3
4 meal 44 6	—	—	4 9
chocolate biscuits 19 2	4 2 1/2	2 5	
chocolate digestive 51 8	11 4	6 6	
chocolate Vienna wafers 1 meal 19 10	4 4	2 6	
4 meal 51 7	11 4	6 6	
digestive sweetmeal 8oz	47 9	—	4 11
sandwich biscuits 12	42 10	—	4 7
water biscuits 4oz	29 2	—	3 0
7 1/2oz 43 8	—	—	4 6
15oz 77 9	—	—	8 0
Bisma-Rex (1053 Resall)			
powder trial 17 0	6 2 1/2	2 6	
standard 28 6	10 5 1/2	4 3	
medium 48 0	17 7 1/2	7 3	
tablets 40	20 0	7 4	3 0
100	38 0	13 11 1/2	5 9
Bismag (655 ICC)			
powder large 33 6	12 3	4 9	
tablets 75	20 0	7 4	2 10
165	35 3	12 11	5 0
BiSoDol (655 ICC)			
powder 18 3	6 8	2 7	
33 6	12 3	4 9	
tablets 30	18 3	6 8	2 7
100	40 0	14 8	5 8
Bleachine (60 Arden)			
cream 105.02	—	—	17 0
Blenderm (1500 MM & M)			
surgical tape 1/2in x 5yd	65 2	—	4 1
(2 doz)	57 9	—	7 2
1in x 5yd (1 doz)	54 10	—	10 4
1 1/2in x 5yd (1 1/2 doz)	—	—	—
Blue Grass (60 Arden)			
bath cubes 733-75	—	—	17 0
bath mitt 743-75	—	—	26 0
bath oil 766-82	—	—	48 0
5 phials 766-00	—	—	35 0
salts, fine 765-75	—	—	25 0
753-75	—	—	42 0
301-75	—	—	13 0
brilliantine 724-90	—	—	13 0
deodorant liquid 729-00	—	—	28 0
aerosol stick 729-00	—	—	15 0
fluffy 730-00	—	—	15 0
roll on 731-00	—	—	13 0
dusting powder	—	—	

	Trade	Tax	Retail
755-75	—	—	15 0
746-75	—	—	31 0
754-75	—	—	36 0
759-75	—	—	63 0
739-75	—	—	23 0
744-75	—	—	16 0
de parfum 800-37	—	—	35 0
ver mist 800-32	—	—	22 0
800-21	—	—	30 0
800-23	—	—	47 0
800-22	—	—	47 0
800-46	—	—	30 0
800-56	—	—	30 0
800-24	—	—	35 0
800-25	—	—	55 0
800-88	—	—	36 0
969-00	—	—	110 0
979-00	—	—	150 0
980-00	—	—	155 0
987-01	—	—	145 0
988-01	—	—	330 0
989-01	—	—	600 0
324-75	—	—	29 0
316-75	—	—	13 0
318-75	—	—	22 0
347-75	—	—	13 0
347-71	—	—	21 0
347-97	—	—	42 0
347-88	—	—	21 0
761-75	—	—	52 0
800-06	—	—	35 0
800-07	—	—	40 0
800-41	—	—	85 0
800-42	—	—	135 0
800-43	—	—	200 0
800-44	—	—	350 0
800-50	—	—	44 0
800-48	—	—	74 0
800-34	—	—	50 0
800-33	—	—	75 0
800-35	—	—	40 0
748-75	—	—	36 0
749-75	—	—	22 0
752-75	—	—	12 0
825-01	—	—	16 0
1164 55L	—	—	—
Mist (105 BTD)	36 5	20 1	5 8
dorant aerosol	28 5	15 8	4 5
ay 24cc	—	—	—
ois (150 Bourjois)	—	—	—
n cubes Freesia	9337	11 2	6 1
ge rosette brun	117	15 4	8 5
polythene bag	9379	19 6	8 2
ck (4)	—	—	—
um Mountain	9349	21 3	11 8
ather	—	—	—
n-Vita (216 Cadbury)	20 0	—	2 0
1lb	35 8	—	3 7
1lb	62 1	—	6 3
t (489 Galen)	—	—	—
ets	100	21 8ea	32 6
500	100	0ea	150 0
t (1509 C of GB)	—	—	—
npoo's for dry hair,	17 3	6 6	10
y hair, normal hair	(3 doz)	(3 doz)	—
sachet	22 9	8 5	3 3
70cc	34 0	12 6	4 11
120cc	—	—	—
packs	—	—	—
ce (756 Lever)	—	—	—
toilet	52 5	19 3	1 2
61 doz)	(6 doz)	(6 doz)	—
bath	41 6	15 3	1 10
(3 doz)	(3 doz)	(3 doz)	—
ow's (105 BTD)	—	—	—
npoo's	—	—	—
am, liquid	16 1	5 11	2 3
standard	25 0	9 2	3 6
economy	—	—	—
sachet	5 11	2 2	10
standard	20 10	7 8	2 11
economy	38 8	14 3	5 5
ne (971 PSMB)	—	—	—
drops 0-1%	10ml	28 0	3 6
15ml	—	—	—
odeine (324 Crookes)	47 0	17 0	—
100ml	17 3ea	—	—
500ml	65 10ea	—	—
2l	—	—	—
ley (194 Bronnley)	—	—	—
septic lotion	—	—	6 7
dorant roll-on	10cc	—	4 0
56cc	—	—	8 0
septic	0146	—	3 0
h ball	0108	—	13 7
non toilet	6122	—	3 0
ath	0613	—	5 5
ap-on-a-rope	6136	—	9 0
0619	—	—	11 7
make up	0523	—	3 0
nge	0109	—	10 0
tle oil toilet	0642	—	2 5
th	0643	—	4 0
sitors	0641	—	1 9

	Trade	Tax	Retail
Brufen (147 Boots)	—	—	—
tablets	100	50 0ea	75 0
500	240	0ea	360 0
Brut (446 Fl)	—	—	—
lotion	12	6ea	27 6
Brylcreem (105 BTD)	—	—	—
dispenser large	—	—	D
Buchanan (1220 CT)	—	—	I
laryngectomy protector	—	—	—
(10)	42	6ea	50 0
Cabdrivers (234 Cartwright)	—	—	—
†DDI	—	—	D
Cadbury (216 Cadbury)	—	—	—
diabetic chocolate	—	—	—
plain 1lb	—	—	2 7
Cadum (280 CP)	—	—	—
soap toilet	39 5	14 6	10
(6 doz)	(6 doz)	(6 doz)	—
bath	40 5	14 10	1 4
(4 doz)	(4 doz)	(4 doz)	—
Caffexen (211 Butler)	—	—	—
100ml	33 0	12 1	5 3
3oz	—	—	D
Cal-ma-vite (228 Carlton)	—	—	D
Calcium-Sandoz (1098 Sandoz)	—	—	—
syrup	250ml	—	D
Camdogon (221 Camden)	—	—	—
horse ringworm treat-	—	—	—
ment	450ml	24 0ea	8 10ea
44 10	—	—	—
Camelia (60 Arden)	—	—	—
hand cream	342-99	—	13 0
Canoe (350 Dana)	—	—	—
deodorant spray talc	6 9ea	3 9ea	15 0
Cologne sprayette	8 8ea	4 9ea	19 6
Canon (1136 Silber)	—	—	—
camera	—	—	—
Canonet QL 19	—	—	1199 5
QL 17	—	—	1399 6
Caphedrodine (211 Butler)	—	—	D
Capitol (154 Dermal)	—	—	—
shampoo gel	120g	8 9ea	3 2½ea
Cara Nome (1053 Rexall)	—	—	—
hair spray	383g	44 6	24 5½
7 6	—	—	—
Carbonet (115 5 & N)	—	—	—
non-adherent dressings	—	—	—
10 × 3½ × 3½ CT4	34 5	—	4 0
30 × 3½ × 3½ CT3	59 6	—	6 11
7½in × 4yd strip CT2	107 6	—	12 6
Cardioquin (878 Napp)	—	—	—
tablets	100	75 0ea	100 0
Care (532 Goya)	—	—	—
hand cream	32g	—	D
Carlton (228 Carlton)	—	—	—
suspension NK	—	—	—
Carmycin (228 Carlton)TS	—	—	—
suspension	112ml	7 3ea	—
450ml	23 6ea	—	—
Carnacton (241 CC)	—	—	—
oral drops	20ml	62 0	22 7
30ml	78 0	28 7	12 3
ampoules	—	—	D
Carnation (339 CG)	—	—	—
bunion rings thin	16 0	—	2 0
chirpody felt	16 0	—	2 0
corn rings thin or	—	—	—
thick	16 0	—	2 0
Carovax (208 BW)	—	—	—
pasteurella vaccine (vet.)	9 4ea	—	14 0
Casilan (518 Glaxo) 8oz	65 4	—	7 4
Cassells (Dr.) (104 BP)	—	—	—
tablets	54 3	—	5 10
Cavalose (241 CC)†s4A	—	—	—
tablets	50	90 0	33 0
100	166 0	60 9	25 8
Cavandrol (241 CC)†s4B	—	—	—
tablets	25	76 0	9 6
100	210 0	—	26 3
Cav-E-Col (241 CC)	—	—	—
capsules	75	62 0	7 9
Cavolysin (241 CC)†s4B	—	—	—
tablets	40	70 0	25 7
100	150 0	55 0	10 10
ampoules	—	—	23 6
Cavomen (241 CC)†s4A	—	—	—
tablets	25	32 0	4 0
100	96 0	—	12 0
Cavopan (241 CC)	—	—	—
capsules	100	102 0	12 9
Cavoplex (241 CC)	—	—	—
capsules	100	144 0	18 0
Ce-Cobalin (930 P & B)	—	—	—
syrup	115ml	40 0	5 0
4oz	—	—	D
Celtex (1164 55L)	—	—	—
sanitary belt adjust-	—	—	—
table	18 7	2 6	2 4
sanitary towels	—	—	—
super soft	12	25 11	2 8
18	36 6	—	3 9
30	58 4	—	6 0
Cendevax (1153 SKF)TS	—	—	—
rubella vaccine	—	—	—
single dose vial	21 4ea	—	32 0

	Trade	Tax	Retail
Cephos (104 BP)	—	—	—
powders	8	21 9	8 0
60	15 1ea	5 7ea	3 0
tablets	21 9	8 0	3 0
Ceporex (518 Glaxo) TS	—	—	—
tablets 250 mg	20	75 0ea	112 6
100	360 0ea	—	540 0
500 mg	20	147 6ea	221 3
100	710 0ea	—	1065 0
Cerevon (218 Calmic)	—	—	—
elixir	100ml	53 0	6 8
500ml	14 6ea	—	—
tablets	100	46 0	16 10
1000	35 3ea	—	7 2
Certor (786 Macdonald)	—	—	—
bandage crepe	—	—	—
2in × 5yd	28 8	—	—
2½in × 5yd	34 1	—	—
3in × 5yd	40 2	—	—
3½ × 5yd	47 8	—	—
4in × 5yd	54 1	—	—
6in × 5yd	78 8	—	—
cellulose tissue	16oz	61 0	—
gauze plain unsterilised	—	—	—
25yd	18 1ea	—	—
50yd	35 9ea	—	—
100yd	70 8ea	—	—
cotton wool	—	—	—
hospital quality	8oz	36 0	—
Cestra (1073 Robinson)	—	—	—
lace masks standard	230 0	—	27 6
(1 gross)	—	—	(1 doz)
Cetavlon (649 ICI)	—	—	—
tincture	100ml	—	D
Cetiprin (678 Kabi)	—	—	—
(distributors 1545 Vestric)	—	—	—
tablets 50mg	50	8 0ea	12 0
250	32 0ea	—	48 1
100mg	50	16 10ea	25 3
1000	177 4ea	—	266 0
Chamade (548 Guerlain)	—	—	—
Cologne spray	1½oz	—	39 6
eau de toilette	3½oz	—	69 0
spray	100cc	—	110 0
perfume	1oz	—	87 6
1oz	—	—	130 0
2oz	—	—	210 0
4oz	—	—	355 0
7cc	—	—	560 0
spra /	—	—	97 6
Chantage (76 Atkinson)	—	—	—
parfum de toilette	—	—	—
mini mist	88 6	54 2	15 0
Chantilly (624 Houbigant)	—	—	—
compact	1392	—	D
Chapstick (1071 Robins)	19 0	7 0	2 11
Charles Perry (960 Perry)	—	—	I
almond deep-cleanser	—	—	—
115cc	—	—	9 6
580cc	—	—	36 11
aqua euphrasie eye	—	—	—
lotion	115cc	—	8 3
avacado hand cream	115cc	—	8 3
calendula talcum	84g	—	8 3
cosmetic lotion	115cc	—	9 6
cucumber astringent	115cc	—	9 6
580cc	—	—	36 11
Indian elm foundation	115cc	—	10 11
lemon deep-cleanser	115cc	—	9 5
580cc	—	—	36 11
marshmallow skin	115cc	—	9 5
tonic	580cc	—	36 11
perfume No. 2, No. 5,	—	—	—
ashen violet, blue	—	—	—
narcissus, fougere,	—	—	—
giroflée, jasmine, lilly	—	—	—
of the valley, celeste	—	—	14 4
protein skin cream	115cc	—	10 11
seaweed bath essence	115cc	—	8 3
580cc	—	—	31 5
shampoo's wild honey,	—	—	—
herbal, plant oil	115cc	—	6 4
580cc	—	—	23 8
sunflower tissue oil	115cc	—	12 3
580cc	—	—	46 6
sun tan oil	115cc	—	8 3
580cc	—	—	31 5
vitamin hair tonic	115cc	—	9 6
580cc	—	—	36 11
wheat germ beauty	115cc	—	12 3
mask	115cc	—	—
wild honey hair nutrien-	115cc	—	8 3
hand cream	115cc	—	8 3
for men	—	—	—
after shave balm	115cc	—	12 3
lotion	115cc	—	12 3
hair cream	115cc	—	12 3
talcum	84g	—	12 3

	Trade	Tax	Retail
Chemico (302 Chemico) household cleanser			
medium	53 2	—	2 11
(2 doz)	43 10	—	4 10
large	34 8	—	11 7
No. 6	(3 doz)	—	—
28lb	26 9ea	—	—
Chiefs (702 KC) 10 case minimum order			
handkerchiefs	23 8	3 6	7
(6doz)	(6doz)		
Chlorstreptin (938 PD)			D
Chypre (301 Coty) creamy skin perfume			
2958	10 1ea	5 6 1/2ea	21 0
dusting powder	348	14 3ea	7 10ea 29 9
refill	29351	7 11ea	4 4ea 16 6
perfume	113	14 1ea	7 9ea 30 0
spray	112	19 9ea	10 10ea 42 0
Cicatrln (218 Calmic) powder	5g	—	D
Clairol (172 BMCL) Loving Care lotion	52 9	29 0	9 0
Nice N' Easy lotion	65 11	36 3	11 0
Summer Blonde lightener	60 0	33 0	10 0
Clearway (256 CPL) men's hairdressing	54 8	27 10	4 3
(2 doz)	(2 doz)		
	86 10	44 3	6 9
(2 doz)	(2 doz)		
Clic (538 Greebex) magnetic soap holder	21 v	3 0	3 0
Clinitetrin (518 Glaxo) T5 syrup	72 0	—	9 0
1000	270 0ea	—	405 0
Clovercide (1208 Syn) weed killer	4oz	64 0	8 — 0
Codural (1053 Rexall)† tablets	15	23 6	8 7 1/2 3 6
Cojene (1530 Fisons) †DDI tablets	20	20 8	7 7 3 3
Colgate (280 CP) 5 pack minimum order instant shave	17 11	6 6	5 3
(3 doz)	(3 doz)		
dental cream standard	75 11	27 6	2 9
large	81 0	29 4	3 11
(3 doz)	(3 doz)		
ex-large	38 2	13 10	5 6
fluoride toothpaste			
standard	38 0	13 10	2 9
(2 doz)	(2 doz)		
large	54 0	19 7	3 11
(2 doz)	(2 doz)		
Colivac (328 CCC) (vet.)	100ml	33 0ea	— 49 6
Collis Brown's (345 Davenport) †DDI compound	17 8	6 6	2 7
	31 9	11 8	4 7
Collo-Cal-D (324 Crookes) bottle	100ml	38 0	— 4 9
500ml	11 0ea	—	—
Collotone (324 Crookes) † 100ml	27 0	10 0	4 3
200ml	43 0	16 0	6 9
2l	22 8ea	—	—
Coltapaste (115 5 & N) zinc and coal tar bandage	3 1/2 x 6yd	—	4 9
Coltex (1232 T & R) cream	20 0	—	2 6
Combizym (1490 IAP5) compound dragees	20	6 4ea	2 4ea 10 10
100	28 6ea	10 5ea	48 5
500	122 11ea	45 1ea	209 0
Complan (518 Glaxo) 1lb	53 0	—	5 5
Compound "W" (655 ICC) wart remover	21 2	7 9	3 0
Cool Charm (105 BTD) deodorant roll-on	38 1	21 0	5 11
refill	31 1	17 2	4 10
Coolene (682 KCL) sunburn relief	22 0	8 1	3 6
Cooltan (682 KCL) sun bronzing lotion	52 0	28 7	9 0
suntan cream	No. 1	26 0	14 4 4 6
	No. 2	38 0	20 11 6 6
	No. 3	52 0	28 7 9 0
Coopaphene (295 CM & R) liquid drench	22 2ea	—	29 7
1 gal	76 6ea	—	102 0
paste cartridges	(6)	67 6ea	90 0
Coopavite (295 CM & R) (vet) No. 11	50lb	87 6ea	— 105 0
Coopermatic (295 CM & R) machine (AC 230V)	112 6ea	—	150 0
(battery)	127 6ea	—	170 0
aerosol refill fly killer	25 0ea	—	33 4

	Trade	Tax	Retail
Coopers (295 CM & R) veterinary			
border liquid dip†	1 gal	30 5ea	— 38 0
5 gal	130 5ea	—	163 0
cattle drencher	80 0ea	—	100 0
dairy fly spray	1 gal	22 0ea	— 33 0
dairy ointment	2 1/2 lb	14 0ea	— 21 0
10lb	51 0ea	—	68 0
drenching kit	144 0ea	—	180 0
farm disinfectant†	1 gal	20 0ea	— 25 0
5gal	72 0ea	—	90 0
fluke drencher	208 0ea	—	260 0
fly dip†	1/2 gal	46 5ea	— 58 0
foot rot aerosol	9 9ea	—	13 0
lice and mange	1/2 gal	48 0ea	— 60 0
liquid	1/2 gal	48 0ea	— 60 0
maggot fly spray	1 pt	60 0ea	— 75 0
marking fluid	1 qt	7 0ea	— 9 4
1 gal	11 3ea	—	15 0
1 gal	21 0ea	—	28 0
pig worm remedy	12 dose	3 0ea	— 4 0
100 dose	21 0ea	—	28 0
P.T.Z. plus	52 6ea	—	70 0
drench gun	172 0ea	—	215 0
ringworm aerosol	10 2ea	—	13 6
Safe insect powder	24)	—	3 0
puffer	72 0ea	—	80 0
sheep drencher	37 6ea	—	50 0
teat dip	2 gal	—	—
warble fly powder	1 lb	11 3ea	— 15 0
Coppatan (682 KCL) suntan cream	38 0	20 11	6 6
oil	38 0	20 11	6 6
foam aerosol	70 0	38 6	12 0
Cortacream (1155 5 & N) T5 bandage 3 1/2 x 1yd	93 8	—	10 11
3 1/2 x 2 yd	114 5	—	13 4
Cortef (1263 Upjohn) ointment			D
acetate ointment			D
Cortisyl (1087 Roussel) eye drops	3ml		D
eye ointment	3g		D
tablets	40		D
Coty (301 Coty) existing entry			D
Coty (301 Coty)			I
airspun powder	2050	49 0	26 11 1/2 8 6
beauty facial	316	52 0	28 7 9 0
cream powder			
compact	584	52 0	28 7 9 0
refill	581	40 0	22 0 7 0
twinsset	2094	106 0	58 3 1/2 18 6
deodorant			
mist	330	56 0	30 9 1/2 9 9
roll-on	319	51 0	28 0 1/2 9 0
eye make-up			
browpencil	448	37 0	20 4 6 6
browshadow	449	50 0	27 6 8 9
cakeliner	453	47 0	25 10 8 3
eyeshadow	444	50 0	27 6 8 9
eyeshine	456	48 0	26 5 10 0
linepencil	450	84 0	46 2 1/2 14 9
refill	451	30 0	16 6 5 6
linerbrush	452	50 0	27 6 8 9
liquidline	446	63 0	34 8 11 0
longlash	440	97 0	53 4 17 3
refill	441	67 0	36 10 11 9
mascara	442	57 0	31 4 10 0
roll-on-lash	454	84 0	46 2 1/2 14 9
shadowbrush	445	50 0	27 6 8 9
stickshadow	443	50 0	27 4 8 9
twinsshadow	447	59 0	32 5 10 6
foundation cream	549	54 9	30 1 9 6
hand care	296	36 0	19 9 1/2 6 6
Innovation			
eye liner gel	401	54 0	29 8 1/2 9 6
eyeshadow gel	402	54 0	29 8 1/2 9 6
make-up gel	400	66 0	36 3 1/2 11 6
instant cleanser	301	83 0	45 8 14 6
Light and Lovely	530	56 0	30 9 1/2 9 9
lipstick	203	46 0	25 3 1/2 8 0
mirrored case	205	55 0	30 3 9 6
Superclear	208	52 0	28 7 9 0
liquid base	354	52 0	28 7 9 0
moisture balancer	304	100 0	55 0 17 6
moisture veil	353	79 0	43 5 13 9
all-in-one	355	72 0	39 7 12 6
face formers	356	98 0	53 11 17 0
nourishing cream	310	83 0	45 8 14 6
revitalising cream	313	98 0	53 11 17 0
rouge	255	49 0	26 11 1/2 8 6
skin freshener	307	83 0	45 8 13 6
Slenderline pressed			
powder compact	585	80 0	44 0 14 0
sub tint	541	29 0	15 11 1/2 5 0
sunshimmer			
make-up	538	80 0	44 0 14 0
translucent			
highlighter	535	75 0	41 3 13 0
loose powder	580	86 0	47 3 1/2 15 0
pressed powder	583	75 0	41 3 13 0
Cow and Gate (307 C&G) milk food			
full cream	16oz	46 8	— 4 5
half cream	16oz	46 8	— 4 5
humanized	16oz	46 8	— 4 5

	Trade	Tax	Retail
Crampex (657 IL) tablets	18	22 6	8 3 3 6
Cream Silk (412 Elida) hair conditioner			
sachet	7 0	3 10	1 0
bottle	23 3	12 9	3 8
Creme Puff (813 MF) compact slim	44 8	23 4	7 6
refill	37 4	19 6	6 4
Cremediazine (837 MSD) Crest (389 Druker) protectives			
Forma	(3)	90 0	— 5 0
(48 pkts)			
Naturac	(3)	70 0	— 3 9
(48 pkts)			
cry	(3)	49 0	—
(48 pkts)			
Crookes (324 Crookes) iodine oil	100ml	54 0	20 0 8 5
500ml	14 10ea	5 5ea	—
with methyl sal	100ml	48 0	18 0 7 6
scalp lotion plain or oily	168ml	30 0	11 0 4 8
wheat germ oil			
capsules 50,000 iu	25	36 0	—
100	108 0	—	—
hand cream	—	—	—
hand lotion	—	—	—
Croskell's (306 GC) yellow mixture	200ml	22 6	8 3 3 6
500ml	47 9	17 6	7 6
6oz & 16oz	—	—	—
Cuckoo (453 Fecher) existing entry			
Cuckoo (453 Fecher) alum blocks carded	1/2 oz	22 4	8 2
animal wool	1/2 oz	9 0	—
1 oz	16 0	—	—
2oz	26 8	—	—
8oz	87 0	—	—
bandage fasteners (6)	10 6	—	—
breast reliever	2oz	64 0	—
brushes iodine loose	2 9	—	—
carded	3 9	—	—
brushes throat NH5	13 0	—	—
caustic pencils 40%	8 0	2 11	—
95%	13 0	—	—
droppers medicine	3 8	—	—
eye NH5	3 8	—	—
ear caps babies	4 8ea	—	—
enemas NH5	96 0	—	—
eyebaths plastic squat			
NH5	3 4	5	—
pedestal	3 4	5	—
eye rods NH5	1 8	—	—
menthol cones	9 0	—	—
nasal douche NH5	9 4	—	—
nipple shield glass NH5	8 4	—	—
polythene			
NH5	7 0	—	—
oiled silk 12 x 12in	21 4	—	—
36 x 36in	15 4ea	—	—
pumice stone boxed	14 4	7 10	—
loose	12 8	7 0	—
styptic pencils			
3in carded	3 4	1 2	—
2in in case	5 4	1 11	—
syringe ear NH5	2oz	26 0	—
teething rings carded	3 7	—	—
whirling spray	8oz	120 0	—
Cupal (333 Cupal) baby cream	4oz	19 9	6 6 3 0
bismuthated magnesia			
ovals under 7 1/2kg	14 9kg	4 10kg	—
7 1/2kg and less than			
12 1/2kg	14 3kg	4 8kg	—
15kg and over	13 9kg	4 6kg	—
cherry bark red ring			
cough syrup large	32 0	10 7	5 0
diarrhoea mixture			
adults	4oz	23 0	7 7 4 0
8oz	—	—	—
child's	21 0	6 11	3 6
femme aid pills	15 3	5 0	2 6
juniper pills	17 6	5 9	2 9
linseed liq. compound			
loz. bag	12 9	—	1 6
menthol and winter-			
green cream	24 0	7 11	3 9
nipple cream	20 0	6 7	4 0
toilet preparations			
bay rum large	21 9	10 9	4 0
with cantharidin†	21 9	10 9	4 0
large			
Cussons (338 Cussons) Imperial Leather			
after shave lotion	26 4	14 6	4 6
	43 11	24 2	7 6
brilliantine liquid	26 4	14 6	4 6
	38 2	21 0	6 6
hair cream	24 11	13 8 1/2	4 3
shaving bowl	59 8	21 10 1/2	9 0
refill	33 2	12 2	5 0
shaving cream lather	36 6	13 4 1/2	5 6
shaving stick	26 6	9 8 1/2	4 0
refill	16 7	6 1	2 6
shower talc	39 7	21 9	6 5
old packs	—	—	—

	Trade	Tax	Retail
m (1505 CD & C)			
ra cases			
ssic III	108	0ea	37 6ea 199 6
(256 CPL) existing entry			D
(256 CPL)			I
coat	25	2	12 10 4 0
le remover	25	2	12 10 4 0
am	25	2	12 10 4 0
ry boards	15	10	8 2 2 6
lotion	130g	41 0	21 0 6 6
cream	70g	31 7	16 2 5 0
icks			
our gloss	39	6	20 2 6 3
d glisten	44	3	22 7 7 0
ssies	39	6	21 9 6 3
aline	44	3	22 7 7 0
vel	39	6	20 2 6 3
polishes			
ular	25	3	12 10 4 0
rl	34	9	17 9 5 6
coat	34	9	17 9 5 6
through	34	9	17 9 5 6
line	44	3	22 7 7 0
ssies	44	3	24 4 7 0
d glisten	44	3	22 7 7 0
nicurist regular	49	0	25 0 7 9
pearl	55	4	28 4 8 9
hardener	50	0	25 6 7 11
flex	14g	25 2	12 10 4 0
polish remover			
27g	20	6	10 6 3 3
onomy size	76g	34 8	17 8 5 6
ng nail	14g	33 2	17 0 5 3
en (485 Fulford)			
	25	5	12 4 3 10
2 Abbott)			
tion 62.5mg 60ml			D
with Sulphas (2 Abbott)			D
tion 60ml			
serine (413 Lilly)			
ules 250mg			D
500 & 1000			
et (705 Kirby)			
ge and halibut			
min tablets 100	60	0	9 0
uids (1152 5K)			
	12	6	4 3 1 10
s (Rigaud (47 Anestan)			D
s (Rigaud (325 C-A)			I
purin (1530 Fisons)			
40	27	6	10 1 3 8
80	46	4	17 0 6 10
re (Rigaud (47 Anestan)			D
re (Rigaud (325 C-A)			I
ts (705 Kirby)			D
icide (1113 5 & 8)			D
icide (25 A5)			I
zole (894 Nicholas)			D
tion 30mg	25		
ts 100mg	20		D
odox (838 Merrell)ts7			
ts	50	21	0ea — 31 6
30			D
erpyl plus (1087 Roussel)ts48			
ts	100	75	0ea — 112 6
20			D
tsisyl (1087 Roussel)			
ts 5 mg	30		D
ry (702 KC) 10 case minimum order			
tissues	150	32 0	4 5 1 11
n size	100	(2doz)	(2doz) 2 2
t tissue twin roll	(2doz)	(2doz)	2 3
pack twin	(2doz)		1 9
ortone (837 MSD)			
ts 1 mg			D
n (1255 UP) existing entry			D
an (1255 UP)			I
brush	D.18	38 3	14 0 6 0
lar massager D.6	D.28	70 5	25 10 11 0
o Mary Anne	2 11	2 11	1 3
ail	D.10	7 11	2 11 1 3
tail	D.11	7 11	2 11 1 3
or	D.16	7 11	2 11 1 3
eraser	D.34	15 5	5 8 2 5
brushes			
ts DebonnairD.23	32 0	11 9	5 0
or	D.3	64 0	23 5 10 0
ing	D.1	20 9	7 7 3 3
	D.1A	27 1	9 11 4 3
	D.1B	20 9	7 7 3 3
	D.4	109 4	40 1 17 0
	D.5	190 0	70 5 30 0
le and curl	D.14	44 9	16 5 7 0
bag brush	D.33	16 7	6 1 2 7
toilet brush	D.19	32 0	11 9 5 0
brush Perfect D.17	10 3	3 9	1 7
stimulator	D.7	19 3	7 1 3 0
e (351 Danning)			
al chewing tablet	30	25 11	9 6 3 11
ix (1430 DPPL)			I
ure repair kit	6	8ea	10 0

	Trade	Tax	Retail
Depot-Glumorin (452 F8A)			
ampoules 40bu	5	19 7ea	— 29 5
Depot-Procafin (452 F8A)†			
ampoules 2ml	5	75 0	— 9 4
Dermicel (672 Johnson)			
surgical tape 1in x 5yd	26	0	— 3 2
1in x 5yd	42	0	— 5 3
2in x 5yd	76	0	— 9 6
Detclo (746 Lederle) T5			
tablets 300mg	500	207 0ea	— 310 10
De Witt's (372 De Witt)			
cough control ts7			
1gal	45	0ea	— I
1gal	80	0ea	—
pills	41	3	15 1 6 0
kidney & bladder pills			
medium	41	3	15 1 6 0
worm syrup	1oz	20 0	— 3 0
4oz	45	0	— 6 0
cough control			D
healing powder			D
Dexacortisyl (1087 Roussel)			
tablets 0.75 mg	100	—	— D
Diamond (333 Cupal)			
foot powder	26	6	— 3 0
Diecac (328 CCC)			
injection (vet.) 100ml	33	0ea	— 49 6
Dinnefords (104 BP)			
magnesia	27	2	10 0 3 9
Diocalm (104 8P) †DDI			
tablets	43	5	16 0 6 0
Dixor (379 Dixor)			
overnight cream	30	0	16 6 5 2
Doan's (485 Fulford)			
ointment	20	5	7 6 3 2
pills	20	0	7 4 3 0
	38	0	13 11 5 9
	59	3	21 9 9 0
Do-Do (657 IL)ts7			
asthma tablets	8	16 0	— 2 0
	24	38 0	— 4 9
	100	132 0	— 16 6
Dolviran (452 F8A) 54ADDI			
tablets	dp 20	36 0	— 4 6
	dp 250	27 11ea	— 41 11
Dorothy Gray (385 DG)			
lipstick	65	0	36 0 11 6
sun cream	4oz	71 0	39 0 12 6
lotions	4oz	71 0	39 0 12 6
oil	4oz	71 0	39 0 12 6
eye shades	128	0	70 0 22 6
Dramamine (1121 Searle)ts7			
tablets 50mg	10	23 7	— 3 0
	6		D
tablets 50me	100	1d 0ea	— 27 9
Dristan (655 ICC)			
nasal mist	38	3	— 4 3
tablets	24	45 0	— 5 0
Dr. Browns (1442 BC8) †DDI			
cough bottle	30	0	11 0 4 4
pastilles	18	2	6 8 2 9
Dropletan (922 Ortho)ts48			
ampoules 2ml	10	44 0ea	— 66 0
tablets 2.5mg	50	13 0ea	— 19 6
Dunhill (194 Bronnley)			D
Dunhill (1377 R & A)			I
smokers dental cream			9 6
electric shaver			D
Dunhill (394 Dunhill)			I
electric shaver			321 0
Durenate (452 F8R)ts48			
Suspension	40ml	7 9ea	— 11 8
tablets	8	5 0ea	— 7 6
	100	49 6ea	— 74 3
	500	220 5ea	— 330 8
D.X. (608 Hinders)			
vaporiser insole	pr.	53 0	7 0 —
Easifix (1160 Solport)			
finger stalls			
leather	small	11 0	— 1 4
	medium	11 4	— 1 5
	large	12 4	— 1 6
	ex. large	13 3	— 1 8
	ex. ex. large	14 0	— 1 9
EG (1246 TYE)			
tablets	300	23 6	— 2 11
	1000	60 0	— 7 11
Elastocrepe (1155 5 & N)			
cotton crepe bandage			
2 1/2 x 5yd	3025	32 11	— 3 10
3 x 5yd	3003	39 5	— 4 7
4 x 5yd	3004	52 2	— 6 1
Elastoplast (1155 5 & N)			
airstrip	7920	16 11	— 2 0
	7921	26 11	— 3 2
	7922	33 1	— 4 6
	7983	10 7	— 1 3
wallet			
airstrip unit packs			
100—1 1/2 x 2 1/2	7950	100 11	— 11 9
100—2 1/2 x 2 1/2	7951	134 6	— 15 8
50—1 1/2 x 1 1/2	7952	72 5	— 8 5
50—2 1/2 x 1 1/2	7953	104 6	— 12 2
50—3 x 2 1/2	7955	80 2	— 9 4
50—2 x 3	7956	161 0	— 18 9
airstrip wound dressing B.P.C.			
W.M.P. 50—3 1/2 x 2 1/2	334	7	— 39 0
bandage 8PC unstretched			
2in x 3yd	1002	47 2	— 5 6
2 1/2in x 3yd	10025	57 2	— 6 8

	Trade	Tax	Retail
3in x 3yd	1003	68 8	— 8 0
4in x 3yd	1004	88 8	— 10 4
boil dressings	4119	10 9	3 11 1 7
doctors' set, case	4554	188 9	— 22 0
2 x 3in 12	455C	28 7	— 3 4
1 1/2 x 1 1/2in, 24	455D	26 5	— 3 1
finger dressings	9		
	455E	28 7	— 3 4
1 1/2 x 3in, 36	455F	21 5	— 2 6
circular dressings	12		
	455H	28 7	— 3 4
dressing strips			
1 1/2 x 1yd	4015	23 5	— 2 9
2 1/2 x 1yd	4025	31 9	— 3 9
3 x 1yd	4003	36 8	— 4 4
first aid kits			
medical and factory			
No. 3	7447	116 8	— 13 7
motorists			
12 4ea	1	4ea	19 11
first aid dressings	4120	16 11	— 2 0
	4121	26 11	— 3 2
	4122	38 1	— 4 6
wallet	4183	10 7	— 1 3
invisible	8121	26 11	— 3 2
ventilated/washable			
	9120	16 11	— 2 0
	9121	26 11	— 3 2
waterproof	7120	16 11	— 2 0
	7121	26 11	— 3 2
	7100	10 7	— 1 3
pocket strips			
first aid dressings			
individually wrapped			
and sterilised			
1 1/2 x 2in	100 11200	85 1	— 9 11
2 1/2 x 2in	100 11300	108 8	— 12 8
3 x 2in	100 11400	134 6	— 15 8
1 1/2 x 1 1/2in	100 11500	128 0	— 14 11
1 1/2 x 2 1/2in	100 11600	180 2	— 21 0
2 x 3in	100 11700	266 0	— 31 0
waterproof			
1 1/2 x 2in	100 12200	85 1	— 9 11
2 1/2 x 2in	100 12300	108 8	— 12 8
3 x 2in	100 12400	134 6	— 15 8
1 1/2 x 1 1/2in	100 12500	128 0	— 14 11
1 1/2 x 2 1/2in	100 12600	180 2	— 21 0
2 x 3in	100 12700	266 0	— 31 0
airstrip			
1 1/2 x 2in	100 14200	128 0	— 14 11
2 1/2 x 2in	100 14300	161 0	— 18 9
3 x 2in	100 14400	203 1	— 23 8
1 1/2 x 1 1/2in	100 14500	188 9	— 22 0
1 1/2 x 2 1/2in	100 14600	274 7	— 32 0
2 x 3in	100 14700	401 1	— 46 9
first aid strip	7165	5 8	— 8
first aid outfits,			
No. 1	4447	116 8	— 13 7
plaster 8PC			
1in x 1yd	1111	13 7	— 1 7
2in x 1yd	1212	20 9	— 2 5
1in x 3yd	1001	27 11	— 3 3
plastic strapping,			
waterproof			
1in x 1yd	7011	11 5	— 1 4
1in x 3yd	7001	19 5	— 2 3
2in x 3yd	7002	27 11	— 3 3
wound dressings,			
standard, 8PC			
1 1/2 x 2in	3 4712	5 9	— 8
2 x 3in	3 4713	7 11	— 11
Elastoweb (1155 5 & N)			
stretched 3 x 6/7yd	150 10	—	17 7
Electricque (813 MF)			
bubbling bath			
fragrance	44 8	15 7	6 11
dusting powder	94 8	49 6	16 0
parfum Cologne	2oz	80 0	41 10 13 6
parfum creme	116 0	60 7	19 7
perfume	phial	59 4	31 0 10 0
presentation	127 4	66 6	21 6
Elestol (452 FBA) T5			
tablets	30	10 4ea	— 15 6
	150	46 4ea	— 69 6
Elix. creosote codeine co. (211 Butler)			D
Elix. phenoborb co. (211 Butler)			D
Elixir Sibec (1545 Vestric)			
	21	36 3ea	—
Elizabeth Arden (60 Arden)			
all day foundation	404-00	—	22 0
anti brown masque	114-01	—	23 0
astringent cream	104-02	—	28 0
astringent patter	770-00	—	45 0
atomiser	788-00	—	17 0
base coat clear	356-65	—	12 0
pearly	354-65	—	12 0
Beauty Sleep			35 0
	127-34	—	65 0
	127-35	—	115 0
body cream	344-88	—	23 0
8y-lines	214-02	—	55 0
cleansing cream	110-02	—	17 0
	110-04	—	28 0
	110-08	—	45 0
	110-16	—	75 0
colour clear blushing			
gel	—	—	30 0
bronzing gel	—	—	38 0

	Trade	Tax	Retail
colour veil set 547-00	—	—	62 0
compact 546-00	—	—	34 0
refill 548-66	—	—	15 0
blending brush 796-00	—	—	28 0
complexion clear 120-02	—	—	23 0
120-04	—	—	43 0
cream patter 780-00	—	—	45 0
creme blush 541-00	—	—	32 0
creme extor- 125-01	—	—	42 0
dinaire 125-02	—	—	72 0
125-35	—	—	112 0
cuticle cream 341-00	—	—	12 0
eight hour cream 118-01	—	—	17 0
118-02	—	—	28 0
118-99	—	—	22 0
tube 500-00	—	—	5 0
eyebrow brush 781-00	—	—	8 0
eyebrow pencil 373-00	—	—	19 0
automatic 394-00	—	—	8 0
refill 395-00	—	—	41 0
eyelashes 398-00	—	—	47 0
extra thick 399-00	—	—	49 0
extra long 368-00	—	—	22 0
eye jewel with fixtures 396-00	—	—	7 0
adhesive refill 398-99	—	—	7 0
eye liner brush 790-00	—	—	19 0
eye liner pencil 369-00	—	—	8 0
refill 370-00	—	—	16 0
eye liner cake 379-00	—	—	17 0
liquid 390-00	—	—	15 0
eye make-up remover 367-99	—	—	16 0
eye shadow cake 381-00	—	—	16 0
eye shadow cream 360-00	—	—	23 0
creamy powder 377-00	—	—	29 0
shado III compact 774-00	—	—	23 0
eyebrow tweezers 774-00	—	—	19 0
eyelash cosmetic in 392-00	—	—	41 0
pastic case 419-00	—	—	17 0
faint blush 112-02	—	—	28 0
fluffy cleansing cream 112-04	—	—	45 0
112-08	—	—	75 0
112-16	—	—	17 0
featherlight foundation 403-00	—	—	290 0
gift box 950-00	—	—	55 0
982-00	—	—	220 0
984-00	—	—	340 0
960-00	—	—	280 0
985-00	—	—	520 0
963-00	—	—	630 0
976-00	—	—	105 0
966-00	—	—	65 0
970-00	—	—	500 0
954-00	—	—	360 0
986-00	—	—	42 0
955-01	—	—	165 0
983-00	—	—	12 0
gloss stick 630-00	—	—	5 0
handkerchie tissues 777-00	—	—	15 0
roll 102-02	—	—	34 0
healing cream 411-00	—	—	46 0
illusion foundation 410-00	—	—	22 0
invisible veil powder 526-00	—	—	47 0
524-00	—	—	75 0
diamond cut compact 582-00	—	—	85 0
florentine compact 581-00	—	—	16 0
napoleon compact 553-60	—	—	30 0
refill 559-66	—	—	13 0
invisible veil pressed 560-00	—	—	21 0
powder gilt compact 579-00	—	—	14 0
refill 580-00	—	—	55 0
"Urn" compact 56700	—	—	118 0
diamond cut complete 568-00	—	—	15 0
refill 566-00	—	—	28 0
leg tint 787-00	—	—	22 0
lip brush 644-00	—	—	19 0
lip outline pencil 645-00	—	—	8 0
refill 214-02	—	—	19 0
lipstick case gilt 658-00	—	—	30 0
flows design 660-00	—	—	35 0
diamond cut 637-00	—	—	12 0
colour clear 633-00	—	—	12 0
interchange refill 636-00	—	—	52 0
silverings 126-02	—	—	92 0
liquid night cream 126-04	—	—	152 0
126-08	—	—	

	Trade	Tax	Retail
make-up brush 791-00	—	—	8 0
792-00	—	—	9 0
794-00	—	—	18 0
make-up purse 326-00	—	—	42 0
mascarette 388-00	—	—	25 0
refill 389-00	—	—	17 0
men's 909-06	—	—	24 0
after-bath talc 909-03	—	—	15 0
after-shave lotion 900-00	—	—	19 0
901-00	—	—	35 0
sandalwood 900-11	—	—	19 0
901-11	—	—	35 0
atomiser 924-00	—	—	18 0
brilliantine solid 949-00	—	—	18 0
Classic Cologne 927-00	—	—	32 0
eau de Cologne 925-00	—	—	27 0
926-00	—	—	49 0
923-00	—	—	23 0
eau de toilette 931-00	—	—	68 0
deodorant liquid 919-00	—	—	13 0
aerosol 918-00	—	—	28 0
roll-on 935-00	—	—	13 0
cream 920-00	—	—	15 0
hair spray 938-00	—	—	25 0
hair tonic 935-00	—	—	28 0
hair cream 933-00	—	—	15 0
pre-electric shave 916-00	—	—	19 0
lotion 917-00	—	—	35 0
shaving cream 905-00	—	—	15 0
shaving cream foam 903-00	—	—	17 0
soap hand 921-00	—	—	10 0
bath 922-00	—	—	14 0
soap hand in dish 921-23	—	—	14 0
weekender 323-00	—	—	34 0
gift box 940-00	—	—	45 0
943-62	—	—	105 0
915-00	—	—	135 0
945-00	—	—	190 0
milky liquid cleanser 202-72	—	—	22 0
202-56	—	—	17 0
202-80	—	—	28 0
202-81	—	—	50 0
moisture cream 103-01	—	—	16 0
moisture oil 209-55	—	—	12 0
209-59	—	—	26 0
nail lacquer 345-00	—	—	11 0
345-01	—	—	13 6
silverings 346-00	—	—	13 6
remover 343-62	—	—	8 0
orange skin food 113-01	—	—	17 0
113-02	—	—	28 0
113-04	—	—	45 0
113-08	—	—	75 0
113-16	—	—	125 0
perfect finish 421-00	—	—	34 0
pore cream 115-01	—	—	17 0
115-28	—	—	12 0
puff for invisible veil 783-01	—	—	4 0
compact 602-00	—	—	16 0
rouge cream 15 0	—	—	35 0
Seauqua 35 0	—	—	40 0
moisture soap 35 0	—	—	35 0
sea bath foaming 40 0	—	—	35 0
sea dust 45 0	—	—	35 0
spray 45 0	—	—	30 0
sea emollient 40 0	—	—	40 0
sea fluff 40 0	—	—	40 0
sea gelee 40 0	—	—	19 0
sea smooth lotion 40 0	—	—	32 0
sea salts 40 0	—	—	52 0
sea splash 19 0	—	—	
sensitive skin cream 313-83	—	—	14 0
shampoo egg fluff 208-69	—	—	17 0
skin tonic glass 208-79	—	—	34 0
208-81	—	—	64 0
208-82	—	—	90 0
lightweight 208-56	—	—	17 0
208-80	—	—	34 0
208-96	—	—	90 0
soothing lotion 203-00	—	—	14 0
spatula 789-00	—	—	4 0
special astringent 201-59	—	—	19 0
201-69	—	—	32 0
201-76	—	—	47 0
special eye cream 361-02	—	—	17 0
361-01	—	—	12 0
special hormone cream 121-01	—	—	45 0
121-02	—	—	75 0
spot pruf cream 119-01	—	—	39 0
sun gelee 701-99	—	—	19 0

	Trade	Tax	Retail
sunpruf cream 700-99	—	—	17 0
suntan oil 703-61	—	—	15 0
tooth paste 778-99	—	—	6 0
top coat 355-65	—	—	12 0
transparent powder 503-00	—	—	34 0
compact 504-00	—	—	22 0
refill 505-00	—	—	15 0
Ultra Amoretta 402-00	—	—	17 0
vitamin cream 117-01	—	—	19 0
117-02	—	—	32 0
117-04	—	—	52 0
Lile (47 Anestan)			
Elle (325 C-A)			
Ellimans (414 Ellimans)			
(distributors 104 BP)			
embrocation royal 32 0	11 9	4 5	
universal 24 9	9 1	3 5	
32 0	11 9	4 5	
Elnett (525 Golden)			
Satin aerosol 75g 43 0	23 8	6 11	
Emotion (596 HR)			
dusting powder 6708	—	—	35 0
eau de parfum 6502	—	—	34 0
spray 6501	—	—	50 0
hand and body lotion 6844	—	—	24 0
parfum 6612	—	—	147 0
parfum creme 6533	—	—	47 0
perfume spray 6610	—	—	45 0
soap (3) 6883	—	—	30 0
talcum 6733	—	—	19 6
Energen (1114 SEF)			
rye crispbread 4oz 19 0	—	—	1 11
savory crispbread 3oz 20 8	—	—	2 1
wheat crispbread 4oz 19 0	—	—	1 11
wheat flakes 8oz 26 5	—	—	2 8
digestive biscuits 5oz 16 10	—	—	2 0
Eno's Fruit Salts (104 BP)			
22 11	8 5	3 2	
30 9	11 4	4 3	
50 8	18 7	7 0	
Entroquin (312 AC)†DDI			
tablets 20	23 0	8 5	3 9
Ephazone (47 Anestan)			
Ephazone (325 C-A)			
Epontol (452 FBA)			
ampoules 10ml 5	12 0ea	—	18 0
25	54 0ea	—	81 0
Epsikapron (678 Kabi)			
(distributors 1545 Vestric)			
injection 40% 10 ml x 6	36 8ea	—	55 0
powder 50% sachet 30	48 8ea	—	73 0
syrup 30% 250 ml	42 9ea	—	64 1
Erace (813 MF)			
plus 62 0	32 5	10 5	
Erasmic (509 Gibbs)			
Superfoam aerosol 38 8	14 2	5 6	
Estee Lauder (425 ELC)			
eye products			
eyebrow cake	—	—	50 0
eye drops	—	—	50 0
eyelash night creme	—	—	50 0
roll-on	—	—	50 0
eyelid foundation	—	—	50 0
eyelid liner cake	—	—	50 0
liquid	—	—	50 0
eyelid shadow pressed	—	—	50 0
solid creme	—	—	50 0
eye make-up finishers	—	—	50 0
remover liquid	—	—	50 0
remover pads	—	—	50 0
lash lengthening	—	—	50 0
mascara cake	—	—	42 0
roll-on	—	—	50 0
under eye primer	—	—	50 0
stick	—	—	50 0
Azuree			
bath crystals 16oz	—	—	100 0
Estrovis (1310 WW)†s4B			
tablets 2	162 0	—	20 3
Eucalyptine (115 Bengue)			
Eurax (501 Geigy)			
lotion 150ml 79 0	—	—	9 11
60 and 120ml	—	—	—
Lver Ready (964 Personna)			
razor blades			
stainless single edge 4	46 0	16 11	3 7
(24pkts)	(24pkts)		
razor set Peerless			
Eve Reve (Rigaud (47 Anestan)			
Eve Reve (Rigaud (325 C-A)			
Exmarid (441 Exrid)			
lotion 200ml 2	8ea	1 0ea	5 0
6oz	—	—	—
Exuberance (813 MF)			
bubbling bath	44 8	15 7	6 11
fragrance	94 8	49 6	16 0
dusting powder	—	—	—
Fabahistin (452 FBA) †37			
suspension 100ml 63 0	—	—	7 10
20 43 0	—	—	5 4
tablets 250	43 4ea	—	65 0

	Trade	Tax	Retail
(1010 P & G)			
complexion	54 2	19 4	1 2
(6doz)	(6doz)		
bath	56 11	20 4	1 10
(4doz)	(4doz)		
family	36 2	12 11	2 4
(2doz)	(2doz)		
(690 Keldon)			
23 1	8 3	3 3	
21 3	7 7	3 0	
small	28 5	10 2	4 0
large	44 4	15 10	6 3
family	76 10	27 6	10 10
children's			
100ml	33 9	—	3 9
3oz & 8oz	—	—	— D
(824 MCP)			
30	6 0ea	—	9 0
2500	312 6ea	—	468 9
(824 MCP)			
30	8 6ea	—	12 9
1000	200 0ea	—	300 0
(824 MCP)			
30	7 6ea	—	11 3
500	75 6ea	—	113 3
2500	333 4ea	—	500 0
(454 Feedrite) existing entry			D
(454 Feedrite)			I
outlets 1349 LWV			
insulated			
complete			
preme			
wide mouth)	76 0	—	9 6
narrow mouth)	68 0	—	8 6
pers	4 0	—	4 6
anti-colic for			
row necks	6 8	—	10
le necks	8 0	—	1 0
and bath			
rmometers	77 4	—	9 8
(76 Atkinson)			
um de toilette			
mist	97 6	53 7	16 6
sh (47 Anestan)			D
esh (325 C-A)			I
(1113 5 & B)			
essic"			
eme bath 231cc	220 1	111 1	34 6
sh"			
eme bath 21cc	27 1	13 8	4 3
98cc	107 0	54 0	16 9
ol (228 Carlton)			
p			
112ml	42 0	—	—
220ml	78 0	—	—
21	42 6ea	—	—
4oz, 8oz and 80oz	—	—	D
ol-F (228 Carlton)			
ets 250 and 1000	—	—	D
ol-G (228 Carlton)			
p			I
112ml	45 0	—	—
220ml	84 0	—	—
21	43 6ea	—	—
60	42 0	—	—
250	11 6ea	—	—
1000	42 0ea	—	—
white (17 Agprolin)			
ets 100	4 6ea	—	—
ine (655 ICC)			
28 3	10 4	4 0	
(462 Field)			D
(893 Nicholas)			I
pray 9s 3d size			D
ch flowers toilet			
ap	13 10	4 10	2 0
logne	—	—	D
ch pink toilet			
ap	13 10	4 10	2 0
ch moss toilet			
ap	13 10	4 10	2 0
logne			D
e stick	10 6	3 8	1 6
(153 BSC) 25 case minimum order			
els I-roll	33 8	4 8	2 4
oll	49 3	6 9	3 8
(1½ doz)	(1½ doz)		
-Lift (60 Arden)			
ment lotion			
204-57	—	—	32 0
204-65	—	—	55 0
210-55	—	—	28 0
210-59	—	—	52 0
(971, PSMB)			
apak TS	20 0ea	—	30 0
ess (256 CPL)			
m	33 8	17 2	5 4
g Moment (480 FP) existing entry			D
ng Moment (368 Douek)			I
ume			
1oz	18 6ea	10 2ea	40 0
2oz	34 0ea	18 8ea	73 0
3oz	56 0ea	30 9ea	120 0
1oz	89 0ea	48 11ea	190 0
2oz	140 0ea	77 0ea	300 0
4oz	223 0ea	122 8ea	480 0
lix (1034 R & P)			
elixir	350cc	—	30 0 I
12oz	—	—	D

	Trade	Tax	Retail
Floris (468 F)			
creme de lys	—	—	13 0
—	—	—	25 6
Flugen (1393 BRL)			
Fluggelin (1034 R & P) existing entry			D
Fluggelin (1034 R & P)			I
8oz	—	—	9 0
16oz	—	—	17 6
4lb	—	—	68 0
Fontarel (472 Fontarel)			
facial dew	3½oz	—	35 9
Fontarella			
cleansing milk	140g	—	21 0
cream	40g	—	25 0
derma-cream	40g	—	25 0
derma-foam	80g	—	25 0
derma-foam	110ml	—	25 0
tonic	118ml	—	21 0
Ormarin			
eau de toilette	240ml	—	56 0
foam bath	500ml	—	56 0
satin lotion	193ml	—	56 0
snow milk	3½oz	—	30 6
treatment cream stick	1oz	—	50 9
tube	1oz	—	30 6
Frantin (208 BW)			
paste cartridges (vet.)			
(6)	75 4ea	—	113 0
Freed (328 CCC)			
powder (vet.)			
17 8ea	—	26 6	
61 4ea	—	92 0	
133 4ea	—	200 0	
Freezone (655 ICC)			
corn remover	21 2	7 9	3 0
Freflo (1349 LW) existing entry			D
Freflo (1349 LW)			I
feeding bottles wide			
neck			
polythene with teat			
4oz	21 4	—	2 8
8oz	24 8	—	3 1
heat resistant glass			
8oz	29 4	—	3 8
polycarbonate			
4oz	24 8	—	3 1
8oz	31 4	—	3 11
feeding bottle set			
spare caps and discs			
set of 1	4 8	—	7
set of 3	10 4	—	1 4
teats (1)	8 8	—	1 1
(3)	24 0	—	3 0
teat cover	6 0	—	9
French Almond (1070 Windsor)			
spray Cologne	50g	92 8	49 8
17 6			
Fresca (1279 V of M)			
Cologne for men	104	—	18 9
105	—	—	33 0
Fresh & Dry (172 BMCL)			
100g	49 4	27 2	7 9
185g	74 9	41 1	11 9
roll-on	40 2	22 1	6 5
refill	35 0	19 3	5 5
Fresh'n Dainty (506 Gerhardt)			
(distributors 1377 R & A)			
dry spray Fleur de Lis	37 0	19 4	5 11
Fresh Start (256 CPL)			
cleansing gel	56g	37 4	19 0
5 11			
Fynnon (104 BP)			
salts	29 0	10 8	4 0
spa bath salts	23 1	12 9	3 7
Gala of London (876 MP)			
azure cleaner	IGE9	65 10	36 2
moisture	IGF2	71 5	39 3
toner	IGE1	65 10	36 2
miniature	IGG1	70 0	38 6
eyelashes			
half measures	IGH7	109 3	60 1
full measures	IGH6	120 5	68 9
Face Lift	IGG8	77 0	42 4
golden cleanser	IGF6	65 10	36 2
toner	IGF7	65 10	36 2
moisture	IGG2	71 5	39 3
dry skin	IGF9	70 0	38 6
natural cleanser	IGF3	65 10	36 2
moisture	IGF5	71 5	39 3
toner	IGF4	65 10	36 2
miniatures	IGF8	70 6	38 9
Night Life	IGC6	88 3	48 6
pure moisture	IGG7	88 3	48 6
party palette	IGJ1	141 0	77 6
wash off	IGG9	86 11	47 10
beauty soap	IG64	—	—
cleansing milk	IG47	—	—
hand lotion	IG61	—	—
lemon cleanser, pink			
cleanse, tonic	IG47	—	—
maxima cleanser	IG53	—	—
gelee	IG60	—	—
hand care	IG59	—	—
matte velvet	IG11	—	—
velvet bloom brush			
IG02	—	—	—
toning lotion	IG48	—	—
Gelufen (17 Agprolin)			
mixture	500ml	11 0ea	—
11	20 0ea	—	—
21	36 0ea	—	—

	Trade	Tax	Retail
Genasprin (1530 Fisons)			
tablets			
28	15 6	5 8	2 6
50	26 0	9 6½	4 2
100	42 8	15 8	6 10
Genticin (187 B5) Ts			
cream	100g	46 0ea	—
injection paediatric			
2ml	6	58 0ea	—
ointment 100g	46 0ea	—	69 0
Geordie (1463 VBL)			
home brewing kits			
beer			
2gal	6 2ea	—	8 6
5gal	9 9ea	—	13 6
stout	2gal	6 10ea	—
Geriatone (1091 Rybar)			
Gerivin (1091 Rybar)			D
tonic			
115ml	42 0	15 5	6 6
250ml	84 0	30 10	13 1
Germolene (104 BP)			
medicated plasters			
ointment			
tin	24 0	—	2 7
39 3	21 9	8 0	3 0
39 3	14 5	—	5 5
tube	21 9	8 0	3 0
Germoloids (104 BP)			
ointment			
suppositories			
32 0	11 9	—	4 5
32 0	11 9	—	4 5
60 11	22 4	—	8 5
Gestone (930 P & B) ts4B			
ampoules 50mg/1ml	6	72 0	—
100mg/2ml	6	96 0	—
Gibbs (509 Gibbs)			
fluoride toothpaste			
standard			
large			
economy			
toothbrush short head			
junior			
19 9	7 3	—	2 9
27 8	10 2	—	3 11
39 1	14 4	—	5 6
16 8	—	—	2 0
12 8	—	—	1 6
Gillette (514 Gillette)			
razor three piece			
Sportsman set			
32 4	11 7	—	4 11
Gill's (101 Beautisales)			
shampoo sachets			D
Gina (97 Bayer)			
tablets			D
1000			
Glumorin (452 FBA)			
tablets 30bu			
100	54 2ea	—	81 3
Glyco Thymoline (261 Christy)			D
Giykola (17 Agprolin)			
500ml	11 0ea	—	—
11	20 0ea	—	—
21	36 0ea	—	—
500ml	9 0ea	—	—
11	16 0ea	—	—
21	30 0ea	—	—
Go-Run (241 CC) ts4A			
ampoules 5ml			
3	68 0	24 9	10 8
6	125 0	45 7	19 6
12	68 0	24 9	10 8
sachets			
Golden Babe (761 Lilia-White)			
Bouncer baby pants			
disposable napkins			
10	23 8	—	2 6
20	45 1	—	4 9
48	106 5	—	11 1
Snuggi-pants			
32 3	—	—	3 9
Goya (532 Goya)			
hand and body lotion			
old pack			
bath salts			
dusting powder			
talcum luxury			
Cologne gift size			
perfume miniature			
Cedar Wood hair groom			
G.P. (302 Chemico)			
cream cleaner			
15oz	29 3	—	3 3
1gal	20 0ea	—	—
Gravindex (922 Ortho)			
pregnancy slide test			
20-pack	75 0ea	—	112 6
100-pack	345 0ea	—	—
Green Velvet (596 HR)			
bath essence			
dusting powder			
flask			
spray			
hand lotion			
perfume spray			
skin perfume			
spray			
5002	—	—	19 6
5022	—	—	36 0
soap complexion (3)			
5333	—	—	15 0
bath (3)	5336	—	22 6
Griptight (1349 LW) existing entry			D
Griptight (1349 LW)			I
bottle brushes			
standard			
de luxe with handle			
feeding bottles narrow			
neck			
polythene with teat			
heat resistant glass			
with teat			
spare glass			
10 0	—	—	1 3
18 0	—	—	2 3
16 0	—	—	2 0
20 0	—	—	2 6
16 0	—	—	2 0

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
polycarbonate with				8947	—	—	178 0	vitamin nail food	2290	—	15 0
teat	25 4	—	3 2	0605	—	—	50 0	washing grains	0672	—	12 6
pacifier American style	12 0	—	1 6	1900	—	—	3 6	Water Lily	0114	—	25 0
soothers cherry or				2854	—	—	16 0	cleansing cream	0604	—	16 0
straight	5 0	—	8	2813	—	—	12 6	youthing eye cream	16oz	46 8	4 5
soother rattle	9 9	2 3	1 6	0621	—	—	14 0	Hemolac (307 C & G)			
teething pacifiers (2)	14 0	—	1 9	1475	—	—	16 6				
teething ring soother	9 6	—	1 3	0662	—	—	37 0	Henley (599 Henleys)			
teats narrow neck				0122	—	—	12 6	male incontinence			
cherry or straight	5 6	—	9	0124	—	—	16 0	appliance			
Griptiny (1349 LW) feederette				0129	—	—	27 0	complete set	54 0ea	—	—
Grosvenor (547 GPC)								cotton supporting bag			
miniature tankard	8	26 0	14 3	2402	—	—	12 6	with leg and waist			
bubble bath dimple	16	18 8	6 10	8002	—	—	18 0	bands	8 6ea	—	—
dimple hand painted	16a	20 9	7 7	8022	—	—	33 0	disposable urine bags	16 8ea	—	—
floral shatterproof	17	22 0	8 1	8023	—	—	19 0	(100)	27 6ea	—	—
Christmas lantern	49	54 0	19 9	0632	—	—	42 0	rubber collar	14 0ea	—	—
gift packs				1750	—	—	4 6	rubber non-return	9ea	—	—
dimple fantasy	5	19 0	10 5	1751	—	—	18 6	valve			
hand painted	5a	21 9	11 11	1752	—	—	7 9	rubber rings			
rainbow-box	9	28 6	15 8					Heparin (930 P & B)			
lantern delights	36	38 0	20 11	1770	—	—	37 6	Hermesetas (47 Anestan)			
foam bath/soap	43	50 6	18 6	1772	—	—	47 6	Hermesetas (325 C-A)			
fantasy/soap	83	32 6	13 8	1761	—	—	13 6	Heudeberts (1362 PCB)			
Guttulin (115 Bengue)				1762	—	—	8 0	Slymbred	19 6	—	2 2
Gypsona (1155 S & N)				1763	—	—	15 0	starch reduced slices	19 6	—	2 2
plaster of paris bandage				1764	—	—	7 9	Hexaphen (295 CM & R)			
2in x 3yd	5002	15 9	—	1760	—	—	15 0	(vet.)	17 3ea	—	23 0
3in x 3yd	5003	20 0	—	1755	—	—	17 6	1gal	61 6ea	—	82 0
4in x 3yd	5004	25 0	—	1765	—	—	—	Hi and Dri (1052 Revlon)			
6in x 3yd	5006	31 6	—					spray deodorant	0567	—	12 6
Hacks (1328 White Hudson)								Hi-Fi (813 MF)			
	19 4	6 11	8					cream mascara	35 4	18 6	6 0
	(4doz)	(4doz)						fluid make-up	38 0	19 10	6 5
polythene bags	22 1	7 11	2 0						50 0	26 2	8 5
	(1 1/2 doz)	(1 1/2 doz)						Hi-Lift (1246 TYE)			
	5lb	23 4ea	6 2ea					honey & yeast tablets			
Haliborange (34 A & H)								60	19 6	—	2 6
tablets	30	28 4	4 3					150	42 0	—	5 0
	(1 1/2 doz)							300	60 0	—	7 0
pack of 25								1000	10 0ea	—	15 0
Halina (1136 Silber)								molasses & yeast tablet			
500 camera 35mm	—	—	459 6					60	19 6	—	2 6
Handy Andies (153 BSC)								150	42 0	—	5 0
25 case minimum order								300	60 0	—	7 0
tissues	47 3	6 6	7					1000	10 0ea	—	15 0
	(1 gross)	(1 gross)						Hillvale (295 CM & R)			
Hanimex (565 Hanimex)								fly dip	38 5ea	—	48 0
projector slide	—	—	199 6					2 1/2 gal	180 0ea	—	225 0
Hanimette 100	—	—						Hirudoid (1490 IAP5)			
Harmony (412 Elida)								ointment	14g	4 8ea	6 3
hair colour	25 8	14 1	4 4					Hydrocortisyl (1087 Roussel)			
Harmony (412 Elida) Midlands area only								cream/ointment			
hairspray	30 10	17 0	4 11					1/2%	15g	—	—
large	40 4	22 2	6 6					1%	5g	—	—
Harriet Hubbard Ayer (575 HHA)								injection 25 mg/ml	1ml	—	—
Harvey's (139 Bleasdale)								Hygroton (501 Geigy)			
veterinary products								tablets 100 mg	15	—	—
aconite powders 1/2oz	52 0	19 1	—					Hypnotique (813 MF)			
embrocation 1/2oz	7dr. 44 0	16 1	—					bubbling bath			
	2 1/2oz 74 0	27 1	—					fragrance	44 8	15 7	6 11
	10oz 224 0	82 1	—					dusting powder	94 8	49 6	16 0
hair restoring								parfum Cologne	80 0	41 10	13 6
ointment	41 0	15 0	—					parfum creme	116 0	60 7	19 7
red lotion	1pt 46 0	16 10	—					perfume	59 4	31 0	10 0
	1qt 60 0	22 0	—					presentation size	127 4	66 6	21 6
worm condition								Ibcol (671 Jeyes)			
powders without								disinfectant			
balls 1/2oz	52 0	19 1	—					medium	16 11	—	1 10
for foals and yearlings								giant	23 4	—	2 7
1/2oz	52 0	19 1	—					economy	34 11	—	3 10
Hazeline Snow (208 BW)								extra	1gal	13 10ea	17 4
Heaven Sent (596 HR)								5gal	61 8ea	—	79 4
bath cubes (6)	4321	—	12 0					Ichthopaste (1155 S & N)			
bath essence	4303	—	21 0					zinc and ichthammol			
dusting powder	4233	—	15 0					bandage 3 1/2 x 6yd	40 11	—	4 9
	4208	—	27 0					Ilford (645 Ilford)			
	4212	—	13 6					films black and white			
hand lotion	4344	—	14 6					FP4	126	36 0	20 0
perfume	4122	—	82 6					Selochrome	126	—	—
perfume creme	4032	—	24 0					ID-11 developer 600cc	2 8ea	—	4 0
skin perfume	4023	—	21 0					Illofix	4 0ea	—	6 0
spray	4002	—	19 6					PQ universal	20oz	7 0ea	10 6
	4022	—	36 0					developer	20oz	—	—
soap complexion (3)								ID-11 developer			
bath (3)	4333	—	15 0					Ilonium (1575 Ilon)			
traveller's joy	4460	—	22 6					100g	8 0ea	2 11ea	—
Heinz (593 Heinz) (all 5 to 9 case rate)								450g	32 0ea	11 9ea	—
toddler foods								Ilosone (413 Lilly)			
macaroni & beef in tomato								Ilosone (378 Dista)			
sauce, vegetable &								pulvules	125mg	—	—
lamb stew, thick								Ilotycin (413 Lilly)			
chicken broth with								suspension	—	—	—
vegetable & rice,								Immac (655 ICC)			
vegetables with beef								hair remover aerosol	153 11	84 8	25 0
can 7 1/2oz	24 2	—	1 3					sachet	11 9	6 6	1 11
Helena Rubinstein (596 HR)								Imuran (208 BW)			
anti-wrinkle lotion								tablets	100mg	—	—
	0304	—	22 6					Inco (1073 Robinson)			
	0308	—	39 0					pads	10	5 8ea	7 9
automatic sable								Indocid (837 MSD) 1/4B			
lip brush	1620	—	12 6					capsules 50 mg	100	75 0ea	112 6
barrier lipstick	1611	—	14 0					Inecto (1028 Rapidol)			
beauty case	8914	—	350 0					colour creme 1/2	57 0	31 0	9 8
	8940	—	125 0					cream bleach	60 0	33 0	10 3
	8945	—	220 0								
	8946	—	208 0								

	Trade	Tax	Retail
am hair lightener	27 0	15 0	4 7
r-in-one †	43 0	24 0	7 4
r colour stain			
remover	94 0	52 0	16 1
r Magic	36 0	20 0	6 2
lift	36 0	20 0	6 2
nt of a Tint shampoo	9 1	5 0	1 6
edicated	9 1	5 0	1 6
cto Rapid†	43 0	24 0	7 4
	117 0	64 0	19 11
icated shampoo	6 8	2 5	1 1
ch nut oil shampoo	6 8	2 5	1 1
mpoo hair colour			
mover	94 0	52 0	16 1
care (553 H-C)			
istributors 1055 RM)			
y bath	28 3	10 4	4 0
500cc	91 2	33 5	12 11
ka (654 Innoxia)			
collection			15 0
ascara brush-on			10 0
efill			10 0
ascara block			5 0
encil			8 5
adow gleam eye			7 7
adow soft powder			12 0
shadow			7 7
ual compact			12 0
er cake			7 7
with brush			12 0
er liquid			7 7
with brush			12 0
using milk large			23 1
erstick 41			10 10
am satin			9 2
n bloom			9 2
ara cream			
play lotion			
nt Postum (304 Costa)	48 0		5 4
edicine (Chibnet (1556 Farillon))	5ml	18 4ea	27 6
ate (1052 Revlon)			
ond			45 0
et spray	4706		37 6
ing powder	0364		15 0
on	0372		40 0
ath	0745		185 0
ume	0958		19 0
el (1053 Rexall)†			
m	50g	31 6	11 6½
lex (518 Glaxo)			
lipid (930 P & B)			
100ml			
it (241 CC)			
odex (518 Glaxo)			
(1153 SKF)			
ethyl sal.	25g	24 0	8 9
loz			
eloids (104 BP)			
	51 11		5 7
	85 3		9 2
t (1131 S & B)			
47 Boots)T5	35 0ea	11 8ea	59 6
formula	200ml	12 10ea	19 3
(1412 Jackel)			
as aluminium	200	27 4	10 0
ket	210GF	32 0	11 9
ium	225	32 0	11 9
issing	252	33 9	12 5
osshell	108	25 9	9 5
	110	25 9	9 5
	152	32 3	11 10
	163	32 3	11 10
ns (1307 Waterhouse)			
ing ointment	12 0	4 5	1 10
	19 6	7 1	2 10
uge	19 6	7 1	2 10
	41 0	15 1	6 0
	63 0	23 1	8 9
n's (662 EJ)			
les			
lyptus and	2oz	18 2	2 3
thol			
's linitus †DDI	2oz	16 9	2 0
	18 2		2 3
erine thymol 50g			
rice mentholated			
nchial	17 0	5 11	2 9
-Q	17 0	5 11	2 9
ges			
uth	1oz	13 7	
ntpon	2oz	18 2	2 3
flavoured			
hur	2oz	12 0	4 5
ed, liquorice and			
rodyne †DDI			
	2oz	12 6	1 6
ur	2oz	18 2	2 3
ed liquorice	1oz	6 5	9
s			
rice and menthol	12 0		1 6

	Trade	Tax	Retail
Jacquelle (1412 Jackel)			
sunglasses	22 0		2 9
664	40 0		5 0
124; 819	56 0		6 11
881; 880	72 0		8 11
965; 1879	76 0		9 6
889	84 0		10 6
311	100 0		12 6
564; 565	124 0		15 6
1175; 1205; 885; 886	156 0		19 6
436; 2511	160 0		21 0
2505			
Jean Sorelle (669 Sorelle) existing entry			
Jean Sorelle (669 Sorelle)			
apothecary jar	107	57 4	21 0
bubble bath	91	48 2	17 8
astronauts	92	63 9	23 4
Egyptian vase	97	83 0	30 5
new decanter	89	80 4	29 5
poodle	71	31 7	11 7
spiral bottle	707	17 8	6 4
bubble bath refill	929	31 7	11 7
bubble car	930	57 4	20 6
bunny pack	923	50 10	18 2
captive tiger			
champagne bubble bath	19A	41 9	15 4
junior	38	22 6	8 3
miniature	40	11 9	4 4
trio pack	105	37 0	13 7
cotton wool puffs	705	33 9	9 11
glass decanter with			
bath salts	220	52 2	28 8
glass decanter bubble			
bath	804	61 0	22 4
Judith bath cream	77	34 0	18 8
jug vase	922	67 6	24 9
lantern perfume	815	40 6	21 9
Little Miss Bathtime	809	55 0	24 7
little squaw	928	57 4	20 11
luxury bath salts	78	75 8	41 7
new aquaflo	956	50 10	18 8
new decanter	921	57 4	20 11
p.v.c.	73	63 9	23 4
posie holder	806	40 6	21 9
ribbed bath salts	75	43 11	24 2
sesqui refill lib	706	13 2	7 1
sitting doll	933	54 8	20 0
thumb bottle creamy	74	44 5	16 3
Timothy Turtle	820	57 4	20 11
vinyl duck & soap	80	63 9	23 4
vinyl walrus & soap	81	63 9	23 4
novelty range			
almonds	203	12 6	4 7
animal soap	212	61 0	22 4
apothecary jar	208	70 2	25 9
autumn leaves	214	57 4	21 0
camberwick green	808	20 10	7 8
cricket ball	206	25 2	9 3
deep sea fish	213	28 11	10 7
guest soap	211	31 7	11 7
hearts & roses tray	210	38 0	13 11
Hector's House	300	20 10	7 8
Mickey Mouse	200	9 8	3 6
pannets 312; 313; 314	48 2	17 8	7 6
rattan baskets	204	80 4	29 5
soap-on-a-rope	306	38 0	13 11
soaps with face cloths			
six children's	304	71 0	19 6
six guest	305	139 3	29 7
"For Men"	310	99 4	24 5
"For Her"	311	99 4	24 5
three animals	303	28 11	10 7
three ducks	301	44 5	16 3
three lambs	302	44 5	16 3
travel soap	308	16 1	5 11
Trumpston	801	20 10	7 8
wicker posie basket	216	31 7	10 11
Jelonet (1155 S & N)			
paraffin gauze dressing	J1	57 11	
36x3½x3½	J2	85 1	
8yd x 3½ strip	J4	54 6	
36x3½x3½	J6	31 6	
10x3½x3½			
Jertox (1232 T & R) existing entry			
Jertox (1232 T & R)			
deodorant tablets	16 5		8
(3 doz)			
holders	4 5		6
fly killer aerosol	35 3		1 11
fly spray	15 3		3 9
household	15 3		
lavatory blocks and			
holder	10 0		1 3
moth proofer aerosol	30 0		3 6
moth crystals	100g	8 5	
	200g	14 10	
	500g	30 0	
Jeyes (671 Jeyes)			
air freshener blocks	24 7		11
(Whiz)	(3 doz)		
fluid	7oz	16 2	1 9
	20oz	27 9	3 0
	40oz	50 10	5 6
	1gal	13 5ea	17 1
	5gal	57 11ea	69 11

	Trade	Tax	Retail
Freshbin powder 680g	17 6		1 10
toilet flats			
soft single	38 1		1 6
(3 doz)			
double	34 10		2 7
(1½ doz)			
baby soft single	27 5		1 0
(3 doz)			
double	26 1		1 11
(1½ doz)			
manilla single	40 8		1 6
(3 doz)			
double	37 3		2 8
(1½ doz)			
toilet rolls	37 2		2 8
babysoft twin	(1½ doz)		
manilla	39 9		1 5
(3 doz)			
Jeypine (671 Jeyes)			
disinfectant medium	16 11		1 10
giant	23 2		2 7
economy	34 8		3 10
1gal	13 10ea		17 4
5gal	61 8ea		79 4
Johnsonplast (672 Johnson)			
zinc oxide plaster			
1yd x ½ in	7 0		10
1 in	9 9		1 2
3½yd x ½ in	16 1		1 11
1 in	22 5		2 8
5yd x ½ in	21 0		2 6
1 in	30 10		3 8
2 in	51 10		6 2
3 in	70 0		8 4
10yd x ½ in	30 10		3 8
1 in	48 4		5 9
2 in	74 0		9 0
3 in	107 2		12 9
Jonquille (813 MF)			
bubbling bath			
fragrance	44 8	15 7	6 11
Jordan (1339Wilkinson)			
toothbrushes adult	28 3		3 6
child	20 2		2 6
June Geranium (60 Arden)			
hand lotion	348-64		13 0
soap hand (3)	749-81		22 0
bath (3)	748881		36 0
hand lotion	348-56		
Karodor (328 CCC)			
5x50g	16 0ea	5 4ea	29 4
Keflex (413 Lilly)			
suspension 125mg/5ml			
100ml	37 6ea		56 3
Kemicetine (227 Erba)			
syrup			
KIKU (446 FI)			
Cologne spray	10 9ea	5 11ea	22 6
Kleenex (702 KC)			
25 case rates minimum order direct			
kitchen towels	32 7	4 6	2 0
(2doz)		(2doz)	
twin pack	47 9	6 7	3 9
(1½ doz)		(1½ doz)	
pretty patterns	49 3	6 6	3 10
(1½ doz)		(1½ doz)	
tissues Silk Soft			
boutique	44 8	6 2	3 1
(2doz)		(2doz)	
handy	72	57 2	7 10
(6doz)		(6doz)	
regular	150	65 6	9 0
(4doz)		(4doz)	
150	65 6	9 0	2 3
(4doz)		(4doz)	
150	44 8	6 2	3 1
(2doz)		(2doz)	
pocket pack	32 2	4 5	5
(1gross)		(1gross)	
tissues for men	23 8	3 6	7
(6 doz)		(6 doz)	
100	48 11	6 9	3 4
(2doz)		(2doz)	
Harlequin	100	48 11	6 9
(2doz)		(2doz)	
Kleinerts (706 Kleinerts)			
baby pants			
Free & Easy	2816	40 0	4 11
De Luxe	2144	40 0	5 0
ex large	44 0		5 6
Fairy	2170	36 0	4 6
ex large	40 0		5 0
Jiffy ex. large	24 0		2 11
Trainer	2194	64 0	8 0
Frolic	2183	44 0	5 6
ex. large	48 0		6 0
Frillette	2810	40 0	5 0
ex. large	40 0		5 0
Frillies all white	2812	56 0	7 0
sanitary belts			
elastic	542	25 8	3 6
423	25 8	3 6	3 6
rayon elastic	546	28 10	3 11½
large size	546	33 0	4 6½
sanitary briefs			
flecenap pocket	2266	66 0	9 1
			8 11

		Trade	Tax	Retail
fancy rayon	167	66 0	9 1	8 11
American Miss	2269	77 2	10 7	10 6
white hylon	2853	77 2	10 7	9 11
sanitary knickers	291	43 4	5 11½	5 11
sanitary panties	293	55 6	7 7½	7 6
Kling (672 Johnson)				
conforming bandage				
2in	11	7	—	1 6
3in	15	4	—	1 11
4in	18	1	—	2 3
6in	25	4	—	3 2
K.L.M. (811 Mawdsley) existing entry				
K.L.M. (811 Mawdsley)				
calamine cream & witch				
hazel	16	7	6 1	3 0
Knights (756 Lever)				
castile soap	toilet	48 4	17 9	1 1
	(6 doz)	(6 doz)		
bath	52 5	19...3		1 9
	(4 doz)	(4 doz)		
Kodak (711 Kodak)				
Instamatic camera				
"25"	28	2ea	15 6ea	58 10
"33"	40	0ea	22 0ea	83 6
colour outfits	45	6ea	25 0ea	93 3
"133"	77	8ea	38 6ea	154 3
"233"	117	8ea	60 6ea	237 10
projectors				
Carousel 5	£00	0ea	440 0ea	1670 9
Carousel 5-AV	1070	0ea	588 6ea	2234 8
Instamatic movie cameras				
M22	235	0ea	129 3ea	490 9
M24	350	0ea	192 6ea	731 0
M26	457	6ea	251 7ea	955 6
M30	705	0ea	387 9ea	1472 4
cases	65	5ea	36 0ea	136 8
papers				
Bromide (5W) Bromesko (5W)				
2½ × 2½	100	4 6ea	2 6ea	9 3
2½ × 3½	25	2 0ea	1 1ea	4 1
100	5 6ea	3 0ea	11 3	
3½ × 4½	25	3 0ea	1 8ea	6 2
100	9 0ea	4 11ea	18 5	
3½ × 5½	25	3 6ea	1 11ea	7 2
100	11 0ea	6 1ea	22 7	
4½ × 6½	25	5 6ea	3 0ea	11 3
100	16 6ea	9 1ea	33 10	
6½ × 8½	10	4 0ea	2 2ea	8 2
50	15 0ea	8 3ea	30 9	
100	28 6ea	15 8ea	58 5	
8 × 10	10	5 6ea	3 0ea	11 3
100	40 6ea	22 3ea	83 0	
10 × 12	10	8 10ea	4 5ea	16 5
100	60 0ea	33 0ea	123 0	
12 × 15	10	12 0ea	6 7ea	24 7
100	90 6ea	49 9ea	185 6	
Bromide (DW) Bromesko (DW)				
2½ × 3½	100	6 6ea	3 7ea	13 4
3½ × 4½	25	3 6ea	1 11ea	7 2
100	10 6ea	5 9ea	21 6	
4½ × 6½	25	6 0ea	3 4ea	12 4
100	19 6ea	10 9ea	40 0	
6½ × 8½	10	4 6ea	2 6ea	9 3
50	18 0ea	9 11ea	36 11	
100	34 0ea	18 8ea	69 8	
8 × 10	10	6 6ea	3 7ea	13 4
100	48 6ea	26 8ea	99 5	
10 × 12	10	9 6ea	5 3ea	19 6
12 × 15	10	14 6ea	8 0ea	29 9
Velox (5W)				
1½ × 2½	100	4 0ea	2 2ea	8 2
2½ × 3½	25	2 0ea	1 1ea	4 1
100	5 6ea	3 0ea	11 3	
2½ × 4½	100	7 6ea	4 2ea	15 5
3½ × 4½	100	9 0ea	4 11ea	18 5
3½ × 5½	100	11 0ea	6 1ea	22 7
4½ × 6½	100	16 6ea	9 1ea	33 10
chemicals				
photo-flo solution				
'200' new type				
100ml	3	2ea	—	4 9
500ml	6	8ea	—	10 0
Kolynos (655 ICC)				
denture fixative	24	0	—	2 8
	38	3	—	4 3
powder	26	7	9 0	3 6
Kotex (702 KC) 10 case minimum order				
sanitary towels				
size 0	10	38 6	—	2 0
size 1	5	64 2	—	1 4
	12	95 8	—	2 8
size 2	12	55 0	—	3 1
sanitary belts				
	28	0	4 5	1 8
	(2doz)	(2doz)		
K.Y. (672 Johnson)				
jelly	41g	17 8	—	2 3
Lactocalamine (324 Crookes)				
Lactocalamine (325 C-A)				
Lady Manhattan (462 Field)				
Lady Manhattan (893 Nicholas)				
Laevoral (218 Calmic)				
250 ml	12	11ea	4 9ea	24 3
Laevoral-C (218 Calmic)				
liquid	6	9ea	2 6ea	12 8
	14	9ea	—	22 3

		Trade	Tax	Retail
Laevosan (218 Calmic)				
ampoules				
20% 10 ml	5	6 9ea	—	—
40% 10 ml	5	8 3ea	—	—
concentrate 62.5%				
40ml	8	4ea	—	—
Laevotonine (218 Calmic) †				
100ml	63	0	23 1	9 9
Lanalem (903 NPU)				
hair spray	33	8	18 10	5 11
Lanalol (725 Lanalol)				
(distributors 451 F & J)				
relaxer				
Lasix (614 Hoechst) †s4B				
ampoules 2ml	5	13 8	—	20 5
Ledercort Depot (746 Lederle) T5				
injection vial	1ml	14	0ea	21 0
Lembena (103 Beecham)				
Lentheric (753 Lentheric)				
cleansing mousse	—	—	—	11 6
enriched skin cream	—	—	—	12 6
eye shadow pressed	—	—	—	15 9
powder	—	—	—	7 6
refill	—	—	—	4 9
applicator	—	—	—	11 6
face powder	—	—	—	1 9
Finishing Touch puffs	—	—	—	12 9
foundation lotion	—	—	—	12 9
cream	—	—	—	21 0
mascara fixamatique	—	—	—	15 0
refill	—	—	—	10 9
mat magic	—	—	—	16 6
Miss Lentheric	—	—	—	9 6
bath foam	—	—	—	15 3
eau de toilette	—	—	—	19 9
miniature	—	—	—	21 0
1oz	—	—	—	23 6
2oz	—	—	—	11 9
spray	—	—	—	19 6
eau de parfum spray	—	—	—	23 9
hand lotion	—	—	—	44 3
parfum creme	—	—	—	64 9
perfume module	—	—	—	8 0
1oz	—	—	—	9 3
2oz	—	—	—	12 9
soap twin pack	—	—	—	19 6
talcum	—	—	—	19 6
Onyx	—	—	—	12 9
after shave lotion	—	—	—	19 6
balm	—	—	—	19 6
brilliantine	—	—	—	14 6
Cologne	—	—	—	21 9
hair dressing	—	—	—	12 9
hair cream	—	—	—	19 6
hair lotion without	—	—	—	12 9
oil	—	—	—	19 6
pre-shave lotion	—	—	—	12 9
soap toilet (1)	—	—	—	4 9
bath (2)	—	—	—	12 10
skin moist dry cream	—	—	—	11 6
special skin mousse	—	—	—	12 6
Tiara	—	—	—	21 0
perfume purse flacon	—	—	—	35 0
Tweed	—	—	—	28 9
perfume replica	—	—	—	33 9
purse flacon	—	—	—	49 9
1oz	—	—	—	78 0
2oz	—	—	—	60 9
atomiser	—	—	—	22 6
bouquet spray	—	—	—	25 0
eau de parfum spray	—	—	—	17 9
bath foam	—	—	—	24 3
cream skin perfume	—	—	—	12 3
soap guest (5)	—	—	—	9 0
toilet (2)	—	—	—	7 0
bath	—	—	—	25 9
traveller	—	—	—	—
cream rouge	—	—	—	—
eye shadow cream and	—	—	—	—
stick	—	—	—	—
frosted dusting	—	—	—	—
golden dusting	—	—	—	—
lively lashes	—	—	—	—
make-up case de luxe	—	—	—	—
nail colour	—	—	—	—
remover	—	—	—	—
base coat	—	—	—	—
top coat	—	—	—	—
Onyx Cologne spray	—	—	—	—
deodorant stick	—	—	—	—
Royal Rose range	—	—	—	—
special hand cream	—	—	—	—
Tiara perfume ½ oz	—	—	—	—
Tweed bouquet mist	—	—	—	—
parfum solide	—	—	—	—
Le Dix (Balenciaga (480 FP) (existing entry)				
Le Dix (Balenciaga (386 Douck)				
eau de toilette	1½oz	21	0ea	11 6ea
	4oz	33	9ea	18 7ea
	7oz	55	0ea	30 3ea

		Trade	Tax	Retail
	15oz	81	0ea	44 6ea 170 0
	32oz	119	0ea	65 5ea 250 0
atomiser		43	0ea	23 8ea 90 0
perfume	1oz	18	6ea	10 2ea 40 0
	2oz	23	4ea	12 10ea 50 0
	3oz	34	0ea	18 8ea 73 0
	4oz	56	0ea	30 9ea 120 0
	1oz	89	0ea	48 11ea 190 0
	2oz	140	0ea	77 0ea 300 0
	4oz	223	0ea	122 8ea 480 0
atomiser		46	6ea	25 7ea 100 0
refill		31	8ea	17 5ea 68 0
talcum	110g	13	2ea	7 3ea 27 6
Lessmo (1490 IAP5)		37	6	13 9 7 0
old pack		—	—	—
Lifebuoy (756 Lever)				
soap	toilet	56 5	20 8	1 3
		(6 doz)	(6 doz)	
	bath	57 11	21 3	1 11
		(4 doz)	(4 doz)	
	family	36 5	13 4	2 5
		(2 doz)	(2 doz)	
Lilia (761 Lilia- White)		—	—	—
sanitary belts		17 11	2 7	2 3
sanitary towels	6	14 0	—	1 5
	12	25 7	—	2 7
Lil-jets (761 Lilia-White)				
regular	10	22 7	—	2 4
	20	39 9	—	4 2
super	10	24 9	—	2 7
	20	44 8	—	4 8
super plus	10	27 2	—	2 10
	20	49 4	—	5 2
Li-lo (308 Cow)				
hot water bottles				
Airflow junior		65 0	—	8 3
double heat		78 0	—	9 9
standard		81 0	—	10 3
major		90 0	—	11 3
sheerline		84 0	—	10 6
Linomel (1034 R & P) existing entry				
Linomel (1034 R & P)				
	8oz	—	—	9 0
	16oz	—	—	17 6
	4lb	—	—	68 1
Lion (205 Burgess)				
ointment	1½oz	21 5	7 10	3 3
	3oz	38 0	13 11	5 9
	16oz	11 0ea	4 0ea	17 9
	36oz	19 6ea	7 2ea	32 3
pills		15 7	5 9	2 3
		31 0	11 5	4 7
Lloyd's (629 HL)				
adrenaline cream†				
tube	30g	35 0	—	3 10
	50g	53 0	—	5 10
	100g	75 0	—	8 6
L'Onglex (256 CPL)				
nail polish cream		17 4	8 10	2 9
moonstones		23 8	12 1	3 9
polish remover		14 2	7 3	2 3
Loranne (261 Christy)				
splash Cologne	105cc	58 6	32 2	10 0
	210cc	93 8	51 6	16 0
Lorexane (649 ICI)				
dusting powder 0.6%				
(vet.)	100g	24 0	—	3 0
	75g	—	—	—
Lotil (451 F & J)				
skin emulsion	175cc	35 4	13 0	5 6
Lotus (903 NPU)				
splash Cologne	255cc	26 4	14 6	4 6
Louis Phillippe (386 Douek)				
lipstick refill	64	0	35 2	10 3
Love Pat (1052 Revlon)				
tortoise tone				
fashion case	3275	—	—	10 0
white fashion case	3274	—	—	10 0
extra moist				
fashion case	5566	—	—	11 6
refill	5416	—	—	9 0
Loxon (295 CM & R)				
liquid (vet.)	1qt	56 3ea	—	75 0
	1gal	213 0ea	—	284 0
paste cartridges	6	174 0ea	—	232 0
pellets		120 0ea	—	160 0
varidoser		52 6ea	—	70 0
Lucozade (103 Beecham)				
small		15 6	3 6	1 3
		(2 doz)	(2 doz)	
		* Includes 3d for container		
	large	25 9	5 8	3 4
		* Includes 4d for container		
Lux (756 Lever)				
toilet soap	small	56 5	20 8	1 3
		(6 doz)	(6 doz)	
	large	57 11	21 3	1 11
		(4 doz)	(4 doz)	
Lydrin (211 Butler)				
	500ml	144 0	—	18 0
Mac (103 Beecham)				
lozenges	tube	7 3	2 8	1 0
	carton	17 6	6 5	2 5

	Trade	Tax	Retail
Donald (786 Macdonald)			
adonna plasters †			
white cloth 5 x 7½	11 6	4 3	—
7 x 11	23 0	8 5	—
d felt 5 x 7½	22 6	8 3	—
7 x 11	45 0	16 6	—
d flannalette			
5 x 7½	17 0	6 3	—
7 x 11	34 0	12 6	—
n dressing No. 10	59 0	—	—
(1 gross)	104 0	—	—
No. 11	104 0	—	—
(1 gross)	166 0	—	—
No. 12	166 0	—	—
(1 gross)			
ton wool sterilised ½ oz	7 6	—	—
pads 116 0	—	—	—
(1 gross)			
(1412 Jackel) existing entry			D
y (1412 Jackel)			I
cloths			
14 9	2 0	—	—
18 4	2 6	—	—
19 0	2 7	—	—
20 0	2 9	—	—
21 4	2 11	—	—
23 9	3 3	—	—
25 8	3 6	—	—
27 6	3 9½	—	—
28 9	3 11½	—	—
33 0	4 6	—	—
36 0	4 11½	—	—
40 4	5 6	—	—
47 8	6 7	—	—
48 0	6 7	—	—
62 3	8 7	—	—
an (104 BP)			
gestion tablets	20 6	7 7	2 10
36 3	13 4	5 0	—
lwer	25 11	9 6	3 7
36 3	13 4	5 0	—
ans (105 BTD)			
hpaste standard	19 7	7 3	2 9
large	27 11	10 3	3 11
economy	39 3	14 5	5 6
ugall's (295 CM & R)			
d dip (vet.) 1gal	28 0ea	—	35 0
5gal	96 0ea	—	120 0
emon (103 Beecham)			
treatment	29 0	10 8	4 0
(506 Gerhardt)			
istributors (377 R & A)			
ecticide strip 10	5 11ea	—	7 11
40	11 9ea	—	15 11
riffe (1469 PC)			
agne gift pack			
C8111	112 9	60 6	19 6
eborg (1287 Vitalam)			
water bottles			
lewick covered	10 5ea	—	13 11
ltd satin	14 2ea	—	18 11
ur	13 1ea	—	17 5
ds (1476 AP & T)			
30	60 0	22 0	9 6
70	100 0	36 8	15 8
a (786 Macdonald)			
netic bags and			
ses	44 22 9	8 4	3 6
46 30 6	11 2	4 9	—
55 59 0	21 8	9 3	—
59 104 0	38 6	16 3	—
60 45 6	16 8	6 3	—
70G 43 0	15 9	6 8	—
70L 43 0	15 9	6 8	—
netic bags	50 33 6	12 4	5 3
51 34 3	12 7	5 3	—
52 44 0	16 2	6 10	—
53 49 6	18 2	7 8	—
56 41 0	15 0	6 5	—
57 35 6	13 0	5 6	—
58 41 0	15 0	6 5	—
60 42 6	15 7	6 7	—
cloth	31 19 4	2 8	2 8
72 21 0	2 11	2 11	—
ola (800 TM)			
ts	29 0	10 8	4 6
uant (876 MP)			
sticks	92 5	50 10	16 6
halysers	19 8	7 2	3 6
ur stick	92 5	50 10	16 6
lnts	58 6	32 2	10 6
colour	92 5	50 10	16 6
l	64 5	35 5	11 6
on perfume	109 3	60 1	19 6
ace	58 6	32 2	10 6
oother	80 9	44 5	14 5
tick	55 3	30 5	9 11
eed tan	89 8	49 4	15 5
earson (807 MP8)			
s hairbrushes			
ket nylon	9 3ea	3 5ea	17 5
stle	17 0ea	6 3ea	31 9
stle & nylon	15 4ea	5 7ea	28 7
dy nylon	14 3ea	5 3ea	26 8
stle extra	39 5ea	14 6ea	73 7
stle & nylon	21 8ea	8 0ea	40 6
lum			
on gentle	17 0ea	6 3ea	31 9
on (universal)	18 9ea	6 11ea	35 0
stle extra	54 1ea	19 10ea	101 0

	Trade	Tax	Retail
bristle & nylon (junior)	26 2ea	9 7ea	48 10
large			
bristle extra	60 2ea	22 1ea	112 4
bristle & nylon (popular)	34 0ea	12 6ea	63 7
men's military brushes medium			
nylon (universal)	18 9ea	6 11ea	35 0
bristle extra	54 1ea	19 10ea	101 0
bristle & nylon (junior)	26 2ea	9 7ea	48 10
large			
bristle extra	60 2ea	22 1ea	112 4
bristle & nylon (popular)	34 0ea	12 6ea	63 7
brushcases leather single	20 0ea	7 4ea	37 4
double	25 0ea	9 2ea	46 8
Masumi (301 Coty)			
talcum 375-25	72 0	39 7	12 6
Matthodorm. (809 M & W) ts48			
tablets 30	72 0	—	9 0
100	16 0ea	—	24 0
1000	150 0ea	—	225 0
Maws (810 Maw)			
babysoft soap 343-01	8 0	2 11	1 3
Tufty Tail pads newborn (20)	40 0	—	4 2
(10)	23 3	—	2 5
standard (20)	44 0	—	4 7
(30)	62 5	—	6 6
Undercover Girl disposable briefs	23 9	—	11
(3 doz)			
bikinis	20 3	—	9
(3 doz)			
Max Factor (813 MF)			
astrigent lotion	56 8	29 7	9 7
bargain in beauty	85 4	44 7	14 5
beauty trio	35 4	18 6	6 0
cake mascara	24 0	12 6	4 1
cake rouge	38 8	20 2	6 6
California bronze glosses	44 8	23 4	7 6
sun sticks	44 8	23 4	7 6
cleansing cream	50 0	26 2	8 5
cosmetic soap tube	48 8	16 11	7 6
cream rouge	38 8	20 2	6 6
cuticle remover	32 8	17 1	5 6
dry skin cream	50 0	26 2	8 5
eye liner cake	35 4	18 6	6 0
eye liner shiny	56 0	29 3	9 5
eye make-up remover pads	44 8	23 4	7 6
eye pencil self sharpening refill	28 0	14 8	4 7
eye shadow aqua factors	35 4	18 6	6 0
frosted	36 8	19 2	6 2
Shadow Creme	35 4	18 6	6 0
Shadow Play brush	35 4	18 6	6 0
face powder translucent	36 0	12 6	5 7
family deodorant spray	44 8	23 4	7 6
fashion lower lashes	46 8	24 5	7 10
foam puff	52 27 6	8 11	—
invisible foundation	74 0	38 8	12 6
flexi tube	6 0	3 2	1 0
lip frosting	50 0	26 2	8 5
lip gloss	32 8	17 1	5 6
lipstick	44 8	23 4	7 6
manicure oil	38 8	20 2	6 6
mascara wand refill	44 8	23 4	7 6
brush tip	32 8	17 1	5 6
nail base coat	50 0	26 2	8 5
nail polish	32 8	17 1	5 6
iridescent	26 0	13 7	4 5
new formula remover	31 4	16 4	5 3
top coat	38 0	19 10	6 5
pastel touch	38 8	20 2	6 6
roll-on deodorant	32 8	17 1	5 6
skin freshener for men	64 0	33 5	10 9
after shave lotion	44 8	23 4	7 6
body talc	56 8	29 7	9 7
clear gel tube	62 8	32 9	10 7
deodorant Cologne	46 0	24 0	7 9
deodorant spray	28 0	14 8	4 7
Lazy shave	74 0	38 8	12 6
pre-electric shave	56 0	29 3	9 5
tonic hair dressing	58 0	20 2	8 11
Maybelline (1377 R & A)			
mascara magic	62 8	32 9	10 7
refill			
Ultrash	39 0	21 5	6 5
refill	27 0	14 10	4 5
Medaped (827 Medaped)			
bunion easer single	21 0	—	2 8
corn-away pad	9 9	3 7	1 9
cushion heel hose saver	12 0	1 8	1 9
cushy-tred pair	22 3	—	2 10
foam cushion pair	65 5	—	8 2
metatarsal brace single	34 0	—	4 3
toe separator pair	14 7	—	1 10
topad pair	19 0	—	2 5
vaporiser pair	53 0	7 3	7 3
Megimide (894 Nicholas)			
ampoules 10ml	25		

	Trade	Tax	Retail
Mellow Blossoms (280 CP) 5 pack minimum order			
toilet soap (4)	49 0	17 9	2 3
(1 gross)		(1 gross)	
Melody (412 Elida)7			
hair colourant	47 1	25 11	7 11
Memoire Cherie (60 Arden)			
bath cubes (6) 733-84	—	—	18 0
bath oil 5 phials	—	—	40 0
766-84	—	—	48 0
763-84	—	—	29 0
764-84	—	—	14 0
732-00	—	—	19 0
744-84	—	—	39 0
754-84	—	—	66 0
759-84	—	—	16 0
755-84	—	—	26 0
379-84	—	—	25 0
809-29	—	—	44 0
809-30	—	—	34 0
809-46	—	—	165 0
991-01	—	—	135 0
973-00	—	—	190 0
974-00	—	—	24 0
319-84	—	—	14 0
316-84	—	—	17 0
357-64	—	—	25 0
357-71	—	—	17 0
357-56	—	—	25 0
357-88	—	—	58 0
761-84	—	—	42 0
809-05	—	—	95 0
809-41	—	—	140 0
809-42	—	—	210 0
809-43	—	—	360 0
809-44	—	—	103 0
golden atomiser	809-47	—	57 0
perfume mist	809-34	—	82 0
809-33	—	—	49 0
perfumiser	809-50	—	13 6
soap bath	750-84	—	25 6
hand (3)	749-84	—	13 6
travel	752-84	—	34 0
week-end	332-84	—	—
Menaphthone (930 P & 8)			
Menopax (894 Nicholas)ts48			
cream 20g	45 0	16 6	7 1
tablets 250	—	—	—
Mentex (485 Fulford)			
embrocation and inhalant	15 7	5 9	2 5
Micropore (1500 MM & M)			
surgical tape ½ in x 5yd	51 0	—	3 2
(2 doz)	42 0	—	5 3
1 in x 5yd (1 doz)	37 9	—	9 6
½ in x 5yd (½ doz)			
Milk of Magnesia (976 PL)			
4oz	22 6	7 5	3 0
12oz	51 11	17 0	6 11
peppermint flavoured			
4oz	22 6	7 5	3 0
8oz	41 3	13 6	5 3
tablets handy	20 0	6 8	2 8
medium	41 3	13 0	5 6
large	63 8	21 1	8 6
Mimette (1413 P & 5)			
(distributors 1545 Vestric)			
(distributors 649 ICI)			
Mimospray (1413 P & 5)			
(distributors 1545 Vestric)			
(distributors 649 ICI)			
MiniBisks (1530 Fisons)			
Minolta (667 JCL)			
cameras 2½ in square			
Autocord	819 0ea	433 6ea	1662 0
Cd5	1029 6ea	545 6ea	2089 3
cameras 5LR			
5R T101 fl.7 lens	1635 6ea	865 9ea	3319 0
projector			
Autodual 8	660 0ea	349 6ea	1339 6
Miocarpine (930 P & 8)			
Miocarpine (1476 SMP)			
ophthalmic solution 0.5%	10cc	4 3ea	—
15ml	—	—	—
Miochol (930 P & 8)			
Miochol (1476 SMP)			
Mister Smiths (1157 5)			
shave foam 11oz			
Mist. podophyllin co. (211 Butler)			
Mist. tomarind co. rub. (211 Butler)			
Mist. voler. brom. co. (211 Butler)			
Morgan's (861 MPC)			
hair colour restorer			
170cc	33 0	18 2	5 8
pomade jar 50g	30 0	16 6	4 11
100g	45 0	24 9	7 4
perfumed 25g	28 0	15 5	4 7
shampoo cream 55cc	16 0	5 10½	2 4
liquid 55cc	16 0	5 10½	2 4
anti-dandruff 55cc	16 0	5 10½	2 4
Molamel (1034 R & P)			
11b	—	—	11 6

	Trade	Tax	Retail	
(325 C-A)				I
c (441 F & J)				D
l (971 PSMB)				D
ol 10 (973 Pharmitalia)†s4B				
25 16 0ea				
100 60 0ea				
(1145 Sirex)				
er frosted			31 0	
ck agate			19 6	
t (452 FBA)				
nsion 100ml	51 0		6 4	
s. 50mg	50 93 0		11 8	
250 35 0ea			52 6	
200mg	50 16 8ea		25 0	
250 73 11ea			110 11	
(1303 Wander) existing entry				D
ne (1303 Wander)				I
se rates minimum order direct				
4oz	20 5		2 0	
8oz	36 0		3 6	
16oz	62 8		6 1	
8oz	18 8		1 10	
les	18 8		1 10	
ng chocolate	8oz		2 4	
16oz	43 3		4 2	
t non-fat milk				
7oz	22 8		2 3	
12oz	36 8		3 7	
ng rusks	small		1 2	
large	22 8		2 3	
I (241 CC) †s4B				
40	70 0	25 7	10 10	
100	150 0	55 0	23 6	
les				D
ler (183 BOC)				
n bulbs (5)	18 9ea		25 0	
ol (930 P & B)				D
les 1mg				D
0.05, 0.1 and 0.5mg				D
5mg				D
(1053 Rexall)				
oea mixture 6oz	31 6	11 6½	4 9	
JCL)				
n Bounce	33 4ea	17 9ea	67 9	
(824 MCP)s1DD				
stories 10	15 8ea		23 6	
ve (280 CP) 5 pack minimum order				
shave regular,				
or mint	17 11	6 6	5 3	
reen toilet	56 11	20 8	1 3	
bath	58 8	21 3	1 11	
family	37 0	13 5	2 5	
toile:	28 6	10 4	1 3	
bath	29 4	10 8	1 11	
ne (649 ICI)				D
0.025g 20				
ic (698 Northern)				D
ne (813 MF)				
ip	41 4	21 7	7 0	
c (813 MF)	44 8	23 4	7 6	
mps (930 P & B)				D
les 12				
st (654 Innox)			31 8 1	
erfume atomiser				
avis (938 PD)				D
1 ovarian Emplets				
etyl (417 EPL)				
100	108 0	38 6	15 0	
ie (671 Jeyes)				
20oz	11 11		1 3	
32oz	14 11		1 7	
Igal	5 4ea		7 0	
reme (60 Arden)			18 0	
408-00				
e Chum (967 Petfoods)				
71 6	13 10		1 5	
(6doz)	(6doz)			
89 7	17 4		2 8	
(4doz)	(4doz)			
1417 Coraline)				
tion mixture	48 0	17 8	6 11	
8 CCC)				
1cwt	205 4ea		308 0	
328 CCC)				
vitamins	2oz	96 0	12 0	
20oz	58 8ea		88 0	
(751 LL)				
25 9	9 5		4 0	
19 4	7 1		3 0	
333 Cupal)				
25	19 6	6 5	3 0	
0 Fisons)				
20 1	7 4		2 10	

	Trade	Tax	Retail	
Pepsodent (509 Gibbs)				
toothpaste standard	13 0	4 9	1 10	
large	20 7	7 7	2 11	
PermaWare (1412 Jackel) existing entry				D
PermaWare (1412 Jackel)				I
Nursery Rhyme cup,				
beaker	59 0	8 1	8 0	
deep plate, flat plate,				
cereal bowl	62 6	8 7	8 6	
egg cup	29 6	4 1	4 0	
Chicken cup, porringer,				
beaker	55 0	8 1	8 0	
non-spill bowl, deep				
plate	62 6	8 7	8 6	
egg cup	29 6	4 1	4 0	
Personna (964 Personna)				
blades platinum	5	42 10	15 9	4 4
(20 pkts) (20 pkts)				
Petal (153 BSC) 25 case minimum order				
tissue 2-roll	23 1		1 9	
(1½ doz)				
4-roll	30 9		3 4	
Phenolaine (974 PC) existing entry				D
Phenolaine (974 PC) †				I
ear drops	20ml	30 0	12 0	4 9
eye drops	10ml	36 0		4 6
100ml	72 0		9 0	
pure	4ml	12 6ea		
Phenisc (104 BP)				
tablets	20	21 9	8 0	3 0
50	42 3	15 6	5 10	
100	69 5	25 6	9 7	
strip	6	21 9	8 0	1 0
(3doz) (3doz)				
48				D
Philips (977 PE)				
Philishave shavers				
de luxe HP1112	124 2ea	45 6ea	210 0	
special HP1109	105 6ea	38 8ea	178 6	
compact HP1204	74 6ea	26 8ea	126 0	
hood hair dryer				
old model	4606Z5	93 2ea	33 4ea	157 6
Phosferine (1082 RKO)				D
Phosferine (1109 Schweppes)				I
Phosferine (104 BP)				
liquid	21 9	8 0	3 0	
42 3	15 6	5 10		
21 9	8 0	3 0		
42 3	15 6	5 10		
tablets				
Photax (1268 V & C)				I
chemicals				
Aquaflow			3 6	
Compenol			6 9	
Cromisol			4 6	
Exciter developer			6 9	
Finaquol			6 0	
H-5-I			4 6	
Hydricol			5 6	
Instafix			2 9	
instant hypo			2 11	
Paragol			7 6	
Pro-Gloss			6 9	
restrainer			5 9	
Thiocheck			4 6	
toughener			5 6	
Uniquett			5 0	
Photopia (980 Photopia)				
binoculars ZCF				
8x30	140 8ea	8 3ea	219 3	
7x35	145 6ea	8 3ea	226 6	
8x40	151 8ea	8 3ea	235 9	
7x50	175 8ea	8 3ea	271 9	
10x50	181 2ea	8 3ea	280 0	
12x50	195 2ea	8 3ea	301 0	
16x50	197 2ea	8 3ea	304 0	
20x50	205 8ea	8 3ea	316 9	
7x35 w/a	219 10ea	16 0ea	345 9	
8x40 w/a	242 4ea	16 0ea	379 6	
exposure meter				
Cd 511	48 10ea	25 9ea	99 0	
range finder	51 2ea	27 1ea	103 10	
case	6 0ea	3 2ea	12 2	
Phyldrox-G (228 Carlton)				D
Phyldrox (228 Carlton)				D
suppositories				D
syrup				
Phyllosan (104 BP)				
42 8			4 7	
69 0			7 5	
135 8			14 7	
Pickles (982 Pickles)				
Coolman	20 6	11 3	3 6	
Hotspur	16 0	5 10	2 6	
Snuffiebaby	11 0	4 1	1 9	
Koologne	20 6	11 3	3 6	I
Koolstick				D
Winter balm				D
Pifco (983 Pifco) existing entry				D
Pifco (983 Pifco)				I
baby bottle warmer	987	27 10ea	9 11ea	47 0
bedwarmer	1098	37 3ea	13 4ea	63 0
comb'n go	1355	29 7ea	10 7ea	50 0
facial sauna	1560	74 6ea	26 8ea	126 0
grooming set	399	162 7ea	58 2ea	275 0
hair clippers	99	99 0ea		132 0
hair curlers				

		Trade		Tax		Retail	
multi curl	1255	41	5ea	14	10ea	70	0
lady curl	1077	20	8ea	7	5ea	35	0
vanity curl	1155	26	7ea	9	6ea	45	0
de luxe	1177	29	7ea	10	7ea	50	0
hair dryers							
Conquest	1995	99	5ea	35	6ea	168	0
Go-Girl	1170	52	8ea	18	10ea	89	0
trio	1970	60	4	21	7ea	102	0
Hi-speed	1050	73	11ea	25	5ea	125	0
stand	1051	17	1ea	2	3ea	25	0
hood	1054	7	1ea	2	6ea	12	0
threesome	1950	85	9ea	30	8ea	145	0
Princess	1060	58	7ea	20	11ea	99	0
stand	1061	16	4ea	2	2ea	24	0
ensemble	1960	92	11ea	33	2ea	157	0
hood	1064	21	6ea	7	7ea	36	0
beauty outfit	1962	85	9ea	30	8ea	145	0
Salon	1990	188	8ea	67	5ea	319	0
health lamps							
infra red	1029	74	3ea	—	—	99	0
infradette	1028	66	9ea	—	—	89	0
infrapower							
standard	1007	77	3ea	—	—	103	0
senior	1008	89	3ea	—	—	119	0
sun lamp	1025	117	8ea	42	1ea	199	0
Mignon	1022	235	11ea	84	5ea	399	0
carbons, cerium, solid negative							
ultra iron		1	10ea	—	—	2	5
tungsten		2	5ea	—	—	3	3
heating pad	1293	63	4ea	22	7ea	107	0
Queen curl roller set	1555	118	0ea	42	2ea	199	6
electric blankets							
New Favourite							
single	8401	56	9ea	20	4ea	96	0
double	8402	74	6ea	26	8ea	126	0
Nitetime							
single	6401	58	7ea	20	11ea	99	0
three heat	6431	70	5ea	25	2ea	119	0
double	6402	82	2ea	29	5ea	139	0
three heat	6432	94	0ea	33	8ea	159	0
Rest-time							
single	6403	70	5ea	25	2ea	119	0
three heat	6433	90	6ea	32	4ea	153	0
double	6404	99	7ea	34	11ea	165	0
three heat	6434	117	8ea	42	1ea	199	0
Startime							
single	6405	79	10ea	28	6ea	135	0
double	6406	117	8ea	42	1ea	199	0
double dual	6426	141	4ea	50	7ea	239	0
Razorlite mirror	1648	19	6ea	7	0ea	33	0
Shaverlite mirror	1650	29	0ea	10	4ea	49	0
vibratory massager	1556	70	5ea	25	2ea	119	0
Pilogene (985 Pilogene)							
haemorrhoid compound	50g	45	0	16	6	1	11
Pirisol (333 Cupal)							
junior soluble aspirin		14	6	4	9	2	3
Placidox (372 De Witt)							
syrup	100ml	40	0	—	—	5	0
P.L.F. (1467 AP & T)							
capsules	30	55	0	20	2	8	9
pills	30	49	0	17	11	7	9
occ. pills	30	45	0	16	6	7	0
extra strong	30	50	0	18	4	7	11
PLJ (103 Beecham)							
lemon juice	small	27	0	6	0	3	6 *
	large	46	10	10	4	5	9 *
* Includes 4d for container							
Plus (1565 P. Plus)							
flashguns							
Sunblitz	3000 DC	73	4ea	39	0ea	149	0
	3000 5D2	88	2ea	46	9ea	179	0
	2000	—	—	—	—	—	D
Pneumosol (HH & C)							
	250ml	10	0ea	—	—	—	
Polaroid (989 Polaroid)							
camera	330	—	—	—	—	980	0
	340	—	—	—	—	1180	0
	350	—	—	—	—	1780	0
sunglasses	366	39	10ea	3ea	60	0	
	367	39	10ea	3ea	60	0	
Poli-grip (1178 Stafford)							
denture cream	21g	24	0	—	—	3	0
	49g	36	0	—	—	4	6
Poly (721 LC)							
hair dye reducer		47	11	25	0	7	11
Polyblonde (721 LC)							
		45	5	23	9	7	6
PolyCare (721 LC)							
instant		17	8	9	3	2	11
Polycolour (721 LC)†							
		43	4	22	8	7	2
Polycrol (894 Nicholas)							
gel	300ml	108	0	39	7	16	10
tablets	200	25	9ea	9	5ea	48	1
Polyfair (721 LC)							
cream shampoo		45	5	23	9	7	6
Polyherb (721 LC)							
vials		12	4	4	4	1	10
Polyset (721 LC) existing entry							
Polyset (721 LC)							
vials		12	0	6	3	2	0
bottles	78cc	29	9	15	7	5	0
Polytint (721 LC)†							
		49	5	25	10	8	2
Ponders (1352 Wyeth)							

	Trade	Tax	Retail
Ponds (256 CPL)			
cold cream jar 16g	16 10	8 7	2 8
42g	34 9	17 9	5 6
90g	55 4	28 2	8 9
195g	98 0	50 0	15 6
tube 17g	18 5	9 5	2 11
dry skin cream jar 16g	16 10	8 7	2 8
42g	34 9	17 9	5 6
90g	55 4	28 2	8 9
dry skin lotion 18cc	18 5	9 5	2 11
46cc	34 9	17 9	5 6
78cc	55 4	28 2	8 9
dusting powder Dream Flower	61 2	31 2	9 6
moisturizing foundation cream 16g	16 10	8 7	2 8
42g	34 9	17 9	5 6
talcum Dream Flower 78g	20 11	10 8	3 3
220g	41 10	21 4	6 6
vanishing cream 16g	16 10	8 7	2 8
42g	34 9	17 9	5 6
90g	55 4	28 2	8 9
light moisturiser 16 10	8 7	2 8	
34 9	17 9	5 6	
Portia (1160 Solport)			
animal wool 1oz	5 6	—	1 2
1oz	17 6	—	2 2
2oz	29 0	—	3 8
8oz	92 0	—	11 6
16oz	16 0ea	—	24 0
baby balances D57	72 0	—	9 0
D60	156 0	—	19 6
blackhead remover 7 9	4 3	1 4	
caustic pencils 17 0	—	2 2	
iodine brushes loose 5 2	—	8	
carded 5 6	—	9	
nail brush B518	28 0	10 3	4 4
B519	22 6	8 3	3 6
B516	33 6	12 3	5 3
pumice stone (mouse) 14 6	7 11	2 6	
styptic pencils carded 3in labelled and cello wrapped D1660C	4 8	1 8	9
2in. in plastic case D1663C	7 3	4 0	1 1
tincture and lotion brushes duck size 4 3	—	7	
favelon 5 9	—	9	
goose size 7 0	—	10	
sunglass case clip-top 38 0	13 11	5 11	
Potter & Moore (994 P & M)			
smelling salts lavender 30 0	16 3	5 0	
Precortisyl (1087 Roussel)			
tablets 5mg 30	—	—	D
Fredsol (518 Glaxo) T5			
suppositories 5mg 10	1 9ea	—	11 8
6	—	—	D
Preparation "H" (655 ICC)			
ointment standard 34 8	12 9	4 11	
suppositories 12	48 3	17 8	6 10
Previson (1087 Roussel)			
Primitif (813 MF)			
bubbling bath fragrance 44 8	15 7	6 11	
dusting powder 94 8	49 6	16 0	
parfum creme 116 0	60 7	19 7	
parfum Cologne 2 oz 80 0	41 10	13 6	
perfume phial 59 4	31 0	10 0	
presentation size 127 4	66 6	21 6	
Pritchards (1008 Pritchard)			
cooling powders 20	30 0	11 0	4 6
45	53 0	19 5	8 0
100	105 0	38 6	16 0
DDT spray-a-mist 20 0	—	2 6	
refill 8oz 17 9	—	1 11	
15oz 30 0	—	3 9	
powder puffer drum 16 6	—	1 10	
junior aspirins 18	5 0	1 10	9
25	8 0	2 11	1 2
35	8 9	3 2	1 4
20	9 11	3 8	1 6
Prity Baby (1008 Pritchard)			
gripe mixture 6oz 19 0	6 11	2 9	
Procafin (452 FBA)†			
ampoules 2ml 5	64 0	—	8 0
Prodan (485 Fulford)			
hair treatment 39 7	14 6	6 2	
Proflavine hemisulphate (649 ICI)			
5g size 5	—	—	D
Protecta (60 Ardcn)			
cream 705-99	—	—	18 0
Pularin (436 Evans)			
ampoules 1000iu/ml 2ml x 100	£1 0ea	—	—
bottle 5ml 2 1ea	—	—	—
5000iu/ml 5ml 5 0ea	—	—	—
ampoules 12,500iu/ml 1 3 10ea	—	—	—
bottle 25,000iu/ml 5ml 25 0ea	—	—	—
Pulmo Bailly (115 Bengue)†DDI			
500cc 16 4ea	—	—	—
2l 58 0ea	—	—	—
16oz & 80oz	—	—	D
Puraseptir (1008 Pritchard)			
2oz 13 4	4 10	2 0	
8oz 28 6	10 2	4 3	

	Trade	Tax	Retail
Pure Magic (813 MF)			
astringent 60 0	31 4	10 1	
cake make-up 68 8	35 11	11 7	
clear up cream 54 0	28 3	9 1	
compact powder 82 8	43 2	13 11	
cover up stick 68 8	35 11	11 7	
cleanser 61 4	32 1	10 4	
liquid make-up 50 8	26 6	8 7	
normalising pads 88 0	46 0	14 10	
Puro Pine (1008 Pritchard)			
disinfectant large 10 6	—	1 2	
340ml 16 0	—	1 10	
1gal 11 3ea	—	14 8	
Purosos (1008 Pritchard)			
disinfectant large 13 6	—	1 6	
giant 22 6	—	2 6	
1gal 12 11ea	—	17 6	
Quadrille (Balenciaga (480 FP) existing entry)			
Quadrille Balenciaga (386 Douek)			
eau de toilette 1 1/2oz 21 0ea	11 6ea	44 0	
4oz 33 9ea	18 7ea	71 0	
7oz 55 0ea	30 3ea	115 0	
15oz 81 0ea	44 6ea	170 0	
32oz 119 0ea	65 5ea	250 0	
atomiser 43 0ea	23 8ea	90 0	
perfume 1 1/2oz 18 6ea	10 2ea	40 0	
1oz 23 4ea	12 10ea	50 0	
1 1/2oz 34 0ea	18 8ea	73 0	
1oz 56 0ea	30 9ea	120 0	
1oz 89 0ea	48 11ea	190 0	
2oz 140 0ea	77 0ea	300 0	
4oz 223 0ea	122 8ea	480 0	
atomiser 46 6ea	25 7ea	100 0	
refill 31 8ea	17 5ea	68 0	
talcum 110g 13 2ea	7 3ea	27 6	
Q.T. (255 Chembro)			
tanning lotion small 54 2	29 9	8 11	
large 90 6	49 9	14 11	
shade 46 10	25 9	7 11	
aerosol foam 90 6	49 9	14 11	
Q.Tips (256 CPL)			
cotton swabs 18	10 4	—	1 4
54	24 6	—	3 2
108	34 10	—	4 6
Quickies (451 F & J)			
jar 14 2	7 10	2 5	
21 0	11 7	3 7	
37 6	20 8	6 5	
37 6	20 8	6 5	
all day pads 16 7	9 2	2 10	
cream pads 37 6	20 8	6 5	
eye make-up remover small 14 2	7 10	2 5	
nail varnish remover 14 2	7 10	2 5	
sun tan lotion pads 27 10	15 0	4 9	
oil pads 27 10	15 0	4 9	
Quix (608 Hinders)			
heel grips 14 0	1 11	—	
de luxe pr. 8 3	1 1	—	
standard pr. 15 3	2 1	—	
sponge rubber pr. 15 3	2 1	—	
Quosh (103 Beecham)			
raspberry 26 10	5 11	3 9 1/2	
* Includes 3d for container			
Racalav (1022 Racasan)			
toilet tablets 9 4	—	1 2	
Racapan (1022 Racasan)			
sanitary blocks 16 0	—	2 0	
Racasan (1022 Racasan)			
channel block 12 0	—	1 6	
sanitary fluid 1/2 1qt 63 0	—	7 0	
1gal 95 0	—	10 6	
1gal 158 0	—	17 6	
Radiaray (608 Hinders)			
lamps infra-red/radiant heat No. 101 72 0ea	—	102 0	
250w infra-red No. 101 72 0ea	—	102 0	
450w infra-red No. 101 78 0ea	—	110 0	
infra-red/radiant heat No. 102 92 0ea	—	130 0	
250w infra-red No. 102 92 0ea	—	130 0	
450w infra-red No. 102 98 0ea	—	138 0	
infra-red radiant heat No. 103 92 0ea	—	130 0	
250w infra-red No. 103 92 0ea	—	130 0	
450w infra-red No. 103 98 0ea	—	138 0	
infra-red/radiant heat No. 104 207 0ea	—	293 0	
250w infra-red No. 104 207 0ea	—	293 0	
450w infra-red No. 104 213 0ea	—	301 0	
Rayglo (333 Cupal)			
chest rub 14 6	4 9	2 3	
laxative tablets 36 15 6	5 1	2 9	
toothache tincture 1dr. 19 6	6 5	3 0	
worm elixir 13 3	4 4	2 0	
Rayvit (1034 R & P) existing entry			

	Trade	Tax	Retail
Rayvit (1034 R & P)			
bonemeal plus tablets 150	—	—	7 6
600	—	—	25 0
brewers yeast tablets 200	—	—	6 0
600	—	—	16 0
carob flour 8oz	—	—	8 6
comfrey tablets 150	—	—	9 0
600	—	—	32 0
flour 4oz	—	—	5 6
1lb	—	—	19 6
garlic perles 60	—	—	6 0
200	—	—	17 6
halibut oil capsules 125	—	—	7 6
450	—	—	24 0
krauterkraft tablets 60	—	—	12 0
lecithin capsules 150	—	—	11 6
500	—	—	33 6
molasses and yeast 250	—	—	9 0
850	—	—	28 6
proteolised liver tablets 50	—	—	6 6
200	—	—	23 6
rose-hip tablets 120	—	—	10 0
450	—	—	31 0
safflower oil capsules 50	—	—	11 6
savory spread 4oz	—	—	5 0
seaweed tablets 150	—	—	7 0
500	—	—	19 6
sunflower oil 1pt	—	—	7 6
1/2gal	—	—	25 0
vitamin D capsules 45	—	—	6 0
160	—	—	20 0
vitamin E capsules 30iu	—	—	7 0
150	—	—	23 6
100iu	—	—	13 6
150	—	—	44 6
wheat germ capsules 70	—	—	6 0
250	—	—	19 6
Regula (980 Photopia)			
cameras 73 10ea	39 3ea	150 0	
Diplomat C 88 2ea	46 9ea	179 0	
kit 58 8ea	31 0ea	119 0	
Insta King 271 0ea	143 6ea	559 0	
electronic 330 2ea	174 9ea	670 0	
Olympic IA 221 8ea	117 6ea	450 0	
Sprintic C kit 260 6ea	138 3ea	529 0	
Sprinty C 113 4ea	60 0ea	230 0	
kit 171 4ea	91 0ea	348 0	
Sprinty BC 182 4ea	96 6ea	370 0	
kit 240 4ea	127 6ea	488 0	
case 38 10ea	20 9ea	79 0	
flashguns 19 2ea	10 3ea	39 0	
MK 216 10ea	114 9ea	440 0	
F5 167 6ea	88 9ea	340 0	
FM 167 6ea	88 9ea	340 0	
Regulets (333 Cupal)			
laxative tablets carton 30	19 6	6 5	3 0
tin 12	10 9	3 7	1 9
36	19 6	6 5	3 0
Remington (1044 R)			
shavers GT with pouch 76 10ea	27 0ea	130 0	
Rennie (593 Nicholas)			
tablets 12	24 11	8 5	1 2
(3doz) (3doz)	—	—	—
25	28 9	9 9	2 0
(2doz) (2doz)	—	—	—
50	25 0	8 6	3 6
100	39 3	13 4	5 6
Rentokil (1047 Rentokil)			
bird repellent 1pt	—	—	10 0
cream polish 1gal	—	—	40 0
dry rot fluid 1gal	—	—	24 6
1gal	—	—	38 0
5gal	—	—	170 0
insecticide aerosol 20oz	—	—	17 6
moth proofing aerosol 20oz	—	—	11 0
wood preservative 1qt	—	—	18 0
1gal	—	—	30 0
1gal	—	—	140 0
5gal	—	—	4 0
woodworm fluid 5oz	—	—	6 6
10oz	—	—	10 0
20oz	—	—	15 3
1qt	—	—	24 6
1gal	—	—	38 0
1gal	—	—	170 0
5gal	—	—	6 6
aerosol 6oz	—	—	11 0
quick drying 1pt	—	—	16 6
1qt	—	—	26 0
1gal	—	—	42 6
1gal	—	—	190 0
5gal	—	—	5 9
junior injector	—	—	—
Reponek (809 M & W)			
tablets 100	5 0ea	—	9 0

	Trade	Tax	Retail
min (452 FBA)	100	16 11ea	25 4
ts	—	—	—
ron (1052 Revlon)	0201	—	9 0
perspirant	0724	—	18 0
marine	—	—	—
ing powder	0429	—	34 6
on	5155	—	10 0
mpoo	—	—	12 0
ted and	—	—	—
leached	0274	—	12 6
0730	—	—	16 0
dsilk lotion	—	—	—
tener	5357	—	21 0
Mist hair spray	—	—	—
5169	—	—	17 0
n On	—	—	—
oise tone kit	5694	—	38 6
5755	—	—	15 6
5755	—	—	10 0
ze Lustre	—	—	—
on normal skins	5013	—	13 6
sitive skins	5014	—	15 6
ing normal	5124	—	12 6
sitive	5166	—	13 6
ur Silk	0259	—	21 0
le gelee	5267	—	15 0
le massage cream	—	—	—
0240	—	—	12 0
over cream	0241	—	12 6
akers a la Carte	—	—	—
le mascara	2206	—	13 0
2210	—	—	7 0
ake-up remover	—	—	—
5123	—	—	12 0
line eyebrow	—	—	—
ncil refill	0380	—	8 0
h Nail	0279	—	13 0
cream	0288	—	18 0
on	—	—	21 0
ed prolife	0222	—	10 6
ushers	0519	—	11 6
er	0309	—	9 6
ck lustrous	5165	—	10 0
ted translucent	—	—	—
5171	—	—	12 0
g Curl	—	—	15 6
ream	0301	—	10 0
meat remover	—	—	—
0419	—	—	6 0
mudge remover	—	—	—
5009	—	—	8 0
dry	0487	—	19 6
ssance	—	—	—
n & Clear	—	—	—
ra dry	5047	—	17 0
ular	5048	—	22 0
dry skin	5197	—	26 0
n & Regular	5046	—	15 0
na 27 cream	5041	—	57 0
ansing formula	—	—	—
5521	—	—	25 0
al mask	5520	—	38 0
per emollient	—	—	—
eam	5524	—	63 0
ing formula	5522	—	30 0
d Asset	5075	—	18 0
5076	—	—	28 0
Drops	—	—	—
5068	—	—	17 0
5069	—	—	28 0
ve face rinse	—	—	—
e bronze	—	—	36 0
shing powder	—	—	44 0
ill	—	—	15 0
powder	—	—	31 0
ing creme	—	—	26 0
tick	—	—	16 0
inesque	—	—	—
eliner	—	—	18 0
eshadow	—	—	25 0
ased powder refill	—	—	14 0
ing cleanser	—	—	34 0
lient cleansing	—	—	—
m	5062	—	21 0
freshener	5053	—	18 6
5073	—	—	28 0
ck	5188	—	12 0
ture cleanser	—	—	—
5045	—	—	16 0
5074	—	—	24 0
cream	5063	—	29 0
g lotion	5049	—	18 6
5050	—	—	28 0
r make-up	—	—	—
sture base	5070	—	17 0
et	5011	—	15 6
Net	0865	—	11 0
0427	—	—	6 0
side Up	0142	—	18 0
Natural	—	—	15 6
dealer	0228	—	10 6
r wear	2220	—	13 0
shampoo	5185	—	17 6
1053 Rexall)	—	—	—
ing lotion	100ml	30 0	11 0
4 6	—	—	—

	Trade	Tax	Retail
treatment	25g	30 0	11 0
cream	—	—	4 6
bone and nerve	110ml	21 0	7 8
liniment	220ml	31 6	11 6
4 9	—	—	—
brewers yeast tablets	60	24 6	—
120	37 6	—	2 11
250	62 0	—	4 6
with iron	60	24 6	—
120	37 6	—	7 6
4 6	—	—	—
brightener toothpaste	150g	28 6	10 5
4 3	—	—	—
bronchial and catarrh	125ml	21 0	7 8
syrup †DDI	250ml	31 6	11 6
4 9	—	—	—
cherry bark cough	125ml	21 0	7 8
syrup	—	—	3 2
childs cough mixture	125ml	21 0	7 8
2 6	—	—	—
corn-wart application	17 0	6 2	2 6
rubber gloves lined	26 6	3 8	3 6
unlined	19 0	2 7	2 6
tooth tincture	17 0	6 2	2 6
zinc & castor oil cream	20 0	—	2 6
Rexpel (1053 Rexall)	—	—	—
worm syrup	28cc	23 0	—
114cc	56 6	—	2 9
6 9	—	—	—
Ribena (103 Beecham)	—	—	—
blackcurrant drink	32 3	7 2	4 2 *
standard	45 11	10 2	5 10 *
family	—	—	—
* Includes 4d for container	—	—	—
Ricotiv (211 Butler) i	21	30 0ea	45 0
Rite Diet (1545 Vestric)	—	—	—
Rite Diet (1440 WFL)	—	—	—
diabetic fruit cake 14oz	6 3ea	—	8 4
gluten free products	—	—	—
flour 28 x 11b	68 0ea	—	—
4 x 71b	63 0ea	—	—
plain sweet biscuits	5 1oz	2 2ea	—
protein free products	—	—	—
flour 28 x 11b	82 0ea	—	—
4 x 71b	72 0ea	—	—
gluten free/protein	—	—	—
free bread 8oz	2 8ea	—	—
Robinson's (285 Colman)	—	—	—
barley cereal	—	—	—
low calorie drinks	—	—	—
patent groats	—	—	—
triple strength drinks	—	—	—
sweet corn cereal	—	—	—
Rodine (1647 Rentokil)	—	—	—
mouse bait sachet	12 0	—	1 6
rat bait sachet	24 0	—	3 0
large	64 0	—	8 0
71b	13 4ea	—	20 0
141b	25 0ea	—	37 6
281b	43 0ea	—	64 6
561b	74 8ea	—	112 0
Roger & Gallet (1076 R & G)	—	—	—
bath cubes (6)	4 6ea	2 6ea	11 0
Cologne black label	1015	3 3ea	1 9ea
1066	5 6ea	3 0ea	13 6
1016	10 0ea	5 6ea	23 6
1017	18 6ea	10 3ea	45 0
1018	33 9ea	18 6ea	80 0
extra old	1190	4 3ea	2 3ea
1000	7 0ea	3 9ea	16 6
1001	11 9ea	6 3ea	28 6
6047	13 6ea	7 6ea	32 0
1002	22 6ea	12 1ea	54 0
5 3ea	2 9ea	12 9	—
talcum	—	—	—
tonic foam bath	10 bath	6 3ea	3 6ea
15 0	—	—	—
20 bath	10 6ea	5 9ea	25 0
men's range	—	—	—
Tenax hair cream	4 0ea	2 3ea	9 0
Rondase (179 BDH)	—	—	—
Rosedale (451 F & J) existing entry	—	—	—
Rosedale (451 F & J)	—	—	—
bubble bath sachets	6 6	2 5	1 0
280cc	28 11	10 7	4 6
Cologne	22 0	12 1	3 9
day fresh	26 0	—	3 3
hair sprays	—	—	—
lacquer aerosol 127g	23 5	12 11	3 11
190g	35 0	19 3	5 11
16oz	51 0	28 1	8 9
squeeze bottle	22 0	12 1	3 9
refill	15 4	8 5	2 7
lanospray aerosol	16oz	51 0	28 1
8 9	—	—	—
squeeze bottle	22 0	12 1	3 9
refill	15 4	8 5	2 7
soft spray aerosol	127g	23 5	12 11
190g	35 0	19 3	5 11
crystal clear refill	15 4	8 5	2 7
hand cream	18 0	9 11	3 1
lavender water	22 0	12 1	3 9
pine essence	43 11	24 2	7 6
shampoo 280cc	22 6	8 3	3 6
dry puffer pack	20 10	7 8	3 3
Rose's (109 Schweppes)	—	—	—
lime juice cordial 20oz	24 9	5 5	3 2
1/2 bott	—	—	—
marmalade sugar free	21 5	—	2 6
1/2 lb	—	—	—

		Trade		Tax		Retail	
Ross (1084 Ross) existing entry							D
Ross (1084 Ross)							I
binoculars							
Norfolk	8×40	—		—		484 0	
Kent	12×40	—		—		670 5	
Lancaster	9×35	—		—		517 5	
Cornwall	16×60	—		—		814 5	
Spectacle	8×35	—		—		710 5	
Steptron	8×30	—		—		951 2	
Steplevon	11×50	—		—		1366 6	
Steprava	9×35	—		—		1001 11	
Steplux	7×50	—		—		1338 0	
Rounders (967 Petfoods)							
dog sweets	handy	32 0		6 2		2 0	
		(2doz)		(2doz)			
	large	26 7		5 2		3 4	
Royal Sweden (1412 Jackel) existing entry							D
Royal Sweden (1412 Jackel)							
hair brushes ladies							
15111		51 0		18 8½		7 11	
15505		80 4		29 5½		12 6	
1890; 1984; 1986; 1987;							
1988; 15244; 15468;							
15431; 15461		128 6		47 1½		20 0	
15471; 15472; 15473		286 0		104 10		44 6	
501; 503		408 0		149 7		63 6	
507		472 0		173 1		73 6	
hair brushes men's							
2059; 2060		128 6		47 1½		20 0	
2059B		135 0		49 6		21 0	
2045		151 0		55 4		23 6	
Rybar (1091 Rybar)							
tonic tablets (dogs)	30	18 0		6 7		2 10	
	100	48 0		17 7		7 7	
S.7 (218 Calmic)							
cream	30g	53 0		19 5		8 3	
dusting powder	15g	35 0		12 10		5 5	
	75g	106 0		38 10		16 6	
jelly	15g	34 0		12 5		5 3	
Sabrina (Utermohlen) (386 Douek)							
cotton wool in bags							
	15g	8 0		—		1 0	
	36g	14 0		—		1 9	
	75g	22 0		—		2 9	
	110g	30 0		—		3 9	
Salazopyrin (1497 PGBL) †s4B							
(distributors 1556 Farillon)							
suppositories	10	20	2ea	—		30 3	
Sanamycin (452 FBA)							
ampoules 2004g	5	51	10ea	—		77 9	
Sanatogen (1530 Fisons)							
junior		69 11		25 8		9 9	
standard		131 10		48 4		18 3	
economy		236 0		86 7		32 5	
family		424 0		155 6		58 6	
multivitamins	30	60 6		—		7 6	
	60	112 8		—		14 0	
junior	30	38 1		—		4 9	
	100	95 0		—		11 10	
Sanella (903 NPU)							
sanitary towels							
No. 0		25 1		—		2 7	
No. 1		27 6		—		2 10	
half pack		15 4		—		1 7	
No. 2		31 0		—		3 3	
soluble		26 2		—		2 8	
Sanilav (671 Jeyes)							
medium		16 11		—		1 10	
giant		27 10		—		3 0	
Sanoid (339 CG)							
crepe bandage B.P.C.							
	2in	28 0		—		3 4	
	2½in	33 3		—		4 0	
	3in	39 2		—		4 7	
	3½in	46 6		—		5 8	
	4in	52 9		—		5 11	
	5in	63 3		—		7 0	
	6in	76 9		—		8 6	
Satin Flow (813 MF)							
medium		34 8		18 1		5 10	
standard		50 0		26 2		8 5	
Scent-Off (1208 Syn)							
dog and cat repellent		56 0		—		7 0	
Schacht (1220 CT) existing entry							D
Schacht (1220 CT)							
ileostomy appliance		44	0ea	—		55 0	
colostomy appliance		40	0ea	—		50 0	
spares							
elastic belt		8	0ea	—		10 0	
foam sponge rings		1	7ea	—		2 0	
plastic flange rings		8	5ea	—		10 6	
plastic locking rings		8	5ea	—		10 6	
polythene bags (100)		16	0ea	—		20 0	
Scholl's (Dr.) (1108 SMC)							
foot deodorant anti-							
perspirant		51 0		28 1		8 9	
foot spray handbag size		26 0		14 4		4 6	
Scotties (153 BSC) 25 case minimum order							
tissues	150	44 8		6 2		3 0	
		(2doz)		(2doz)			
	200	56 8		7 10		3 6	
		(2doz)		(2doz)			
man size		48 11		6 9		3 2	
		(2doz)		(2doz)			
Scottowels (153 BSC) 25 case minimum order							
towels 1-roll		32 7		4 6		2 0	
		(2doz)		(2doz)			
	2-roll	47 9		6 7		3 9	
		(1½doz)		(1½doz)			
holders		23 4		3 2		3 1	
		(1doz)		(1doz)			

	Trade	Tax	Retail
Scotts (1118 RM5)			
country cookies 6½oz	30 9	—	2 2
	(1½ doz)		
Diabicks 7oz	37 2	—	2 8
	(1½ doz)		
ginger nuts 6½oz	30 9	—	2 2
	(1½ doz)		
Husky 7oz	39 0	—	2 9
	(1½ doz)		
medicinal charcoal biscuits 7oz	40 2	—	2 10
	(1½ doz)		
Radiant Health 7oz	28 4	—	2 0
	(1½ doz)		
Vitality 7oz	28 4	—	2 0
	(1½ doz)		
Scrubs (671 Jeyes) †			
ammonia 19 5	—	—	2 2
Sea Jade (1355 Yardley)			
bath foam 74 0	27 1	—	11 6
bath salts 34 0	18 8	—	5 10
dusting powder 117 0	64 4	—	20 0
mini sea-horse soaps 39 0	14 3	—	5 7
Sebbix (1530 Fisons)			
shampoo 6 7	2 5	—	1 0
cream 33 10	12 5	—	5 0
herb 6 7	2 5	—	1 0
liquid sachet			
Sedacol (1493 Zyma)			
tablets 20 5 0ea	—	—	7 6
	120 21 10ea	—	32 9
Sek (655 ICC)			
ointment 28 3	10 4	—	4 0
Servicin (1123 5LL)			
sachets			D
Setlers (104 8P)			
rolls 21 9	8 0	—	3 0
	32 0	11 9	4 5
	16 11	6 3	1 2
	(2doz)	(2doz)	
Seton (1127 Seton)			
(distributors 93 8J)			
Coloset colostomy bags			
8in x 5½in (100)	71 6ea	—	—
12in x 4in (100)	71 6ea	—	—
12in x 5in (100)	82 6ea	—	—
paediatric urine collectors (100)	55 9ea	—	—
urine drainage bags			
individually sealed boxes			
standard (long tube) (250)	277 6ea	—	—
(short tube) (250)	277 6ea	—	—
non-return valve (250)	328 6ea	—	—
drainage outlet (250)	607 3ea	—	—
bulk packed boxes standard (long tube) (250)	226 8ea	—	—
(short tube) (250)	226 8ea	—	—
non-return valve (250)	277 6ea	—	—
drainage outlet (250)	556 4ea	—	—
Zosacileo/colostomy bags	—	—	D
Setonplast (1127 Seton)			
(distributors 93 8J)			
waterproof strapping 1in x 5yd	23 0	—	—
2in x 5yd	38 0	—	—
3in x 5yd	50 0	—	—
Shadeine (657 IL)			
(distributors 1363 Alcos)			
Sheer Genius (813 MF)			
powder cream 50 8	26 6	—	8 7
Shee-vawn (Melina (1406 5G8P))			
deodorant —	—	—	9 6
creamy skin perfume —	—	—	17 6
Shield (509 Gibbs) Lancs area only			
anti-perspirant standard 38 0	20 11	—	6 0
large 50 9	27 11	—	8 0
Signal (509 Gibbs)			
toothpaste standard 19 9	7 3	—	2 9
large 27 8	10 2	—	3 11
economy 39 1	14 4	—	5 6
giant 49 9	18 3	—	7 0
Silcot (786 Macdonald)			
sanitary towels			
wool size 1 12	25 7	—	2 9
2 12	31 0	—	3 4
3 12	35 8	—	3 10
4 12	43 5	—	4 3
soluble 1 6	12 0	—	1 3
12 21	7	—	2 3
Sil-kini (786 Macdonald)			
briefs 66 4	9 1	—	71 1
pads 10 14 0	—	—	16
towels 10 18 9	—	—	20
Silsan (786 Macdonald)			
sanitary towels size 2 12	26 6	—	2 10
soluble 6 11 2	—	—	1 2
12 21 7	—	—	2 3

	Trade	Tax	Retail
Silvestre (1279 V of M)			
260 —	—	—	17 6
261 —	—	—	28 6
Silvikrin (105 8TD)			
75 hairdressing			
standard 24 8	13 7	—	3 10
large 38 7	21 3	—	6 0
spray 38 7	21 3	—	6 0
hair cream 27 10	15 4	—	4 4
hair dressing 29 6	16 3	—	4 7
pure 83 7	46 0	—	13 0
shampoo standard 16 1	5 11	—	2 3
economy 24 4	9 0	—	3 5
minibottle —	—	—	D
Simbix (67 Ashe)			
slimming plan 14 day 64 0	—	—	9 11
Skeetide (333 Cupal)			
insect repellent 17 0	5 7	—	3 0
Skin Dew (596 HR)			
cream 0711 —	—	—	28 0
0712 —	—	—	45 0
emulsion 0701 —	—	—	16 6
0702 —	—	—	28 0
0704 —	—	—	45 0
eye cream 0770 —	—	—	22 6
freshener 0744 —	—	—	16 6
Skin Life (596 HR)			
cream 0902 —	—	—	85 0
0904 —	—	—	143 0
emulsion 0912 —	—	—	95 0
0913 —	—	—	57 0
eye cream 0970 —	—	—	36 0
foundation 0921 —	—	—	37 6
hand treatment 0964 —	—	—	35 0
honey tonic 0944 —	—	—	40 0
0948 —	—	—	67 0
liquid cleanser 0934 —	—	—	24 0
0939 —	—	—	40 0
mask 0952 —	—	—	40 0
throat and neck lotion 0972 —	—	—	52 0
treatment 0990 —	—	—	82 0
Sleek (60 Arden)			
728-99 —	—	—	15 0
725-99 —	—	—	19 0
Sleek (1155 5 & N)			
plastic strapping			
1 x 2½yd 5K12X 14 8	—	—	1 9
1 x 5yd 5K15 24 6	—	—	2 11
2 x 5yd 5K25 39 11	—	—	4 9
3 x 5yd 5K35 53 2	—	—	6 4
Slim Disks (1568 Trentham)			
(distributors 994 P & M)			
original chocolate flavour			
or new fruit flavour			
30 44 0	—	—	5 6
100 112 0	—	—	14 0
S-M-A (1352 Wyeth)			
liquid 13oz 18 0	—	—	1 10
powder 11b 67 0	—	—	6 11
Smith Kendon (1152 5K)			
glucose boiled sweets			
8oz 28 5	5 9	—	3 6
16oz 49 6	10 1	—	6 3
lozenges			
linseed liquorice and chlorodyne †DD1 carton 12 6	—	—	1 6
SMP (930 P & B)			
SMP (1476 SMP)			
Snowdrop (1431 Erica)			
baby pants 12 0	—	—	1 6
Sofracort (1087 Roussel)			
Sofradex (1087 Roussel) TS			
ear/eye drops 5ml 72 0	—	—	9 0
Soframycin (1087 Roussel)			
sterile powder 100mg 6	—	—	D
Sof-Set (813 MF)			
shampoo sachet 5 4	1 10	—	10
bottle 25 4	8 10	—	3 11
Soligor (817 MP5)			
projector Super-8 582 6ea	303 3ea	1182 0	
Sombrero (532 Goya)			
suntan oil —	—	—	D
Sorexa (1162 Sorex) existing entry			
Sorexa (1162 Sorex)			
rodenticide 11b —	—	—	7 6
61b —	—	—	33 0
11b —	—	—	14 3
61b —	—	—	66 0
warfarin bait 11b —	—	—	4 0
31b —	—	—	8 9
71b —	—	—	17 6
281b —	—	—	52 6
Spa (1167 Spa) existing entry			
Spa (1167 Spa)			
baby brush set 851 40 0	14 8	—	6 3
bath brushes 331 36 0	13 3	—	5 7
nylon filled 332 36 0	13 3	—	5 7
sponge brush 337 100 0	36 8	—	15 7
Mermaid 367 276 0	67 5	—	40 2
3-piece set 341 72 0	26 5	—	11 2
Dolphin 340 44 0	16 2	—	6 10
sponge brush			

	Trade	Tax	Retail
bath presentation set 351	72 0	26 5	11 2
bath rack Atlantis 738	140 0	19 3	19 1
bath towel ring			
Mermaid 737	160 0	22 0	21 10
clothes brushes			
cat 714	32 0	11 9	5 0
dog 715	40 0	14 8	6 3
cat and dog presentation 714/5	88 0	32 4	13 8
Dandy Duck 771	220 0	80 8	34 5
Debonair 40	44 0	16 2	6 10
Penguin 719	220 0	80 8	34 5
pocket 701	12 0	4 5	1 10
Tribesman 718	260 0	95 4	40 6
dental after treatment brush 251	20 0	—	2 6
dental plate brush 281	16 0	—	2 0
gent's hairbrushes			
oval military 415	96 0	35 3	14 11
452	52 0	19 1	8 1
453	128 0	47 0	19 11
travel set			
ladies hairbrushes			
radial 57	160 0	58 8	24 11
slimline 535	58 0	21 4	9 0
featherweight 556	22 0	8 1	3 5
comb and curl brush 613	11 0	4 1	1 9
ladies gift sets			
Rhythm 3-piece 570	64 0	23 6	10 0
Rhapsody 3-piece 571	72 0	26 5	11 2
Melody 5-piece 572	84 0	30 10	13 1
Symphony 4-piece 573	96 0	35 3	14 11
nail brushes			
cosmetic 306	16 0	5 11	2 6
Dolphin 310	40 0	14 8	6 3
family 305	20 0	7 4	3 1
grippy 304	12 0	4 5	1 11
major 328	36 0	13 3	5 7
Mermaid 327	32 0	11 9	5 0
surgeon's 320	32 0	11 9	5 0
universal 307	14 0	5 2	2 2
shaving brushes 772	58 0	21 4	9 0
774	72 0	26 5	11 2
774	160 0	58 8	24 11
Spaneph (1153 5KF)†s48			
Spanules 250	88 6ea	—	132 9
Sparklets (183 8OC)			
syphons			
Globemaster 91 11ea	12 8ea	135 0	
bulbs 10 73 6	16 2	9 6	
Sparkling Spa (450 Farthing)			
bath preparations			
anti-rheumatic, tranquilising, vitalising, mini bottles			
160ml 32 8	11 8	—	3 7
500ml 92 4	33 0	—	15 0
213 9	77 6	—	39 2
Spillers (1172 5pillers)			
Kattomeat handy 50 2	10 11	—	1 6
(4doz) (4doz)			
Kennomeat handy 47 4	10 4	—	1 5
(4doz) (4doz)			
large 44 2	9 7	—	2 8
(2doz) (2doz)			
Topcat handy 37 10	8 3	—	1 2
(4doz) (4doz)			
Topdog handy 41 0	8 11	—	1 3
(4doz) (4doz)			
large 37 9	8 3	—	2 3
(2doz) (2doz)			
Spontex (1174 5poncel)			
household sponges			
size 2 22 0	3 0	—	3 0
size 3 29 4	4 0	—	4 0
size 4 36 8	5 0	—	5 0
Moppet sponge 18 3	10 10	—	10 10
(3doz) (3doz)			
super 14 8	2 0	—	2 0
Spray'N Stay (256 CPL)			
hairspray aerosol 125g 37 0	18 11	—	5 9
Spray Tan (47 Anestan)			
Spray Tan (325 C-A)			
S.R. (509 Gibbs)			
toothpaste standard 19 9	7 3	—	2 9
large 27 8	10 2	—	3 11
economy 39 1	14 4	—	5 6
giant 49 9	18 3	—	7 0
Stag (Lorie of Los Angeles) (1053 Rexall)			
after-shave lotion 53 0	29 13	—	8 11
after-shave talc 35 0	19 3	—	5 11
pre-shave lotion 53 0	29 13	—	8 11
shampoo 39 0	14 33	—	5 11
spin top deodorant 35 0	19 3	—	5 11
Steclin (1176 5quibb) T5			
capsules 250mg 1000 285 0ea	—	—	427 6
tablets 250mg 1000 285 0ea	—	—	427 6
Step (386 Douek) existing entry			
Step (386 Douek)			
dressing table sprays			
Cologne for men 55103	30 4ea	16 8ea	65 0
55102; 55104; 55105	35 0ea	19 3ea	75 0
55501	65 0ea	35 9ea	140 0
55502; 55503	79 0ea	43 5ea	170 0
glass 30104; 30108; 30115	18 9ea	10 4ea	40 0
30118	23 0ea	12 8ea	49 0

	Trade	Tax	Retail
oges china			
all 31201; 31238	39 0ea	21 5ea	84 0
31237; 31208	51 0ea	28 0ea	110 0
31209	65 0ea	35 9ea	140 0
ge 41201; 41238	67 5ea	37 1ea	145 0
41208; 41237	84 0ea	46 2ea	180 0
41209	110 0ea	60 6ea	235 0
o piece sets			
49201	70 0ea	38 6ea	150 0
49208	91 0ea	50 0ea	195 0
nd glass			
81/10309	29 6ea	16 3ea	63 0
81/10329; 81/10330	22 6ea	12 4ea	48 6
al glass			
43001; 43002;			
43003	42 0ea	23 1ea	90 0
44102	25 9ea	14 2ea	55 0
ix Rouen 41528	58 0ea	31 1lea	125 0
bag sprays			
lle 20411	80 0ea	44 0ea	170 0
10101; 10104;			
10106; 10107	14 0ea	7 8ea	30 0
10201; 10218;			
10219	18 0ea	9 1lea	39 0
10752	38 0ea	20 1lea	82 0
plated 20561	121 0ea	66 6ea	260 0
ed luxe 20401	49 0ea	26 1lea	105 0
uered 20405	68 0ea	37 5ea	147 0
oges china			
23; 10126; 10127;			
10129	21 0ea	11 6ea	45 0
28	22 6ea	12 4ea	49 0
01; 10302; 10311;			
10321; 10322; 10323;			
10327	29 3ea	16 1ea	63 0
09	42 0ea	23 1ea	90 0
26; 10328	33 0ea	18 2ea	70 0
30; 10731; 10733	46 5ea	25 6ea	100 0
34	49 0ea	26 1lea	105 0
20308; 20319;			
20328; 20329;			
20330; 20331;			
20332	31 0ea	17 0ea	66 0
10761; 10762	43 0ea	23 8ea	92 0
10763	39 0ea	21 5ea	84 0
10764	49 0ea	26 1lea	105 0
her of pearl 10603	39 5ea	21 8ea	85 0
10760	55 0ea	30 3ea	118 0
glass 10221	23 0ea	12 8ea	50 0
point 10621	30 5ea	16 9ea	65 0
ard			
08; 20115; 20117;			
118; 20121; 20122;			
123; 20124	25 9ea	14 2ea	55 0
x Rouen			
51	31 0ea	17 0ea	66 0
01; 10508	26 9ea	14 8ea	57 0
06; 10507	28 0ea	15 5ea	60 0
n (328 CCC)			
2lb	16 8ea	—	25 0
7lb	48 0ea	—	72 0
c (626 HH & C)			
acterial soap			
l gal	28 2ea	10 3ea	—
concentrate			
12x 1oz	12 7ea	—	—
500ml	11 7ea	—	—
56g	30 0	11 0	—
450g	10 0ea	3 7ea	—
30g	16 0	—	—
225g	37 9	—	—
leanser 150ml	4 9ea	1 9ea	—
rapped	13 5	4 11	—
sh (60 Arden)			
363-00	—	—	12 0
(1194 Stone)			
ie of rennet			
100ml	18 0	—	2 0
200ml	30 0	—	3 3
3oz & 6oz	—	—	—
electric shave			
9514	—	—	13 6
9534	—	—	10 6
9545	—	—	11 0
kit	9621	—	38 0
(451 F & J)			
ting detergent	52 0	—	6 6
(328 CCC)			
on (vet.) 50cc	33 4ea	—	50 0
n (666 Janssen)			
ts 7			
ge (666 Janssen)DD			
les 2-45ml	10 27 0ea	—	40 6
50	126 0ea	—	189 0
10-5ml	10 62 0ea	—	93 0
71 Jeyes)			
on	17 9	6 6	2 8
oo standard	21 10	8 0	3 4
e (903 NPU)			
rinks			
le, lemon, lemon	22 10	5 0	2 9
ey	25 3	5 6½	3 3
(412 Elida)			
oo bottle	23 11	8 9	3 5
(328 CCC)			
20oz	77 0ea	—	115 6
80oz	256 8ea	—	385 0
40 (328 CCC)			
on (vet.) 400cc	73 4ea	—	110 0

	Trade	Tax	Retail
Supersoft (1038 R & C)			
after shampoo condi-			
tioner sachet	5 4	2 11	10
Sure (509 Gibbs)			
aerosol mist	35 10	19 9	5 8
roll-on	34 9	19 1	5 6
spray	28 8	15 9	4 6
Sure Shield (549 Guest) †DDI			
pastilles			
Gee's BPC	15 0	—	2 0
Sweet Sue (1412 Jackel)			
perfume sachet	17 6	9 7½	3 0
perfumed talc pad	28 9	15 10	4 11
talc. mitt	34 8	19 1	5 11
Sylvia (339 CG)			
sanitary towels			
popular	28 0	—	2 11
size 1	16 0	—	1 8
	30 5	—	3 2
	2 36 0	—	3 9
	3 44 0	—	4 7
maternity	52 10	—	5 6
Syr. glycerophosph co. (211 Butler)			D
Syr. vitamin co. (211 Butler)			D
Tace (838 Merrell) †s4B			
capsules	250	65 0ea	97 6
	300	—	—
tablets	50	23 0ea	34 6
	30	—	—
Tang (596 HR)			
after shave lotion 9522	—	—	9 6
	9524	—	13 6
	9529	—	38 0
roll-on	9525	—	13 5
close shave aerosol	9585	—	9 6
	9554	—	15 5
Cologne	9559	—	49 6
deodorant anti-perspi-			
rant spray 9563	—	—	10 0
deodorant stick 9561	—	—	12 5
hair groom 9594	—	—	12 5
Tardrox (228 Carlton)			
cream	30g	27 0	—
Target (105 BTD)			
men's deodorant	35 4	19 6	5 6
T.C.P. (1552 UL)			
throat pastilles	19 4	7 1½	2 9
Tender Touch (672 Johnson)			
wool rolls	2oz	9 11	1 2
	4oz	16 7	2 0
economy	38 10	—	4 5
manicure sticks	—	—	—
Tercoda (17 Agprolin)			
500ml	12 0ea	—	—
	11	23 0ea	—
	21	40 0ea	—
Terpoin (626 HH & C)†			
225ml	8 0ea	—	—
2-251	70 0ea	—	—
Testonad (241 CC) †s4B			
tablets	40	70 0	25 7
	100	150 0	55 0
ampoules	—	—	—
Tetracycl (969 Pfizer)			
tablets 250mg	16	—	—
That Man (1052 Revlon)			
after shave flask 0151	—	—	19 6
glass	3449	—	23 6
treatment cream	5182	—	38 0
	0226	—	31 0
Cologne flask	3447	—	35 0
glass	5129	—	13 6
deodorant roll-on	5601	—	17 0
spray	0768	—	13 0
talcum			
Thru (1053 Rexall)†			
jel	50g	41 0	4 11
liquid	2oz	41 0	4 11
Theograd (2 Abbott)			
Filmtabs	100	25 0ea	37 6
	500	120 0ea	180 0
Thermega (1225 Thermega) existing entry			D
Thermega (1225 Thermega)			
electric blankets			
Mermaid	50x26	—	99 3
	50x42	—	122 3
Three Heat	60x30	—	145 6
	60x48	—	191 0
heating pad	16x12	—	119 6
Thermogene (1073 Robinson)			
wool	20 0	7 4	3 1
small	33 6	12 3	5 2
large			
Thiamoplex (930 P & B)			
ampoules	12	—	—
Thompson's (992 P & C)			
dandelion coffee essence			
	5oz	38 0	4 2
	8oz	48 10	5 4
	4oz	—	—
Thomson's (1231 Thomson)			
capsules iodised			
vitamin	75	90 0	10 0
cod-liver oil cream 8oz	74 0	—	8 0
	20oz	146 0	15 6
iodised cream	8oz	74 0	8 0
	20oz	146 0	15 6

	Trade	Tax	Retail
Tiny Tot (1053 Rexall)			
cough mixture 55cc	17 0	6 2½	2 6
diarrhoea mixture	17 0	6 2½	2 6
55cc			
Total (533 Grabowski)			
tablets	42	42 0	15 2
Toledo (654 Innox)			
skin perfume atomiser	—	—	31 8
Tommee Tippee (1412 Jackel)			
baby care sets	TG51	172 3	23 8
	TG52	91 8	12 7
		11 6	4 2½
baby sponge			
cup and single hot plate			
set	121 0	16 8	16 6
hot plate double	88 0	12 1	12 0
nappy bag	103 0	37 9	16 0
with zip	241 0	88 4	37 6
saddle potty	128 0	—	16 0
junior	60 0	—	7 5
teeth-a-rattle	54 8	20 0	8 6
teether circus	54 8	20 0	8 6
Touch and Glow (1052 Revlon)			
0902	—	—	11 6
0903	—	—	17 0
cream souffle 0139	—	—	18 6
face powder 0621	—	—	17 0
roll-on make-up 2520	—	—	19 6
translucent powder			
0160	—	—	19 6
under eye cream 0137	—	—	19 0
Trancopal (97 Bayer)			
tablets 15 and 300	—	—	—
Tranquil (241 CC) †s4A			
tablets	50	45 0	5 8
	100	70 0	8 8
Travla (761 Lilia-White)			
compressed	50 9	—	6
(1 gross)			
Trend (1467 Trend)			
eyelashes	75 0	41 3	14 6
Trenimon (452 F8A) †s4A			
ampoules	5	66 4ea	99 6
capsules	30	44 0ea	66 0
Tried & True (813 MF)			
soft colour	83 4	43 7	14 1
Triperidol (666 Janssen) †s4B			
tablets 0-5mg	500	113 0ea	169 6
1mg	50	16 0ea	24 0
Tuf (333 Cupal)			
cough drops	12 0	4 0	1 9
Tuf (1174 Sponcel)			
plastic sponge	20 0	—	2 6
Tusslex (324 Crookes) †DDI			
200ml	52 0	19 0	8 1
21	37 1lea	—	—
Twice as Lasting (525 Golden) existing entry			D
Twice as Lasting (525 Golden)			I
hair style retaining lotion			
No 1 or 2	12 0	6 7	2 0
single	54 0	14 10	9 0
large	13 6	7 5	2 3
for greasy hair	58 6	32 2	9 9
single	13 6	7 5	2 3
large			
with colour			
Ultra Brite (280 CP) 5 pack minimum order			
toothpaste standard	75 11	27 6	2 9
(4doz)	81 0	29 4	3 11
large	81 0	29 4	3 11
(3doz)	38 2	13 10	5 6
ex-large			
Un Air Embeume (Rigaud (47 Aneston)			D
Un Air Embeume (Rigaud (325 C-A)			I
Uniflu (1367 Unigreg) †			
tablets	24	6 2ea	9 3
Unomat (667 JCL)			
flash units	1000	157 2ea	83 3ea
	2000	196 8ea	104 0ea
	4000	226 2ea	119 9ea
	5000	265 8ea	140 6ea
	6000	305 0ea	161 6ea
	7000	354 4ea	187 6ea
	1000P	527 2ea	279 3ea
Uricare (1467 AP & T)			
tablets	30	30 0	11 0
	70	45 0	16 6
	120	70 0	25 8
ointment	—	—	—
Vacromist (331 C of C)			
vapour spray	114g	46 6	16 8
Valomel (626 HH & C)			
lotion	21 3	7 5	3 2
Valtresol (211 Butler)			
21	8 0ea	—	12 0
16oz and 80oz	—	—	—
Vam (971 PSM8)			
Vaporole (208 BW)			
aromatic ammonia	6	2 6ea	11ea
Vacosidin (930 P & B)			
Vaseline (256 CPL)			
hair cream	70g	19 4	9 10
	149g	29 0	14 10
tonic	49g	25 9	13 2
	99g	41 10	21 4
petroleum jelly			
yellow	tin	8 11	3 0
	jar	13 8	4 8
	jar	25 0	8 6
	tin	10 2	3 5
	jar	16 1	5 5
	jar	27 11	9 6
	jar	49 4	16 10
	lib	82 0	27 1

	Trade	Tax	Retail
nusery pack	49 4	16 10	6 11
shampoo's sachet	14 3	4 10	8
bottle	35g	16 1	2 3
	70g	25 0	3 6
	120g	35 8	5 0
soapless	pkt	16 0	9
	(3 doz)	(3 doz)	
Vascutonex (218 Calmic)			
	30g	38 0	5 11
	500g	22 6ea	42 0
Vasocidin (1476 SMP)			
Vasocidin-D (920 P & B)			
Vasocidin-D (1476 SMP)			
Vasocon-A (930 P & B)			
Vasocon-A (1476 SMP)			
Vasodex (930 P & B)			
Vasodex (1476 SMP)			
Vasopred (1476 SMP)TS			
ophthalmic drops			
	10ml	6 6ea	9 9
Vasosul (930 P & B)			
Vasosulf (1476 SMP)			
Vasozinc (930 P & B)			
Vasozinc (1476 SMP)			
Vax (191 BVF) existing entry			
Vax (191 BVF)			
vacuum flasks metal			
Mono-Vac			
	16oz CHI	4 7ea	7 7
	23oz CH2T	6 9ea	10 4
	36oz CH3	8 2ea	13 7
	43oz CH3M	10 6ea	17 6
vacuum flasks plastic			
yellow	8oz CH8P	5 4ea	8 10
	16oz CH16P	5 11ea	9 10
box design			
	8oz NP8	6 0ea	9 10
	16oz NP16	6 8ea	9 10
	8oz NP8A	6 6ea	9 6
replacements			
cups	8oz V8	10 0	1 3
	16oz V16	12 0	1 6
	23oz & 36oz	14 0	1 9
	outer V36		
	23oz & 36oz	10 0	1 3
	inner V916		
bodies	16oz RCH1	4 1ea	6 0
	23oz RCH2	6 6ea	9 6
	36oz RCH3	6 6ea	9 6
refills	8oz R8	4 2ea	5 6
	16oz RI16	4 2ea	5 11
stoppers: screw			
	16oz SS1	16 0	1 9
	23oz & 36oz	20 0	2 3
	SS3		
Expandavac			
	8oz & 16oz	14 0	1 9
	E1		
	23oz & 36oz	18 0	2 3
	E3		
Vegolysen (971 PSMB)			
Veiled Radiance (60 Arden)			
	417-34	—	52 0
	417-33	—	32 0
Velouty (379 Dixor)			
beauty foundation			
liquid	18 6	10 2	3 2
cleansing cream	18 6	10 2	3 2
foundation cream	18 6	10 2	3 2
powder cream tube	13 8	7 6	2 4
	22 6	12 4	4 0
	44 6	24 6	7 7
skin food	41 0	22 6	7 0
	18 6	10 2	3 2
Velpuff (379 Dixor)			
cream powder compact	42 0	23 1	7 2
refill	11 8	6 5	2 0
Veltis (115 Bengue)			
cream unperfumed 40g			
Velva (60 Arden)			
cream	116-02	—	17 0
	116-04	—	28 0
	116-08	—	45 0
	116-16	—	75 0
cream masque	105-99	—	32 0
liquid	211-64	—	19 0
moisture film	416-47	—	19 0
	416-48	—	32 0
	416-49	—	58 0
shampoo	306-99	—	11 0
smooth lotion	205-91	—	32 0
	205-95	—	52 0
Veno's (104BP)			
cough mixture	25 11	9 6	3 7
	40 5	14 10	5 7
Ventolin (34 A & H)			
tablets	100	16 7ea	—
	500	73 0ea	—
Veracur (1253 Typharm)			
gel	tube 14g	5 0ea	—
Vichy (1519 SA)			
Surpastilles	20 8	4 7	1 0
	(3 doz)	(3 doz)	
Vichy-Celestins (1519 SA)			
splits	38 10	8 7	2 6
	(2 doz)	(2 doz)	

	Trade	Tax	Retail
Victor (1279 V of M)			
Victor (1279 V of M)			
Acqua di Selva	085	—	9 9
	080	—	17 6
	081	—	28 6
	082	—	48 6
	083	—	79 6
after shave cream	203	—	9 9
lotion	040	—	12 6
	041	—	19 11
	042	—	27 6
aerosol	038	—	25 9
bath foam	227	—	9 6
	228	—	16 0
	231	—	33 0
brilliantine solid	062	—	12 6
deodorant stick	102	—	7 6
	103	—	11 6
spray	191	—	11 6
	192	—	16 3
hair cream	066	—	9 9
hair tonic	271	—	17 6
greasy	273	—	17 6
pre-shave	048	—	12 6
shave cream brushless	011	—	7 11
	010	—	7 11
lather	010	—	12 6
shaving foam	016	—	5 6
soap	140	—	11 6
talcum	050	—	33 0
Uomo Cologne	120	—	
Virormone (930 P & B)			
ampoules 5mg	12	—	
	10mg	12	
	25mg	12	
	50mg	12	
	100mg	12	
Viscopaste (1155 S & N)			
bandage 3½ x 6yd	40 11	—	4 9
P.B.7	40 11	—	4 9
Vitabril (1530 Fisons)			
Vitalis (172 BMCL)			
	57cc	25 7	14 1
	114cc	46 2	25 5
	200cc	68 2	37 6
Vitapointe (1530 Fisons)			
cream rinse	23 10	13 1	3 9
hair conditioner	29 4	16 1½	4 10
shampoo's sachets	7 2	2 7½	1 0
	23 2	8 6	3 5
Vitathone (333 Cupal)			
chilblain cream	26 3	8 8	3 9
Vosene (105 BTD)			
shampoo liquid			
economy	37 5	13 9	5 3
Wasp-eze (992 P & C) †			
aerosol for stings	44 0	—	5 3
	66 6	—	7 11
Wata (980 Photopia)			
cube flash II	24 0ea	12 8ea	48 8
Watalux (980 Photopia)			
flashgun			
X2 and case	42 0ea	22 3ea	85 3
Watameter (980 Photopia)			
rangefinder I	55 4ea	29 4ea	112 4
	63 6ea	33 7ea	128 10
super	64 4ea	34 1ea	130 7
case	6 8ea	3 6ea	13 6
Wella (1318 Wella)			
Body n' Bounce	28cc	20 0	11 0
Wellcome (208 BW)			
Newcastle disease			
vacc. (vet.)	50ml	5 1ea	6 0
	250ml	24 3ea	28 6
	48 2ea	—	56 8
contagious pustular			
dermatitis vacc. living			
orl vacc. (vet.)	10ml	16 8ea	25 0
Whiskas (967 Petfoods)			
	75 8	14 7	1 6
	(6doz)	(6doz)	
White Magnolia (596 HR)			
bath essence	6301	—	14 6
	6303	—	21 0
bath salts	6319	—	22 6
dusting powder	6208	—	27 0
	6212	—	13 6
flask	6233	—	15 0
hand lotion	6344	—	14 6
perfume spray	6102	—	37 0
crystal bottle	6122	—	82 6
skin perfume	6002	—	19 6
	6023	—	21 0
spray	6022	—	36 0
soap complexion (3)	6333	—	15 0
White's Dr. (761 Lilia-White)			
Koronet briels	48 0	6 2	5 11
pads	19 3	—	2 0
sanitary belt	17 11	2 7	2 3
towels	0	25 2	2 7
	1	27 5	2 10
	2	30 8	3 3
	3	32 9	3 5
	E1	14 6	1 6

	Trade	Tax	Retail
Wilkinson (1339 Wilkinson)			
New Sword blades (S)	58 2	21 4	4 4
	(25pkts)	(25pkts)	
Super Sword Edge	—	—	—
Williams, Dr. (48S Fulford)			
pink pills	20 6	—	2 5
	40 0	—	4 9
Witch Doctor (427 Ethichem)			
(distributors 128 Biometica)			
witch hazel gel	27 0	9 8	3 11
Woltz Italiana (128 Biometica)			
manicurebase coat	32 0	17 2	5 9
cuticle remover	32 0	17 2	5 9
nail enamel regular	32 0	17 2	5 9
mini-regular	23 8	12 8	4 3
pearl	46 9	25 1	8 5
mini-pearl	30 0	16 1	5 5
Venetian Carnival	46 9	25 1	8 5
mini-Venetian	30 0	16 1	5 5
super brilliant	58 11	31 7	10 7
super creme	46 9	25 1	8 5
nail hardener	54 8	29 4	10 0
nail polish removers			
lanolin	32 0	17 2	5 9
nail enamel thinner	24 7	13 2	4 5
top coat	32 0	17 2	5 9
Woodwards (1346 Woodward)			
diarrhoea mixture	135cc	27 7	10 1
Wright's (1351 WLU)			
coal-tar soap	31 6	11 7	1 5
	(3 doz)	(3 doz)	
bath	33 8	12 4	2 3
	(2 doz)	(2 doz)	
giant	24 1	8 10	3 3
lemon soap	4½oz	25 4	9 4
	(2doz)	(2doz)	
herb shampoo	65cc	18 1	6 8
	125cc	26 8	9 9
sandalwood soap	25 4	9 4	1 7
	(2 doz)	(2 doz)	
deodorant tick	70g	36 6	20 2
talcum powder	17 4	9 6	2 11
liquor carbonis			
detergents	100ml	30 0	11 0
	200ml	51 3	18 10
	500ml	110 0	—
	2l	340 0	—
fix wig and hair piece			
cleaner	26 6	—	6 3
Yaxa (366 Dendron)			
anti-perspirant super			
dry	61 0	31 11	9 11
Yeast-Pac (994 P & M)			
beauty mask	8 0	4 5	1 5
medicated	33 0	11 10	5 0
Yeast-Vite (104 BP)			
tablets	21 9	8 0	3 0
	42 3	15 6	5 10
Yestamin (1246 TYE)			
powder	8oz	42 0	—
	16oz	60 0	—
	7lb	28 0ea	—
	48lb	48 0ea	—
tablets	50	17 0	—
	100	26 0	—
	300	58 0	—
	1000	7 0ea	—
	5000	34 0ea	—
	18000	110 0ea	—
Yomesan (452 FBA)			
tablets 0.5g	4	107 0	—
Zac (626 HH & C)			
baby cream	tube	16 7	5 9
	jar 56g	24 0	8 4
	112g	34 7	12 0
powder	16 7	5 9	2 5
soap	9 0	3 1	1 5
Zero (1037 Reckitt)			
disposable panties (3)	7 3	—	10
Zincoderm (626 HH & C)			
	500g	7 7ea	—
	1kg	12 0ea	—
	5kg	44 0ea	—
Zoff (1155 S & N)			
plaster remover	908	14 5	1 8
	909	80 2	9 4

AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

- 93 BJ=Bateman-Jackson, Tubeton House, Medlo Street, Oldham, Lancs. 061-652 2222.
- 128 Biometica=Biometica Division of Sales Affiliate Ltd., Barnet By-pass, Boreham Wood, Herts. 01-9 3145.
- 228 Carlton=Carlton Laboratories (UK) Ltd., Shelley Road, Worthing, Sussex.
- 325 C-A=Crookes-Anestan Ltd., Rankine Road, Daneshill Estate, Basingstoke, Hants. 0256-25051.
- 352 Darlington=W. Darlington & Sons Ltd., Station Road, Rustington, Littlehampton, Sussex. Rustington 3232.
- 369 DL=Denver Laboratories Ltd., Fulton House, Empire Way, Wembley, Middlesex. 01-902 8686.
- 389 Druker=D. & M. Druker Ltd., 230a Commerce Road, London, E.1. 01-790 3939.
- 394 Dunhill=Alfred Dunhill Ltd., 30 Duke Street, London SW1. 01-493 9161.

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J=Fassett & Johnson Ltd., 19 Radford Crescent, Haverhill, Essex. 81111111 53221.
B=H.E.B. Pharmaceuticals Ltd., River Street, Haverhill, Lancs. BL2 1BX. 0204-32381.
W=Morny Ltd., 4 Miles Gray Road, Basildon, Essex. 0206-23347.
Fontarel=Fontarel Ltd., Percival House, Pinner, Harrow, Middlesex, HA1 4HQ. 01-427 3401.
H. R. Napp Ltd., Hill Farm Avenue, Leaves- North Watford, Herts. Garston 75255.
W=Nappi-Wite Ltd., 8 Wigmore Street, London, W.1. 01-636 6055.
Charles Perry (Cosmetics Ealing) Co Ltd., 11111111 Lane, London, W.5. 01-997 2663.
Phenolaine Co., 174 Henwood Green Road, Haverhill, Kent. Pembury 3375.
Phils Drug Stores (Wholesale) Ltd., 24 Haverhill Road, London, W.12. 01-743 1357.
Photax (London) Ltd., 130 Seymour Place, London, W.1. 01-402 5181.
Pilogene Ltd., 296 Kensington. Liverpool 051-263 6451.
Polaroid (UK) Ltd., Rosanne House, Haverhill Garden City, Herts. Welwyn Garden 23331.
P=Rayner & Pennycook Ltd., Haverhill House, Haverhill Avenue, Shepperton, Middlesex. Walton-on-Hill 27237.
The House of Roberts Windsor, Haverhill Industrial Estate, Nottingham NG4 2BY. 047208.

1127 Seton=Seton Products Ltd., Tubiton House, Medlock Street, Oldham, Lancs. 061-652 2222.
1157 5=Sophistique Ltd., New Road, Winsford, Ches. 0606-81 3822.
1167 Spa=Spa Brushes Ltd., Freeman Works, Chesham Bucks. 0240-56371.
1194 Stone=Stones (Exeter) Ltd., Marsh Green Road, Marsh Barton, Exeter. 0392-55803.
1225 Thermega=Thermega Ltd., Er. nryn Way, Leatherhead, Surrey. Leatherhead 3433.
1287 Vitalam=Vitalam Ltd., Sealord Road Works, Pendleton, Salford 6, Lancs. 061-736 5343.
1372 Santillan=Santillan (London) Ltd., 201 Hornsey Road, London, N.7. 01-272 6988.
1430 DPLL=Dental Projects (Labs) Ltd., 47 Thames Street, Staines, Middlesex. Staines 57319.
1431 Erica=Erica Products Ltd., 231 The Vale, Acton, London, W.3. 01-743 0797.
1440 WFL=Welfare Foods (Stockport) Ltd., 63 Higher Hillgate, Stockport, Cheshire, 5K1 JHE. 061-480 9408.
1456 Hemosol=Hemosol Laboratories Ltd., 253 High Street, Eltham, London, S.E.9. 01-850 2625.
1-63 VBL=Viking Brews Ltd., 28 Clive Street, North Shields, Northumberland. 0894-573402.
1467 Trend=Trend (Beauty Aids) Ltd., 136 Station Road, Edgware, Middlesex, HA8 7AA. 01-952 6124.
1476 SMP=Smith, Miller & Patch Ltd., 96 De Beauvoir Road, London, N.1. 01-249 2421.
1519 SA=Schveppes (Agencies) Ltd., 17 Holywell Row, London, E.C.2. 0-1247 7378.

	Trade	Tax	Retail	
kills rats and mice	28 6	—	3 5	
Demulen 50 (1121 Searle) †s48 tablets	21 38 0	—	4 9	I
De-Odo (67 Ashe) litter pan spray	29 4	—	3 6	A
Digifortis (933 PD)	—	—	—	D
Disprin (1037 Reckitt) tablets	8 8 3	2 9½	1 2	A
	26 22 3	7 7	3 2	
	36 26 5	9 0	3 9	
	50 33 3	11 3½	4 9	
	100 55 11	19 0	8 0	
junior	20 11 3	3 10	1 7	
	48 16 11	5 9	2 5	
Eade's (67 Ashe) anodyne ointment	18 11	6 9	3 0	A
	36 4	13 0	5 7	
tonic † 8oz	47 1	—	5 7	
Eugene (431 Eugene) Actagene liquid shampoos	11 4	6 1	2 10	I
oil of orange 20cc	10 7	3 9	1 8	
oil of orange, oil of lemon, mint, shield 210cc	42 0	15 0	5 11	
anti-dandruff, lemon cream, rose cream, beer, golden medicated 13oz.	31 4	11 2	5 0	
Delacquer 26g	5 2	1 10	1 0	
spring aerosol 410g	75 6	40 6	13 6	
Ten Day set 20cc	10 5	5 7	1 10	A
West End aerosol 52 0	27 11	9 11	9 11	I
Wisp aerosol 410g	75 6	40 6	13 6	
Fluggelin (1034 R & P) 250g	—	—	9 0	I
8oz	—	—	—	D
Folex (1091 Rybar) tablets	50 48 0	—	6 0	A
500	25 0ea	—	—	
Folex-350 (1091 Rybar) tablets	50 47 0	—	5 11	A
500	21 0ea	—	—	
Fuji (565 Hanimex) Fujicolor film NK100	—	—	—	
126-12 exp	—	—	9 9	•
126-20 exp	—	—	12 0	
N100	—	—	—	
135-20 exp	—	—	10 11	
135-36 exp	—	—	15 3	
roll 120	—	—	9 2	
Fujichrome film R100	—	—	—	
135-20 exp	—	—	21 8	
135-36 exp	—	—	31 0	
126-20 exp	—	—	21 8	
Gastrine (67 Ashe) tablets	36 23 4	8 4	3 6	A
Gold Spot (409 EH) (distributors 67 Ashe)	—	—	—	A
breath purifier	21 3	7 7	3 3	
aerosol	54 8	19 7	8 3	
deodorant roll-on	32 2	17 3	6 0	
Harlene (409 EH) (distributors 67 Ashe)	—	—	—	A
camomile golden hair wash	20 3	10 10	3 9	
hair tonic	18 4	9 10	3 5	
tonic dressing for men	20 1	10 9	3 9	
Hemotabs (67 Ashe)	26 5	9 5	4 0	A
Herbalene (781 Lusty)	—	—	—	
14 0	5 1½	2 2		
77g	22 0	8 1	3 4	
141g	35 0	12 10	5 0	
Hydrocortisyl (1087 Roussel) cream/ointment 1%	—	—	—	
15g	4 3ea	—	6 4	C
In Love (1376 Hartnell) (distributors 544 Grossmith) (distributors 261 Christy)	—	—	—	D

THIS WEEK'S CHANGES

	Trade	Tax	Retail	
08 3WV	—	—	—	D
atomiser spare	—	—	—	
voir	—	—	—	A
40 Allinson)	—	—	—	
yeast 4oz	62 6	—	2 2	
(3 doz)	—	—	—	
-reduced	—	—	—	
white	—	—	—	
brown 15	69 6	—	2 4	
(2 doz)	—	—	—	
28	40 0	—	4 0	
le (781 Lusty)	—	—	—	A
50	28 0	10 3	4 3	
125	54 0	19 9½	8 0	
(67 Ashe)	—	—	—	A
nt roll-on	23 0	12 4	4 0	
-on	23 0	12 4	4 0	
ol	47 6	25 6	8 0	
g powder	23 7	12 8	4 3	
esh	50 11	27 4	8 9	
Amplex	46 6	24 11	7 9	
oo dog	16 1	5 9	2 5	
13oz	22 3	7 11	3 6	
3oz	25 5ea	9 1ea	44 0	
1 1/2oz	23 4	8 4	3 6	
3oz	36 1	12 11	5 5	
dry 1 1/2oz	20 0	7 2	3 0	
3oz	33 9	12 1	5 0	
clinical	15 20 8	7 5	3 0	
50	56 9	20 3	8 9	
250	23 2ea	8 3ea	41 0	
30	16 11	6 1	2 6	
100	45 4	16 2	6 7	
250	9ea	2 9ea	14 0	
1000	23 11ea	8 7ea	42 0	
20	20 5	7 4	3 0	
50	44 10	16 0	6 7	
100	81 1	29 0	12 0	
250	16 5ea	5 10ea	28 7	
ol (67 Ashe)	—	—	—	
2oz	18 11	6 9	2 10	
8oz	43 9	15 8	6 7	
1gal	40 8ea	14 6ea	68 0	
034 R & P)	—	—	—	I
ed capsules	60	—	30 0	

	Trade	Tax	Retail	
Band-Box (67 Ashe)	—	—	—	A
Colaire	27 9	14 11	4 10	
Headlight	34 2	18 4	6 0	
shampoo's	—	—	—	
almond oil 13 1/2oz	35 1	12 7	5 3	
liquid 1oz	12 11	4 7	2 0	
3oz	24 7	8 9	4 0	
10oz	41 2	14 9	6 3	
1gal	26 6ea	9 6ea	46 0	
spray tint	37 8	20 2	6 5	
Tint'n Set	-32 9	17 7	5 7	
Banshee (67 Ashe) insect powder	28 9	—	3 5	A
Baxen (67 Ashe) tablets	15 13 9	4 11	2 0	A
dp250	12 5ea	—	—	
Bisks (1530 Fisons) slimmers savoury snacks	50 6	—	5 3	•
Bounce (967 Petfoods) handy	58 9	11 4	1 2	A
(6 doz)	64 5	12 5	1 11	
large (4 doz)	—	—	—	
Bronchipax (67 Ashe)† tablets	24 45 3	—	5 7	A
48	78 9	—	9 7	
Cameo (1073 Robinson) tampons	10 47 9	—	2 7	A
(2 doz)	20 87 10	—	9 6	
Chloresium (67 Ashe) existing entry	—	—	—	D
Chloresium (67 Ashe) ointment	49 7	17 9	7 5	I
	121 9	43 6	18 0	
	33 0ea	11 10ea	53 0	
Chloromycetin (938 PD) veterinary powder	—	—	—	D
Codis (1037 Reckitt) †DDI tablets	8 13 8	4 8	1 11	A
	20 25 7	8 8	3 7	
	48 53 1	18 0	7 5	
Deckers (923 OG) bay rum	5oz 24 0	13 3	4 1	A
Defest (67 Ashe)	—	—	—	A

REMEMBER! Your customers want 'Miracle Dot' lens polishers to keep their glasses clean!

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	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail		
Junabeans (781 Lusty)	60	20 0	7 4	3 0 A	stomach & liver	60	22 0	8 1	3 3	Plus-Two (1034 R & P)			
200	46 0	16 10½	7 0		raspberry leaf tablets	40	20 0	7 4	3 0	cat and dog tablets	100	—	5 6
June (67 Ashe)					120	40 0	14 8	6 0		300	—	15 6	
perfume	21	35 3	18 11	6 5 A	tea	24 0	8 9½	3 6	Pro-Plus (67 Ashe)				
	22	55 1	29 6	10 0	rheumatism herbs	24 0	8 9½	3 6	tablets	18	24 0	3 0	
	24	107 2	57 6	19 4	rosemary shampoo	25 0	9 2	3 9		36	40 0	5 0	
	29	—	—	—	royal serum capsules				Proxinol (67 Ashe)				
talcum	23 1	12 5	4 3 A		trial	18 0ea	6 7ea	33 0	capsules	48	137 2	16 0	
Kalms (781 Lusty)					full course	42 0ea	15 5ea	77 0		160	28 4ea	40 0	
tablets	60	30 0	11 0	4 6	seaweed tablets	50	25 0	9 2	safflower oil	½ pt	81 0	9 0	
	150	65 0	23 10	10 0	150	50 0	18 4	7 6	1 gal	63 9ea	—	85 0	
	500	16 0ea	5 10½ea	30 0	and celery tablets	50	25 0	9 2	3 9	Rayvit (1034 R & P) existing entry			
Karswood (67 Ashe)					150	50 0	18 4	7 6	Rayvit (1034 R & P)				
home brew kits	112 6	—	12 6	1	and sarsaparilla				bioflavonoids tablets				
dog powders	24 0	—	3 0	A	tablets	50	25 0	9 2		200	—	17 0	
pig powders	15 7	5 7	2 3		150	50 0	18 4	7 6	bonemeal plus tablets				
poultry spice	11lb	16 9	1 9		sleep-inducing tablets	50	25 0	9 2		150	—	7 6	
	3½lb	48 3	5 0		150	50 0	18 4	7 6		600	—	25 0	
	7lb	92 9	9 7		senna pods Alexandrian	1oz	17 6	—	1 9	brewers yeast tablets			
	14lb	172 8	18 0		slipper elm tablets	25	12 0	—	1 6		200	—	6 0
Kelgar (781 Lusty)					talcum powder	38 0	20 11	6 0		600	—	16 0	
perles	30	28 0	10 3	4 4	vegetable powders				comfrey tablets	150	—	9 0	
	96	83 0	30 5	12 6	celery	24 0	—	2 6		600	—	32 0	
Kemicetine (227 Erba) TS				D	wheat-germ oil capsules				garlic perles	60	—	6 0	
dermatological ointment					50	32 0	—	4 0		200	—	17 6	
Kruschen (67 Ashe)					100	57 0	—	7 0	halibut oil capsules	125	—	7 6	
salts	2oz	15 9	5 8	2 5 A	250	11 0ea	—	16 0		450	—	24 0	
	4oz	26 9	9 7	4 0	1000	38 0ea	—	56 0	laxative pills	30	—	3 6	
Lem-Sip (1037 Reckitt)				A	witch hazel B.P.C.	25 0	—	2 11		150	—	15 0	
cold remedy	28 0	9 6	4 0		Marigold (774 LR)				lecithin capsules	150	—	11 6	
Lemskin (67 Ashe)	19g	12 1	6 6	2 3 A	house gloves Handyman					500	—	33 6	
	42g	19 2	10 3	3 5	Marvic (1091 Rybar)				molasses and yeast	250	—	9 0	
Lik-A-Med (67 Ashe)				A	inhaler	100 0	—	12 6		850	—	28 6	
laxative cream (vet.)	23 4	8 4	3 6		Matthew's (67 Ashe)				pollen tablets	100	—	15 6	
Linomel (1034 R & P)					Fuller's earth cream	10 10	3 10	1 9	proteolised liver				
	250g	—	—	9 0		19 9	7 1	3 0	tablets	50	—	6 6	
	½lb	—	—	—	powder	12 3	4 5	2 0		200	—	23 6	
Lintox (67 Ashe)				A	Maxolon (1393 BRL)†s4B				rose-hip tablets	120	—	10 0	
tonic (vet.)	3oz	28 0	—	3 6	syrup	100ml	8 6ea	—		400	—	30 0	
	8oz	44 8	—	5 7	Mene (1073 Robinson)				rutin tablets	100	—	11 6	
Lofenalac (171 BLL)					sanitary towels					300	—	31 6	
powder	2½lb	75 11ea	—	113 11 C	size 0	23 10	—	2 7	safflower oil capsules	50	—	11 6	
Luma (801 MP)					1	29 3	—	2 11		150	—	31 6	
cubes	52 6	19 3	8 A		2	32 4	—	3 6	seaweed tablets	150	—	7 0	
	(1gross)	(1gross)			3	40 10	—	4 5		500	—	19 6	
Lusty's (781 Lusty)				A	4	50 11	—	5 6	slimmers aid tablets				
anti-smoking tablets	80	65 0	23 10	10 0	sanitary belt					100	—	12 0	
back and kidney herbs	24 0	8 9½	3 6		adjustable	19 10	2 8	2 6	sunflower oil	20oz	—	7 6	
brilliantine	19 0	10 5½	3 0		deluxe	25 9	3 6	3 3	vitamin B capsules	40	—	7 6	
charcoal tablets	60	20 0	—	4 0	Mischief (67 Ashe)					150	—	25 0	
	150	32 0	—		perfume	700	35 3	18 11	6 5 A	vitamin C capsules			
chlorophyll tablets						701	—	—	—	100mg	30	—	6 3
5gr	100	28 0	10 3	3 6	Molamel (1034 R & P)						100	—	17 6
3gr	120	28 0	10 3	3 6	11b	—	—	11 6	1 A		300	—	47 6
coconut oil shampoo	25 0	9 2	3 9		Monastery (76 Ashe)					super tablets 100mg			
constipation herbs	24 0	8 9½	3 6		herbs	1oz	12 9	4 7	2 0		150	—	12 6
cucumber jelly	19 0	10 5½	1 2		2oz	26 5	9 5	4 0		600	—	44 0	
bay leaves	1oz	11 0	—	1 0	Monsieur Worth (1350 Worth)					vitamin D capsules	45	—	6 0
digestive tablets	50	25 0	9 2	3 9	after shave	—	—	42 0		160	—	20 0	
	150	50 0	18 4	7 6	eau de toilette	—	—	63 0		500	—	53 6	
eau de Cologne	19 0	10 5½	3 0		Netelast (1087 Roussel)					vitamin E capsules			
Fullers earth cream					elasticated net bandage					30iu	40	—	7 0
garlic					size F	25m	183 11ea	—	—	150	—	23 6	
tablets	50	25 0	9 2	3 9	50m	—	—	—	—	550	—	77 0	
	150	50 0	18 4	7 6	size G	25m	230 11ea	—	—	40	—	13 6	
	500	11 0ea	4 0½ea	20 0	50m	—	—	—	—	150	—	44 6	
herbal ointment	25g	20 0	7 4	3 0	Nez (1091 Rybar)					550	—	145 0	
	50g	30 0	11 0	4 6	drops	15ml	28 0	—	3 6 A	wheat germ oil			
skin cream	tube	26 0	14 3½	4 3	spray	28 0	—	—	3 6 A	capsules	70	—	6 0
	54g	36 0	19 9½	6 0	Nikini (1073 Robinson)					250	—	12 9	
	110g	54 0	29 8½	9 0	sanitary garment pink	76 8	10 7	9 6	A	800	—	53 6	
tablets, special	50	25 0	9 2	3 9	white	52 6	7 2	6 6		Rheumalene (781 Lusty)			
	150	50 0	18 4	7 6	pads	12	18 0	—	2 0	balm	35 0	12 10	5 3
tonic shampoo	2oz	28 0	10 3	4 3	Nobite (1034 R & P)					tablets	25	23 4	8 4
Indian Brandee	16 0	5 10½	2 5		soothing oil	1oz	—	—	5 0	Rutylene (781 Lusty)			
lodised vegetable salt,					No Fol (67 Ashe)					tablets	100	46 0	16 10½
garlic and celery					No Scratch (67 Ashe)					Rybaferriin (1091 Rybar)†			
pourer	15 0	2 1	1 9		new pack	53 8	—	6 5 A		tablets	75	36 0	13 3
7oz	28 0	—	3 3		Nuweigh (902 NPU)						500	16 0ea	—
kelp powder pure	4oz	28 0	—	3 6	bathroom scales						1000	26 0ea	—
8oz	48 0	—	6 0		standard	21 5ea	2 11ea	35 0		Sanatogen (1332 Whiteways)			
tablets 5gr	150	36 0	—	4 6	de luxe	30 7ea	4 2½ea	50 0		tonic wine	73 0	—	7 9
	500	96 0	—	12 0	Paddi (1073 Robinson) existing entry					½ bott	141 0	—	14 9
1000	15 0ea	—	22 6		Paddi (1073 Robinson)					bottle	147 4	—	15 7
malted 6gr	100	30 0	—	3 9	cotton wool balls					- with iron			
	250	60 0	—	7 6	white	50	12 0	—	1 6	Savlon (649 ICI)			
	750	13 6ea	—	20 0	coloured	100	21 4	—	2 8	babycare cream	50g	32 0	—
granules	6oz	60 0	—	6 6	garment	50	13 4	—	1 8	Savvy (67 Ashe)			
capsules	24	28 0	—	3 6	ex. large	60 0	—	7 0		stain remover	2oz	23 3	—
	84	77 0	—	9 6	nappi liners	38 0	—	4 9		Schick (1115 SE)			
lavender water	19 0	10 5½	3 0		nappy rolls disposable	10	21 0	—	2 3	facial beautifying			
lecithin powder	6oz	42 0	—	5 3	pads	30	60 8	—	6 6	mist	173 5ea	57 9ea	273 0
lemon hand cream							31 4	—	3 11	Seventh Heaven (67 Ashe)			
tube	26 0	14 3½	4 3		Persomnia (67 Ashe)					perfume	800	35 3	18 11
54g	36 0	19 9½	6 0		tablets	12	22 0	—	2 9 A	Shavex (67 Ashe)			
110g	54 0	29 8½	9 0			27	40 0	—	5 0	shave cream brushless			
lime flower tisane					Philips (977 PE)					tube	23 3	8 4	3 7
natural herb tablets	4½oz	58 0	—	6 0	hood hair dryer					jar	23 3	8 4	3 7
	22 6	8 3	3 4		HP4606/ZS	86 11ea	31 1ea	147 0	●	tube	23 3	8 4	3 7
	150	40 0	14 8	6 0	Plus-2 (1034 R & P) existing entry					lather	23 3	8 4	3 7
nerve tablets	50	25 0	9 2	3 9						Sherleys (67 Ashe)			
	150	50 0	18 4	7 6						anti-diarrhoea cream	23 4	8 4	3 6
pilewort ointment										antiseptic lotion	23 4	8 4	3 6
tube	35 0	12 10	5 3							aquatic aids			
pilewort tablets	50	30 0	11 0	4 6						Nos. 1, 2, 3, 5	23 4	8 4	3 6
pills, celery, neuritis,										Nos. 4, 6, 7	29 5	—	3 6
anaemia, catarrh,										Nos. 8, 9	24 4	5 3	3 6

	Trade	Tax	Retail
d salts	28 0	—	3 6
bird medicines	23 4	8 4	3 6
s. 1-5	29 5	—	3 6
s. 6-8	23 4	8 4	3 6
er powder	23 4	8 4	3 6
on capsules	21 8	—	2 7
ook	23 5	12 7	4 0
accine 3oz	44 5	23 10	7 7
y	29 0	—	3 6
iver oil capsules	23 4	8 4	3 6
ng tablets 36	23 4	8 4	3 6
h linctus	23 4	8 4	3 6
garlic 25	21 3	—	2 7
ook	23 4	8 4	3 6
ath 3oz	23 4	8 4	3 6
lean	23 4	8 4	3 6
otion 3oz	23 4	8 4	3 6
na and mange	23 4	8 4	3 6
on 3oz	26 0	—	3 0
el fluid 3oz	41 3	—	55 0
l gal	30 3	10 10	4 7
e medicine	23 4	8 4	3 6
suppression	14 7	—	1 9
ets	23 4	8 4	3 6
d-worm tablets 6	17 9	6 4	2 7
ive tablets	42 3	15 1	6 5
oo liquid 10oz	26 0ea	9 3ea	45 9
l gal	23 4	8 4	3 6
matic cat	12 0	4 3	1 9
oo yellow	30 3	10 10	4 7
sachet	20 11	—	2 5
ure 3oz	50 2	—	6 0
orm tablets 12	40 0	—	5 0
36	23 4	8 4	3 6
wormers cats or	23 4	8 4	3 6
sickness tablets	23 4	8 4	3 6
20	23 4	8 4	3 6
nary ointment	24 0	—	3 0
-Vite (67 Ashe)	—	—	—
s 60	—	—	—
(173 Britanol)	—	—	—
butors 67 Ashe)	—	—	—
iscuits (bacon	—	—	—
cheese crackers,	—	—	—
se & apple)	44 3	—	4 11 A

	Trade	Tax	Retail
SM3 (1034 R & P)	—	—	5 6
plant food 4oz	—	—	30 0
40oz	—	—	—
Smoke (409 EH)	29 0	15 7	5 9
(distributors 67 Ashe)	—	—	—
hair colour rinse	—	—	—
Sobee (171 BLL)	19 0ea	—	28 6
powder 1lb	—	—	—
Sparklets (183 BOC)	50 5	11 1	3 11 •
bulbs mini pack	(5 doz)	(5 doz)	—
20	139 0	30 8	18 0
Sporodyl (295 CM & R)	—	—	—
ringworm ointment 45g	—	—	—
Spray 'N Stay (256 CPL)	49 10	27 5	7 9 •
hairspray aerosol 207g	—	—	—
170g	—	—	—
Spray Away (67 Ashe)	29 4	—	3 6 A
Sublamin (67 Ashe)	19 4	6 11	3 5 A
lotion 80oz	54 7	—	—
Sucron (67 Ashe)	21 8	—	2 2 A
6oz	39 10	—	4 0
12oz	24 0	—	2 6 I
demerara 6oz	—	—	—
Supersectide (67 Ashe)	29 4	—	3 6 A
Swiftie (67 Ashe)	29 4	—	3 6 A
puppy trainer	—	—	—
Symmetrel (501 Geigy)	238 0ea	87 3ea	444 3
capsules 100	—	—	—
Tace (838 Merrell)†s4B	16 0ea	—	24 0 •
capsules 50	—	—	—
60	—	—	—
Toddilox (1038 R & C)	—	—	—
Tommee Tippee (1412 Jackel)	241 0	88 4	37 6 •
holdall	—	—	—
Trafuril (262 CIBA)	36 0	—	4 6 •
cream 30g	—	—	—
20g	—	—	—
Tridella (1034 R & P)	—	—	12 6
face cream 1oz	—	—	—
Ultrapen (583 HP)	—	—	—
tablets 125mg 500	—	—	—

	Trade	Tax	Retail
Vamose (67 Ashe) existing entry	42 5	—	4 7
Vamose (67 Ashe)	12 6	—	1 6
aerosol	16 8	—	2 0
dog powder	27 4	—	3 3
pet powder	12 6	—	1 6
16 8	—	—	2 0
27 4	—	—	3 3
Witchcraft (Ricard (67 Ashe))	12 3ea	6 7ea	26 6
perfume	—	—	—
Stop press	—	—	—
Dentosine (339 CG)	100ml	28 6	10 5 •
4oz	—	—	—
Eupinal (339 CG)	100ml	28 0	10 3 •
200ml	50 0	18 4	8 0
4oz & 8oz	—	—	—
Geratrix 3 (175 BCP)†	30	20 3ea	7 5ea 34 5 •
Capsoids	100	60 0ea	22 0ea 102 0
500	240 0ea	88 0ea	408 0
Remington (1044 R)	—	—	—
Lektro blades (2)	—	—	12 10 •
(3)	—	—	19 3
Sof'down (1349 LW)	—	—	—
Swedish-style	—	—	—
disposable nappies	—	—	—
small	38 6	—	4 2
standard	41 6	—	4 6
night-time size	41 6	—	4 6

Therapeutic—pharmacological index

Following products to be added under the
 indications stated
 o-Cantil
 ifium
 stin
 cap
 cap C
 cap folic
 dioquin

10(c) Betadine
 11(c) (cephalosporins) Keflex suspension
 11(c) (tetracyclines) Abbocin
 11(h) Flagyl Compak
 12(a) Oranabol 10
 13(e) Noveril
 13(i) Matthodorm
 15(a) Theograd
 17(j) Veracur
 18 Cendevar

INTER-ALIA

GENERIC

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(Phenylbutazone B.P.)	200 mg.	8/- (£0.40p.)	..15/6 (£0.78p.)	.. 30/2 (£1.51p.)
IA-LOXIN	250 mg.	26/- (£1.30p.)	..51/- (£2.55p.)	..100/- (£5.00p.)
(Oxytetracycline B.P.)				
IA-PEN	125 mg.	22/- (£1.10p.)	..43/- (£2.15p.)	.. 85/- (£4.25p.)
(Penicillin V. B.P.)	250 mg.	43/- (£2.15p.)	..85/- (£4.25p.)	..160/- (£8.00p.)
IA-PRAM	25 mg.	14/6 (£0.73p.)	..28/- (£1.40p.)	.. 55/6 (£2.78p.)
(Imipramine B.P.)				
IN-SOLONE	1 mg.	4/3 (£0.21p.)	.. 7/3 (£0.36p.)	.. 13/11 (£0.70p.)
(Prednisolone B.P.)	5 mg.	12/6 (£0.63p.)	..24/- (£1.20p.)	.. 47/3 (£2.36p.)
IA-SONE	1 mg.	4/- (£0.20p.)	.. 7/- (£0.35p.)	.. 13/5 (£0.67p.)
(Prednisone B.P.)	5 mg.	11/6 (£0.58p.)	..22/6 (£1.13p.)	.. 44/5 (£2.22p.)



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COMMENT COMMENT COMMENT COMMENT COMMENT

Question of urgency

The Department of Health seems to delight in telling the professions to sort out problems on their own, while itself holding the key to those problems. The classic case, of course, is doctor dispensing in rural areas. The pharmaceutical and medical professions are expected to come to terms even though the Department which has the duty to decide between the professions what is in the public interest, is in a position to take the policy decisions on who should dispense, and to decide whether to provide recompense for doctors who might lose financially by any change.

Now the Department is side-stepping the issue of "urgent" endorsements on Form EC10. It says (p 715) that a "profession to profession" approach at local level might be tried to get doctors to make the endorsement when necessary. The Central NHS Committee rightly points out that such approaches have been made before "without effective result," and asks the Department to issue an Executive Council notice reminding general medical practitioners of their service obligations.

We suggest that such a reminder will have little more effect than the "profession to profession" approaches. Doctors will continue to issue unendorsed prescriptions at times when the patient finds it impossible to have them

dispensed during "normal hours." Such prescriptions may indeed not be "urgent" — but they are to the patient. And when the pharmacist is called upon to dispense them, he has to search both his professional and his social conscience very hard before refusing to turn out. In some country areas that may involve travelling up to a dozen miles!

So the prescriptions are issued, and are dispensed. The question remains, who should pay? Without doubt, this is a responsibility the Department cannot side-step.

It has been suggested by the Central Committee that a fee should be recoverable by the pharmacist against the signature of the patient on an appropriate section of the EC10 to certify that the prescription was dispensed at a stated hour and on a stated date. The Department was "unable to agree." Why? Exemption signatures are being accepted — and the cost of checking them has far outweighed the amount recovered.

Any abuse of the system by an individual pharmacy could easily be detected, and pharmacists are hardly likely to encourage the public to call them out with any regularity.

This is surely a problem that the Department must face. It is receiving the service; it must be prepared to find a way to pay for it.

BUSINESS Q & A

I worked for many years for a company engaged in pharmacy, but several months ago I was dismissed because of reduction in staff. It occurs to me that I may be entitled to redundancy pay. How do I claim this please?

Where an employee does not realise that he may be entitled to redundancy pay there is a six month time limit in which he must claim. The claim must be made to the employer in writing, but the six month limit does not apply where the case has been referred to a tribunal within the six months.

I am 54 years of age. The property consisting of shop and living accommodation has appreciated in value since I purchased it eight years ago as a "sitting tenant." The business is a heavy dispensing business—I have now reached the stage where it is affecting my health due to the long hours I work, and I am thinking of selling the business and possibly the property (or granting a lease) What is my position?

Capital gains tax is not payable in respect of a main residence, but where part of that residence is used exclusively for business purposes, capital gains tax arises on that

part and such arrangements as may be just are to be made. This may require apportionment in relation to the respective areas or something of this sort. Even in respect of the business part, only that part of the gain relating to the period from April 6, 1965 is chargeable.

In order to calculate the capital gains when retiring at say 65, and selling the shares of a limited company, it would appear necessary to know what was their market value on April 6, 1965. Bearing in mind that it would involve a figure being allocated for goodwill, how could this value be computed? Would you advise that if no value has yet been established for 1965, steps be taken to agree one with the Tax inspector, to avoid disputes when the time does come to dispose of the assets?

Goodwill is perhaps one of the most difficult assets to value. One reason for this is the difficulty in defining it, and indeed it may be different things in different businesses. It is usually measured by considering the capital employed in relation to the earned profits and may be taken at so many years purchase of these profits. It is thought that it will prove impossible to induce the inspector of taxes to agree a goodwill figure in advance of the need to do so. Such valuations require to be agreed with the share valuation division of the Inland Revenue, and they will not agree to establish a value in advance of an election to adopt the April 6, 1965 basis of valuation.

I own my pharmacy and must carry out certain repairs. It will be necessary for me to raise a mortgage. Will the interest be allowable?

Interest is allowable in respect of property purchases, but not repairs, except that all business interest is an allowable expense. On the assumption that the interest in question is a proper charge to your business profit and loss account, relief will be obtained against your business profits.

Contemporary themes

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Microencapsulation techniques, applications and problems. *Journal of the Society of Cosmetic Chemists*. February 4, 1970, p. 85.

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Insulin potentiation by mebanzine. The mode of action of. *Journal of Pharmacy and Pharmacology*. April 1970, p. 291.

Penicillin as epileptogenic agent: Its effect on an isolated neuron. *Science*, February 27, 1970, p. 1257.

Cyclohexylamine or high doses of a mixture of cyclamate and saccharin. Bladder tumors in rats fed. *Science*. February 20, 1970, p. 1131.

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Nylon microcapsules Preparation and evaluation of the prolonged release properties of. *Journal of Pharmaceutical Sciences*, March 1970, p 338.

Trimethoprim in dog and man, pharmacokinetic profile of. *Journal of Pharmaceutical Sciences*, March, 1970, p 358.

TABLET PRODUCTION AT HIGH SPEEDS

K. W. Hargrove, Manesty Machines Ltd

In this highly-technological age, every craft and calling seeks to protect and enhance itself with its own jargon. In that respect tablet making, in the century of its development, has devised some pretty areas of mystery and magic. I would propose that these areas should not be extended, at least as far as high speed tableting is concerned. How better to exorcise, than by definition!

A simple definition is that a high speed tableting machine is one in which the effects of increasing the turret speed make the use of assisted die feeding an essential of design.

Basically, there are four practical methods of increasing rotary machine output:

- ☐ A straightforward increase in the turret speed:
- ☐ An increase in the number of compression points on the turret:
- ☐ An increase in the size of the turret to accommodate more stations of tooling:

☐ The use of multiple-tipped punches.

As an example of the first method the simple "B" type rotary machine of about a decade ago which had a maximum turret speed of 30 revolutions per minute produced approximately 500 tablets per minute. Merely by increasing this to 44 rpm which is its present turret speed, a difference of over 200 tpm was possible. That significant change was achieved with only minor engineering modifications.

The Mark I Rotapress, on the other hand, one of the first of the so-called high speed rotary tablet presses, started life with a maximum turret speed of about 45 rpm. Not only that, the turret also had two compression points. In addition the diameter of the pitch circle (an imaginary circle joining the centres of the die holes) had been increased to 21 from the 9 in pitch circle of the older type, allowing as many as 55 stations to be accommodated in the turret as opposed to the 23 in the "B". All in all, the potential

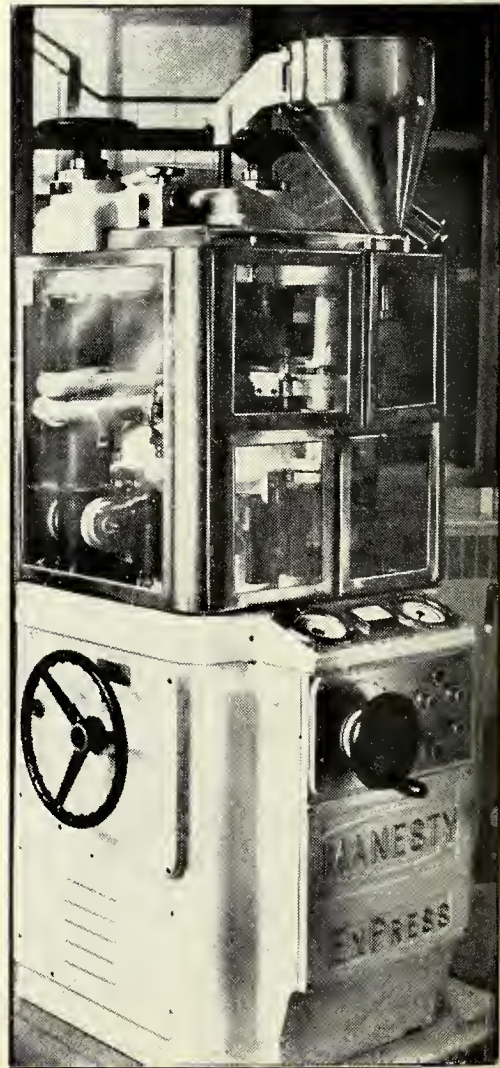
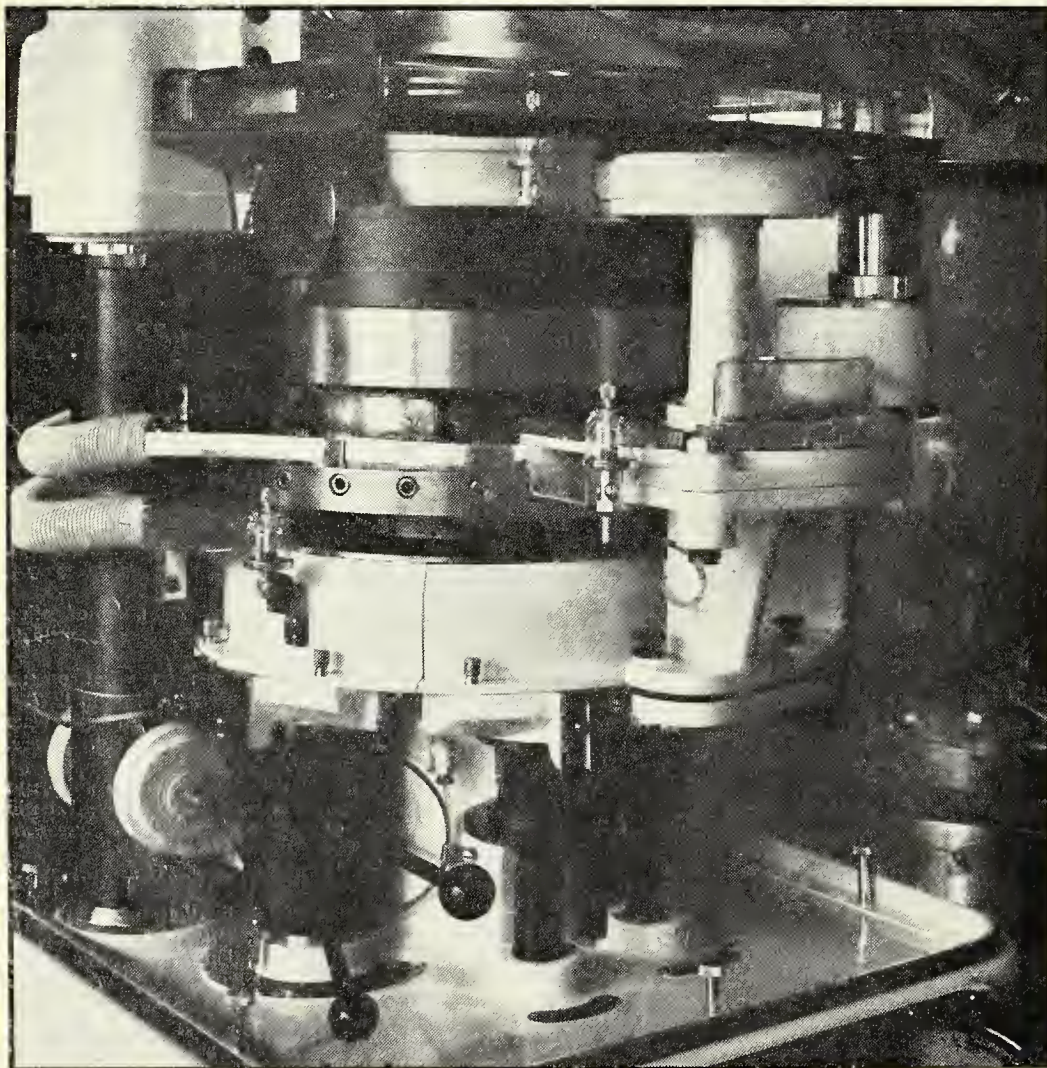
of the original Rotapress was something of the order of 6,000 tpm—a phenomenal figure in the early 'sixties!

In the Mark II model, a straightforward turret speed increase to about 90 rpm raised output to over 10,000 tpm, whilst in the Mark III model not only was a higher turret speed maintained but the pitch circle diameter was increased to 26 in, making possible an increase in the number of stations to 69. [This is not the whole story. The method of die-security was also changed in the Mark III model.]

A more straightforward comparison might be that of a simple "B" type of machine to a Betapress, both of which are single rotaries with a pitch circle diameter of 9 in, thus accommodating an equal number of stations but, whereas the "B" turret can travel at a maximum of 44 rpm, the Betapress turret can reach about 93 rpm. The "B", of course, uses a conventional open type feed frame, the Betapress a Rotaflow feeder (see below), thus meeting our original definition.

Multiple tool tips at first sight seems a simple and even cheap way of increasing output, but in practice is not so. The accuracy and complexity of the tooling required inflates the cost and, equally important, increases machine setting-up time and tool vulnerability. Nevertheless, a case can be made out for multiple tooling, in certain operations where long runs, or even continuous running, of the same tablet are involved — saccharin tablets for example.

In all rotary motion the effect of centrifugal force is a significant factor. It is,



of course, manifest and tolerable to a degree in all rotary tablet machines, but, when the peripheral speed of the turret is materially increased the effect cannot be ignored. In the early development of the Rotapress, it was found that if the machine was run at more than about half its maximum speed, with the conventional open type of feed frame, the effect of centrifugal force made accurate and consistent filling of the dies impossible to maintain. The position was further complicated by the density of the fill varying at different parts of the die. To get over those problems a special type of feeder, the Rotaflow, was developed. It consisted in essence of two contra-rotating paddles in an enclosed feed frame and was intended to counter-balance the effect of centrifugal force. More to the point, perhaps, it allowed the press to be run at its optimum speed whilst maintaining tablet quality.

Another interesting point thrown up by higher peripheral speeds, concerned the coherence of the tablet material. It is self-evident that the length of time that pressure is allowed to "dwell" on the material in the die will be a factor determining the tablet's degree of coherence. As turret speeds are increased, "dwell" time, provided everything else remains equal, must be reduced. This has long been a fact of life in tablet making and the investigating of such factors as size and shape of pressure rolls—precompression, in which two or even three pressures are applied using smaller pressure rolls or cams to remove air and aid cohesion—

tool design and clearances had already proceeded to a stage where conclusions could be applied to higher speed operation.

Several fundamental engineering problems had also to be considered. For instance, the materials used in construction, particularly of moving parts, methods of lubrication, dust hazards, positive control of tools throughout the cycle, reduction of noise, etc. In the slower rotary tablet presses, certain rough relationships can be established in specific cases between wear and time, but, as speed increases, at first sight, random wear patterns seem to emerge.

The aim in general of all press design must be to provide a machine capable of running continuously at its maximum productive capacity. This inevitably means increased complexity. The press must, however, be comprehensible by and acceptable to the operator on the factory floor.

Obviously, greater complexity means that indiscriminate human intervention can create limitless grief, from press damage to material wastage. When, in addition, human intervention is becoming an increasingly rising cost factor in tablet machine economics, comprehensive automation seems not only desirable but inevitable.

The factor finally deciding how near to the maximum machine speed a material can be tableted is the tablet material itself. Formulae, therefore, which have been devised for slower rotary machines, may

occasionally cause problems when attempts are made to compress them at appreciably higher speeds. Development departments have, occasionally, been faced with re-formulation or re-processing problems when new and faster tablet machines were introduced to their production departments.

It has, for instance, been found that the overall particle-size spread in a granulation can be a critical factor in weight control at these higher speeds. It has also been necessary, on occasions to increase the percentage of external lubricant in a tablet granulation, to overcome new compressing conditions imposed by higher speeds. Such increases in lubricant can in turn upset other important characteristics of the tablet and, in the end, major re-formulation becomes necessary.

To me it seems impossible for the development pharmacist to escape the obligation, when evolving any new formulation, to predetermine that it will tablet satisfactorily and as near as is humanly possible to the maximum speed of the machine to be used in production. To achieve that, of course, it is essential for him to carry out his work under equivalent conditions to those to be found in production, or at worst to simulate them. In this context an old single-stroke machine as a development tool might only underline its eccentricity!

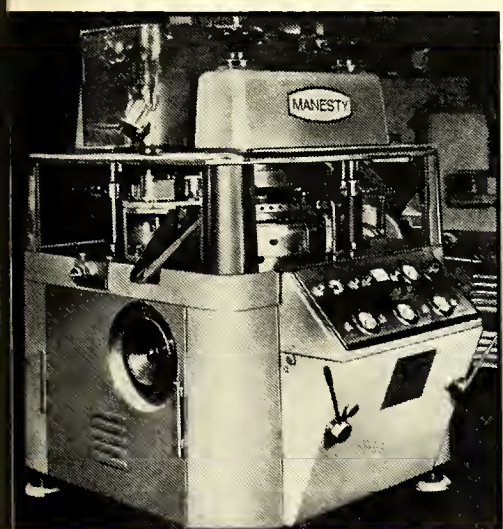
Not surprisingly, in production and packaging departments themselves, higher output presses have made it necessary to gear up ancillary operations in step with these new compressing possibilities. The consequence is that working batches have tended to become much larger, but at the same time the economic and other effects of higher inventory stocks have had to be faced. In the course of re-thinking a sacred cow or two has not escaped sacrifice!

Fundamentally, of course, the whole question of tablet press purchase and utilisation is largely a matter of economics. Capital cost can only be balanced against return over an accepted amortisation period. Utilisation of available plant must depend on batch size. That in turn is a function of the nature of the drug involved and stock turnover time, which to-day is a simple exercise for a computer. But one fact is inescapable — idle press time is lost production.

To complete a study of this sort without some reference to the future is hardly conceivable. At the moment the full implication of the present series of high speed tablet machines seems not to have been realised. Nevertheless, speeds are bound to continue to increase, but not, perhaps, as dramatically as they have done in the 'sixties. The greatest scope seems to be in machine engineering.

There is endless room for some inspired design and thinking. However, a large investment in tooling is a strong deterrent to adventurous buying or to the promotion of unorthodox design ideas.

Hope lies in the fact that, even without wings, man flies tolerably well and a good deal further and faster than any feathered biped you care to mention!

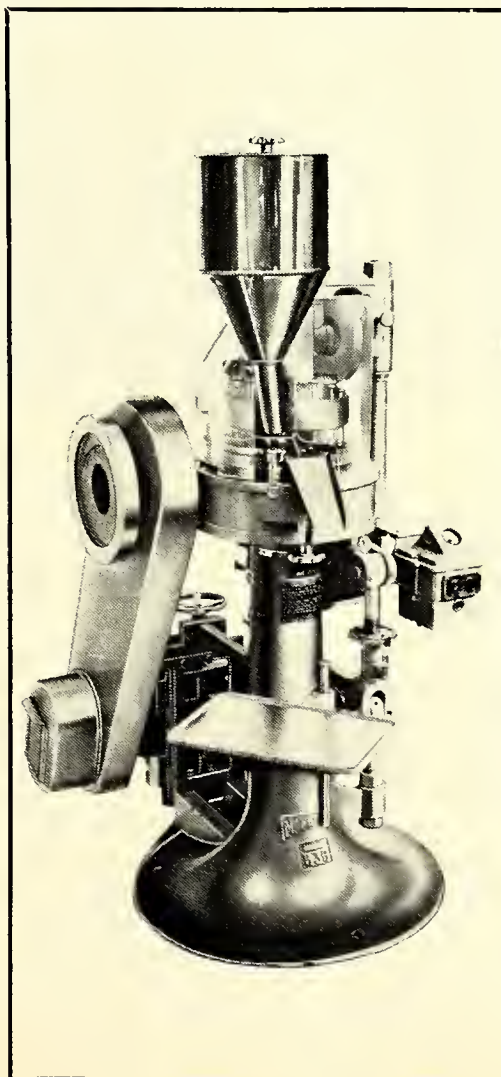


Centre left: Manesty Express, a modern high speed single side rotary press with a potential in excess of 3,000 tpm

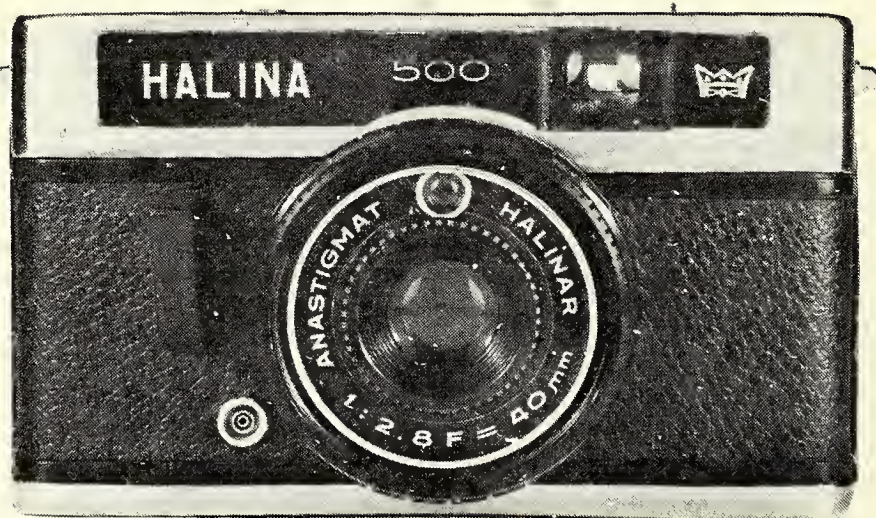
Far left: Detail of the Express showing, at left of turret, one of the upper precompression rolls, with the dust extraction nozzles just below. At top right is the hopper with below it the rotary feeder. The drive for the rotary feeder is enclosed in the mushroom shaped housing below and to the left of the hopper

Above: Rotapress Mark III, a modern high-speed, double-sided rotary press with output in excess of 10,000 tpm

Right: A simple, single-sided rotary tablet press with variable speed and maximum pressure of 4 tons. Maximum output is about 700 tablets per minute



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LETTERS

Policies and politics

As a candidate for election to the Council of the Society I feel I must comment upon certain matters raised in your editorial of May 2.

□ Electioneering. Obviously one has to put one's name in front of the electorate—and although sometimes the means are questionable, if we were elected regionally more tested schemes and methods might be used.

□ Smear campaigns: I am rather surprised that the C&D should publish the statement that it did. I would have thought that if one candidate was sufficiently mean-minded to do what you allege, or suffer others to do this, that you could have found some better means of influencing the electorate away from him. Incidentally, my evil mind wonders who will not protest! If anyone wishes to dig into my private peccadilloes, I am certain there are plenty of people who wouldn't mind saying what they think.

□ CAG support. I was asked if I would like support—public support—from the CAG. I was told who else was being offered support. Your readers will no doubt remember that it was in the columns of your paper last September that I criticised the CAG councillors when I considered that they had not done their duty.

However, this is an argument which any—in the widest sense—politician faces. Many pharmacists are involved in local authority politics, and like me will have been asked the question: "Why have parties, action groups etc?" The answer must be that like-minded—or similarly-minded—men will always form a loose coalition and this might as well be recognised. We now have political labels on ballot papers. If the Society did this I would be described as Independent, with CAG support—and I am proud to add—the support of many of my local branch.

In conclusion, I hope for a heavy poll—the candidates are not in this for the money but because they sincerely believe that they can advance our profession.

This letter may be considered electioneering. If you think it to be out of place, you are welcome to delay publication until after May 22—but I hope you don't.

M. E. James
Benfleet

[We think Mr James has fully justified our decision to publish policies, and our comment. His revelation of "CAG support" may or may not influence a voter—but we regard it as information the voter is entitled to have.—Editor.]

Golfers wanted

The South Midlands Chemists' Golfing Society which covers the counties of Berkshire, Buckinghamshire, Oxfordshire and Wiltshire wishes to expand its membership and invites applications from pharmacists and others associated with phar-

macy in its area. Usually, six meetings are held during the year, and several trophies are competed for. Annual subscription is 5s and the cost of an afternoon's golf, including tea, is normally around £1 5s. They assure anyone interested, that at present there are more members with handicaps of 18-24 plus, than "professional" golfers! Next meeting is at Newbury golf club on May 20 (2.15 pm).

Anyone interested should contact the undersigned at 4 Lane End Close, Shinfield, Reading (telephone number: Reading 882200).

K. Pearson,

Acting secretary,

South Midlands chemists golfing society

Four employees

In your issue of May 9 (page 686), Mr A. L. Solomons claims that only one of the candidates in the forthcoming Council election is "an employee pharmacist in general retail practice. (ref. biographical details and statements of policy)."

A close study of the biographical details will reveal that this claim is inaccurate and that four of the candidates are effectively of employee status in retail practice.

Employee candidate

Pharmacists in Rotary

There has already been good support for the suggestion that all past and present members of Rotary clubs holding the classification "pharmacy" should send their signatures for inclusion in a proposed album to be presented to this year's president of Rotary International in Great Britain and Ireland, who is a pharmacist himself.

May I acknowledge with thanks the signatures already received, and inform others who may like to add their names that they are invited to send signatures—on a postcard or letter-head, with the name of their club, and personal details of any office held if they wish—to me at 32 D'Urberville Drive, Swanage, Dorset, BH19 1QW.

I should add, however, that June 1 is the latest date at which signatures can be included.

Only twice since 1914 has a pharmacist held the position of president of Rotary International in Great Britain and Ireland—a unique honour for pharmacy—the first being the late Arthur Mortimer, OBE, in 1949/50, who was well known in Rotary and pharmaceutical circles. The second is Gordon Taylor in 1969/70.

In France, where pharmacy is regarded as one of the "liberal professions," pharmacists, after doctors and lawyers, have the highest representation in Rotary. Quite apart, therefore, from the main object of compiling a presentation album, the signatures received could enable some form of statistical evaluation to be made of the strength of the representation by pharmacists in the movement in Great Britain and Ireland, where many able men are doing much to further the good and best interests of pharmacy—not least, of course, the president of the movement himself, and many others serving pharmacy as officers in various important capacities.

Stanley Paske

Equipment

Transporting materials and products

Numec Ltd, New Whittington, Chesterfield, in conjunction with their French associates have perfected a large capacity elevator belt. Based on the Numec conveyor belt with 70mm corrugated side-walls, the large capacity elevator belting is constructed by the addition of 110mm high reinforced rubber crossbars which are also attached to the corrugated side-walls thus forming secure carrying pockets for a wide range of materials.

This new elevator belting can transport materials at any angle from the horizontal, and some materials can be elevated vertically, with concave and convex bends being incorporated as required to change the direction of the belt.

More than a cash register

Specially designed for the smaller and medium size businesses, the Regna Cash Register Co have introduced a new all-decimal cash register, Regna 2000, which features built-in electronic memories. It calculates automatically to provide all retailers with a means of cash and credit analysis, stock control and scheduling. The new register eliminates the need to send data outside for further processing.

The transaction statistics are held until required in the "memory bank," which may be programmed to record certain specified details about the transaction. eg, it may be asked to record how many of a specified item have been sold today, quantities sold by individual assistants, how much has been sold on credit this month, and so on.

Regna 2000 presents a double-sided illuminated display of the immediate transaction, prints a receipt and a duplicate audit roll, and stores the information in the electronic memory bank all in less than a second.

Regna 2000 may be leased over five-year periods, at a cost of about £15 per week. Deliveries will commence during the autumn. (Regna Cash Register Co, Adwell House, Armadale Road, Feltham, Middlesex.)



TRADE NEWS

Perox-Chlor available again

Ernest Jackson & Co. Ltd, Crediton, Devon, EX17 3AP, announce that they have now resumed production of Perox-Chlor. Difficulty had been experienced in obtaining one of the essential ingredients for the base cream for this product. Stocks can now be obtained from the usual wholesalers or direct from Ernest Jackson & Co Ltd.

Change in trade terms

All trade prices and terms for Ovaltine food products are now being based on case quantities. Details of prices, with decimal equivalents, are given in a new trade list. Selling prices are based on a 15-17 per cent trade margin at the standard list price (10 case rate). (A. Wander Ltd, 42 Upper Grosvenor Street, London W1.)

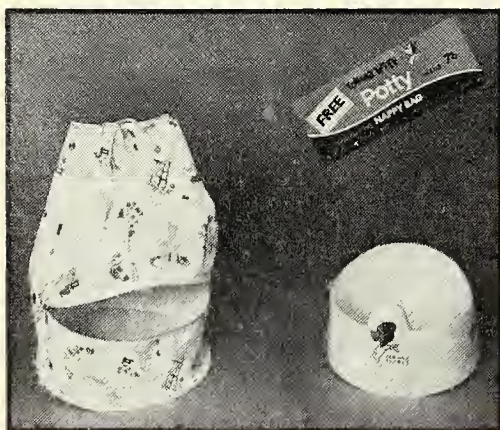
Remove competition forms

The Alberto-Culver Co, 44 Newington Causeway, London SE1, remind stockists of Get Set hair products that the successful beauty competition has now concluded and "to avoid any embarrassment", the entry forms should be removed from any stock remaining on the shelves.

Summer offer from Tommee Tippee

The Tommee Tippee holdall (37s 6d) is designed for any mother travelling with a young baby. The top compartment of the holdall is fitted with pockets for holding talc, pins, bibs, etc, and the main compartment is capable of holding several nappies. The base of the holdall is specially arranged to carry the Tommee Tippee junior saddle potty. The zip compartment will also serve to keep soiled nappies separate from dry ones.

To promote the Tommee Tippee holdall for the summer months, Jackel & Co Ltd are offering a white Tommee Tippee saddle potty (7s 6d) free with every holdall purchased. Each holdall comes to the dealer with a display card announcing the free offer. (Jackel & Co Ltd, Kitty Brewster Estate, Blyth, Northumberland.)



Bonus offers

Rapidol Ltd, Inecto House, 27 Dover Street, London W1. Six display outers Peach Nut Oil shampoo together with two display outers Hint-of-a-Tint extra 15 per cent discount; twelve outers together with four outers respectively extra 20 per cent discount; eighteen or more outers together with six or more outers respectively extra 25 per cent discount. These bonuses are in addition to the usual 2½ per cent settlement discount.

Bayer Products Co, Winthrop House, Surbiton, Surrey. The Panadeine Co bonus (last week p 696) concerns packs of 10 and is not available in Northern Ireland.

PROMOTIONS

Alka-Seltzer defines "fuzz"

Alka-Seltzer have coined a new word to describe discomfort from a headache, upset stomach, a cold, or that "morning after-the-night-before" feeling — "the fuzz." They are introducing it in a £300,000 television, Press and poster campaign, starting May 23, to show how "Alka-Seltzer unfuzzes you fast."

The Leo Burnett-LPE agency has also devised a "fuzz" cartoon creation to dramatise the impact. Television advertising will be spread continuously from May 23 throughout the remainder of the year, using five 30-second commercials. All the films carry the message: "Alka-Seltzer has alkalisers to unfuzz the stomach, pain-killers to unfuzz the head. And a fizz to refresh you all over."

Press advertising using the cartoon starts in June, with half-pages aimed at readers of men's interest magazines, motor magazines and sports magazines. Poster advertising in the Southern ITV area starts in August. Counter and other display material to tie in is available. (Miles Laboratories, Stoke Court, Stoke Poges, Bucks.)

Free Skin Perfume

Fiona Sands are launching banded packs of Adagio skin perfume and Adagio perfume to be sold at 16s 6d, the retail price of the perfume. The company have designed a special crowner that draws attention to the offer "29s value for 16s 6d." The promotion closes on June 12. (Fiona Sands, 2 Old Bond Street, London W1.)

Directed at holidaymakers

National advertising for K2r stain lifter is to be directed at the holidaymaker. Because stains on clothing "can spoil an otherwise perfect holiday" customers are to be encouraged to pack a tube of K2r in their bag. The advertising campaign is to be featured in *Radio Times*, *TV Times*, *Woman's Own* and *Woman*. Counter display packs are available. (Brocapharm Ltd, Trend House, Pyrford Road, West Byfleet, Surrey.)



Nurse training fund launched

An opportunity for pharmacists to make a contribution to the further training of nurses is provided by Phillips Laboratories in their £10,000 nurse training fund, launched this week to mark the 150th anniversary of the birth of Florence Nightingale.

Phillips have pledged an initial unconditional £2,000 for the fund; the rest will come from 3d tokens which the public are invited to collect from packs of Milk of Magnesia liquid and tablets, Mil-Par, California Syrup of Figs, and Hedex. Each token received by the Florence Nightingale Memorial Committee will be redeemed by Phillips to the value of 3d, until the £10,000 target is reached.

Pharmacists are asked to contribute by featuring the promotion — every display will represent a 7s 6d donation to the Fund, and special flags announcing the contribution will be available for use with the displays.

Stock in special pack sleeves will be available throughout the summer. Closing date of the appeal will be October 31.

The Florence Nightingale Memorial Committee offers nurses scholarships for further training. (Phillips Laboratories, 2 St. Mark's Hill, Surbiton, Surrey.)

ON TV NEXT WEEK

Ln = London; M = Midlands; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Arrid Extra Dry: All except Sc, G, E

Body Mist: All except E

Cool Charm: All except E

Disprin: All except M, U, B, E, CI

Heinz infant foods: All areas

Iron Jelloids: NE

Macleans: All except U, We, E, CI

Phyllosan: WW

Steradent: All except M, G, E, CI

Target: Ln, WW, So, We

Vosene: All except E

Zero: Ln, M, Lc, So

What's going to hit all sportsmen this month?

A great new advertising campaign for Dextrosol!

- * You, as a chemist, know the value of dextrose—particularly to sporting types.
- * Now, we're going to tell all sportsmen about it—with hard-hitting, factual ads.
- * There'll be *full pages* in a vast list of sporting publications—several insertions in each.
- * And advertising will continue *throughout the year*—to keep up your sales.

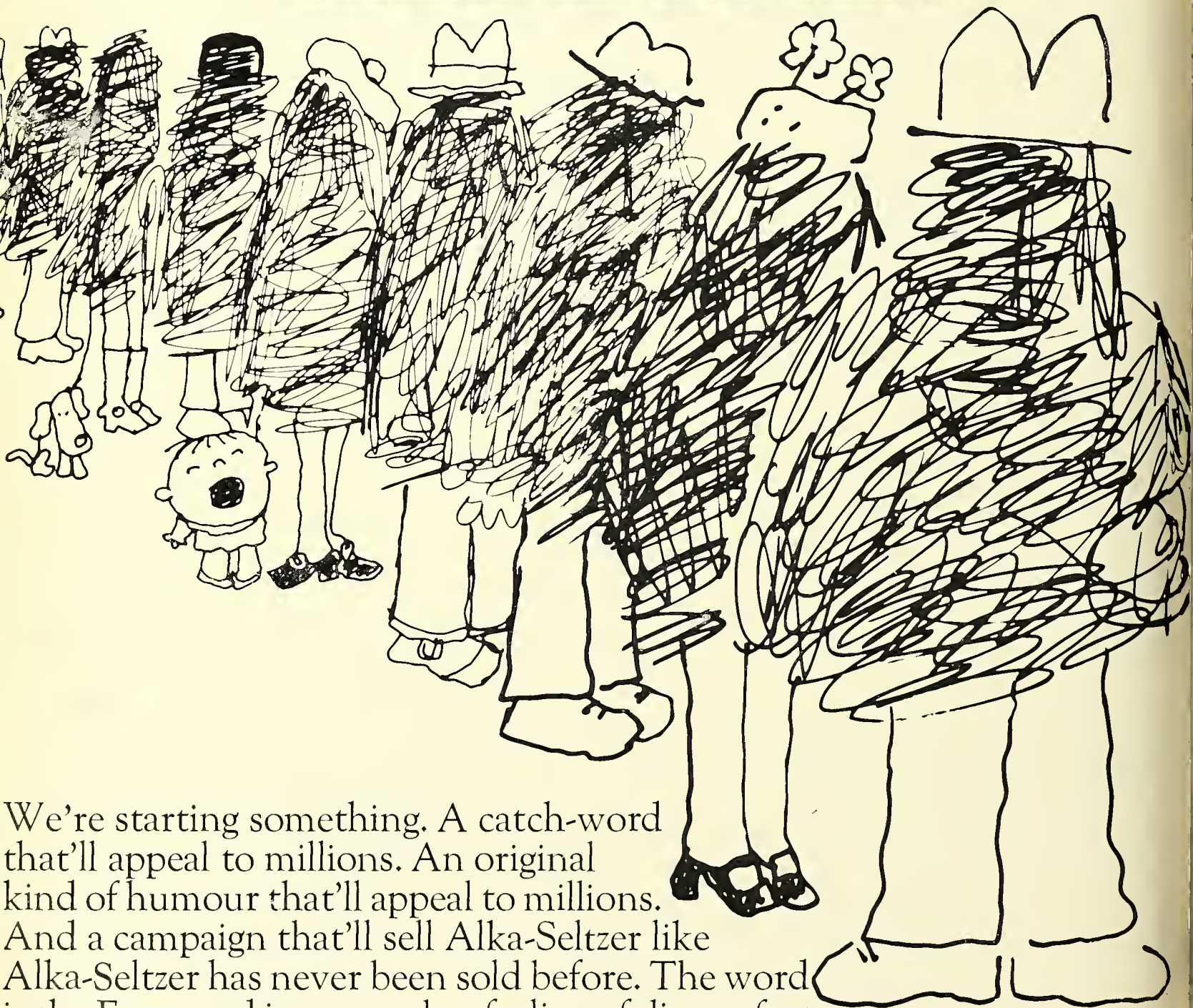
**Make sure you have stocks to
meet the demand**



Remember:
Dextrosol now comes
in *four* refreshing flavours—
Natural, Orange, Lemon, Lime.

For immediate stocks, contact
Brown & Polson Ltd · Claygate House · Esher
Surrey · Telephone: ES 62181

Here comes the fuzz...

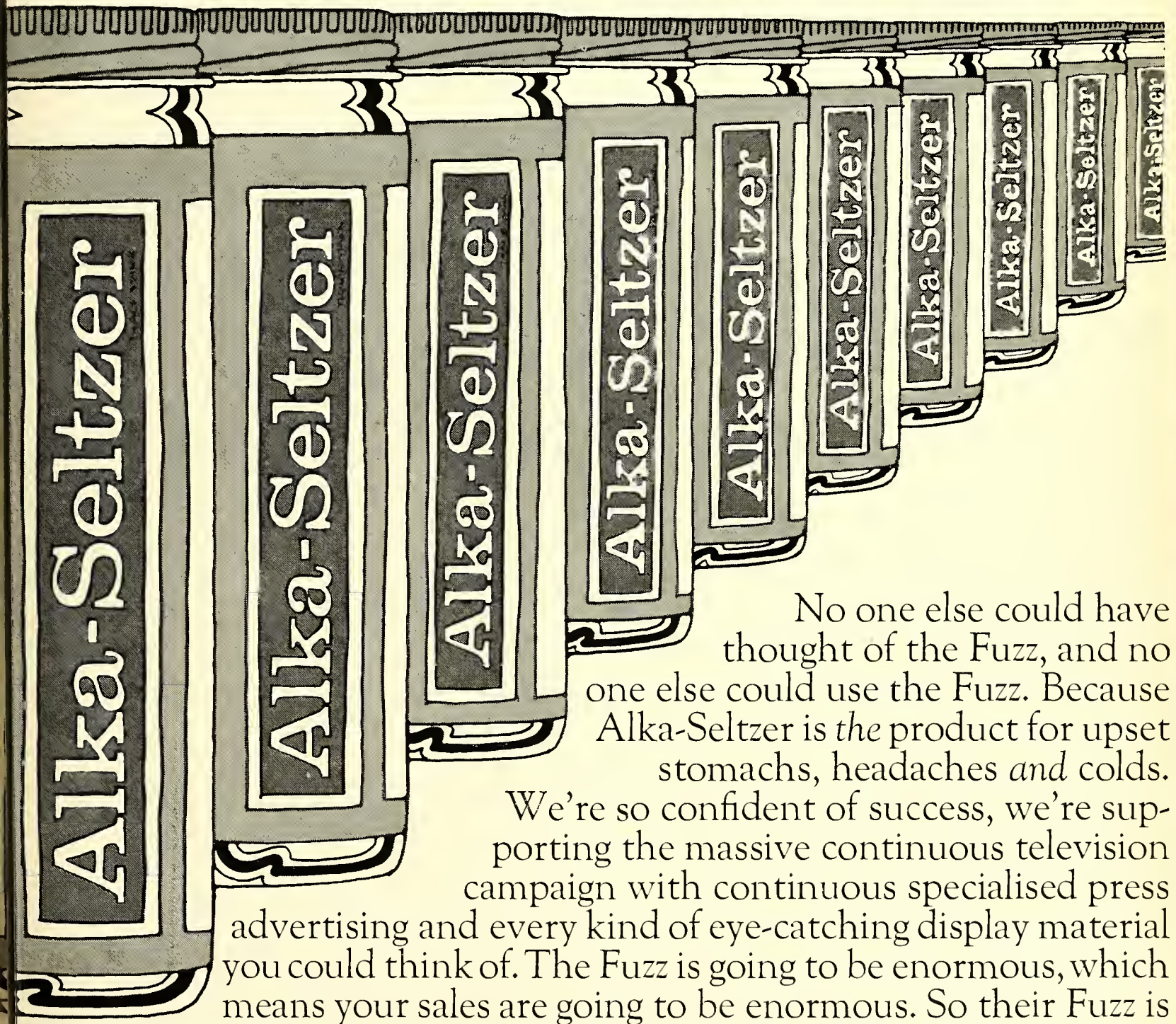


We're starting something. A catch-word that'll appeal to millions. An original kind of humour that'll appeal to millions. And a campaign that'll sell Alka-Seltzer like Alka-Seltzer has never been sold before. The word is the Fuzz—and it means that feeling of discomfort that comes from a headache, an upset stomach or a cold. These are the Fuzz people, and before long the whole country's going to be talking about them. And Alka-Seltzer*.

*Alka-Seltzer. Reg. Trade Mark

there goes the Alka-Seltzer

TRADE MARK



No one else could have thought of the Fuzz, and no one else could use the Fuzz. Because Alka-Seltzer is *the* product for upset stomachs, headaches *and* colds.

We're so confident of success, we're supporting the massive continuous television campaign with continuous specialised press advertising and every kind of eye-catching display material you could think of. The Fuzz is going to be enormous, which means your sales are going to be enormous. So their Fuzz is your gain. If you want to see how great the display material really is, just ring Ted Jones, our Sales Manager, and he'll arrange it. His number's Farnham Common (01-369) 2151, and you can reverse the charges.



Granose the fast selling Starch Reduced Rolls

Granose Starch Reduced Rolls are the delicious aid to slimming and calorie controlled diets.

Our special airtight pack keeps Granose Rolls always crisp and appetising. Persuades your customers to return for more.

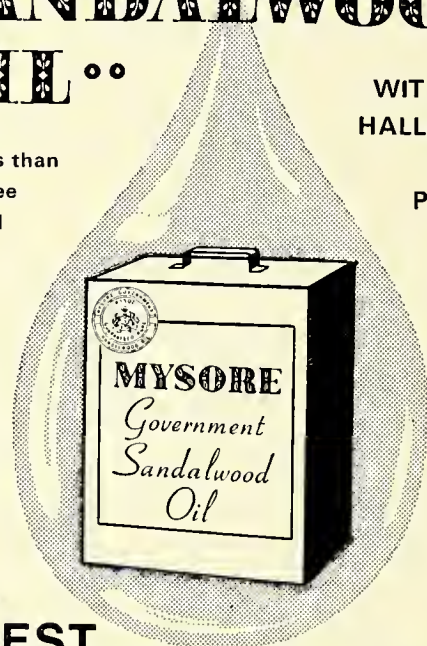
See you have Granose Rolls in stock. Generous trade discounts—order today. **Granose—Britain's Leading Health Foods**

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Grams: 'MYSOF' LONDON W.1

KEEP A TUBE OF K2r® for your own holiday

The K2r selling campaign for 1970 has a holiday theme. National advertising concentrates on holidaymakers being ready to lift stains from clothing because stains can spoil an otherwise perfect holiday. K2r in the bag is a wonderful insurance. Good for the customer and good for the chemist, too. Pack a tube yourself.



Because K2r is the most popular stain-lifter in the world

DISPLAY PACK

Order now the K2r display pack (cost 36/6d. retail price of contents 54/6d.) It will be sent at once direct or through your wholesaler. Pigskin luggage tags will be supplied free on request.

ADVERTISED IN

RADIO TIMES, T.V. TIMES,
WOMAN'S OWN & WOMAN

ENQUIRIES & ORDERS TO:

BROCAPHARM LTD.

TRENO HOUSE, PYRFORD RD.,
WEST BYFLEET, SURREY.
Telephone: Byfleet 42297



K2r lifts stains right out STOCK NOW

NEW PRODUCTS AND PACKS

Cosmetics and toiletries

Built-in conditioner

A new setting lotion for home use, with a built-in conditioner, comes from Wella in the form of Body n' Bounce (3s 5d). Based on a new formula, Body n' Bounce is claimed to "strengthen the hair without creating brittleness, giving exceptional resilience and bounce."

Each elegant 28 ml bottle contains enough Body n' Bounce for up to two applications applied after shampooing.

A self-display tray with distinctive, eye-catching header board taking 12 bottles of Body n' Bounce is offered to retailers. Wella (Gt Britain) Ltd, Wella Road, Wasingstoke, Hants.)

Ormarin Trio

Fontarel have issued three new preparations in the Ormarin range. Ormarin foam bath (56s), an amber liquid that turns the colour of the bath water to a sea-blue is also excellent to use as a liquid soap for the shower. Pack in an attractive blue design contains enough for 25 baths. Ormarin satin lotion is claimed to be the only preparation of its kind containing so much oil. In use it is sprayed all over the body after the bath or the shower and is recommended for skins that normally become dry with the use of eau de toilette or eau de Cologne. Pack is a container of 93 ml (56s). Formulated to be acceptable to both men and women is Ormarin eau de toilette. Pack contains 240 ml (56s). Fontarel, Percival House, Pinner Road, North Harrow, Middlesex.)

Guerlain's summer lipshade

Introducing their "face for summer '70," Guerlain have added a Capri lipshade (4s 9d) to their range, created "especially for Anglo-Saxon complexions." The colour is a gentle but radiant pink, with a "dash" of frosting. Supplied in golden vivel-case. (Guerlain Ltd, 22 Aintree Road, Perivale, Greenford, Middlesex.)

Parfums from Atkinson

The latest fragrance by Atkinsons, *Parfums* follows the French trend, and is a delicate blend of fine ingredients with



'green' overtones of mossy woodlands, created for the modern, sophisticated woman."

The *parfum* is available in two sizes, *petit parfum* (19s 6d) in "fern" design and *mignon parfum* (45s) in classically styled bottle. *Parfum de toilette* (28s 6d) a lighter version is also in a classic bottle but with a frosted base.

A *parfum* mist (35s) in modern low-pressure spray is a mist version of the *parfum de toilette* and also comes in an easy to carry *mini mist* (18s 6d).

Completing the range are talc (11s 6d) and soap (4s 8d) supplied in a 3-tablet box. Outer packaging is an eye-catching silver and gold on white. (J. & E. Atkinson Ltd, 45 Portman Square, London W1.)

Roll-on deodorant and anti-perspirant

Bronnley's new roll-on deodorant and anti-perspirant preparation has a formula that includes alum and hexachlorophene. Two sizes are issued.

The regular size roll-on holds 56 cc (8s) and is in an opaque white plastic container with a ribbed white cap. A neat handbag size comes in a gilt-capped clear glass container, with a gold trellis work design. It holds 10 ml (4s). (H. Bronnley & Co Ltd, 10 Conduit Street, London W1.)

Eyelash range

A new range of real hair, hand-made false eyelashes is being offered by Trend.



The range includes Fine, Medium, Slightly Spiky, Extra Spiky, Shaded, Nite Star, and Lower Lash. All the models retail at one price (14s 6d). An orange and white swivel stand occupies a minimum of counter space. The stand is supplied free with an order for 2 dozen packs.

Each unit is complete with 2 ml tube of adhesive and comprehensive instructions. (Trend (Beauty Aids) Ltd, 136 Station Road, Edgware, Middlesex, HA8 7AA.)

An original for Coty

Coty Originals is the title of a range specially formulated in the Coty International Development workshop in New York. First in the new series is the eye range, complete in white and gold tortoise-shell coloured cases. There is Extrava-lash (17s 6d, refills 11s 6d) and Automatic brush-on mascara (16s, refills 10s 6d) both in jet black, charcoal, dark brown and midnight blue shades. Cake mascara with brush (10s 6d) is in three shades — jet black, dark brown and charcoal. Eye shadow powder with applicator (17s 6d) is offered in six shades, as is eyeshadow stick (11s, refills 7s 6d). There are four shades of eyebrow/eyeliner automatic pencil (15s 6d, refills 6s 6d). To complete the eye range there is an eyeliner brush (6s 6d), a wooden pencil (7s 6d) and a liquid eyeliner (10s 6d). (Coty (England) Ltd, Great West Road, Brentford, Middx.)

Two for test-launch

Gibbs are test-launching two new products on a limited area basis. Shield anti-perspirant (6s and 8s) is in the Lancashire television area and Harmony hairspray (4s 11d and 6s 6d) is the Midlands television area. (Gibbs Proprietaries Ltd, Hesketh House, Portman Square, London W1A 1DY.)

Wright Layman additions

Wright Layman & Umney announce the following additions to their range of products: Wright's herb shampoo 65 ccs (2s 7d), 125 ccs (3s 9d), Lemon soap 4½ ozs (1s 7d) in cases of 2 dozen.

Sundries

Philips new hair drier

With the introduction of their new hood hair drier (£7 7s), Philips claim that it gives professional results at hand held model costs. The drier is finished in French grey and powder blue, and features an infinitely variable heat control, built-in thermal cut-off, fully adjustable hood that collapses for easy storage, and a handy wall bracket so that it can be used without the optional stand. (Philips Electrical Ltd, Century House, Shaftesbury Avenue, London WC 2).

Sunglass case

Solport Brothers are now offering a Portia clip-top sunglass case (5s 11d) in PVC. The outer material has an attractive contemporary design in multiple colours and there is a soft protective inner lining. (Solport Brothers Ltd, Portia House, Goring Street, Goring-By-Sea, Sussex.)

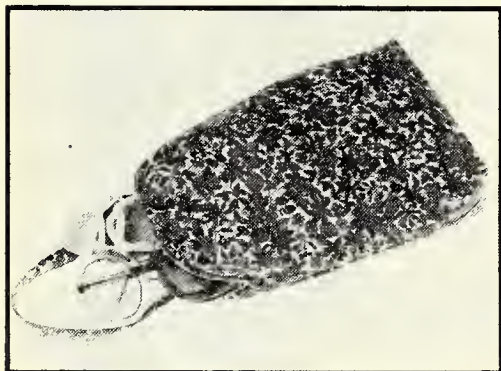
New slimming method

Limbex Limited have introduced their Slimwheel (55s), a method of exercising which is well-established and a sweeping success in America and on the Continent. The Slimwheel provides a way of "keeping in trim with an absolute minimum of effort." Minimum order is outer carton of 6 which will be consigned carriage paid. (Limbex Ltd, 124 Barlby Road, London W 10.)

New style

The Tote bag (28s 6d) made by Castlecrafts packs flat in a suitcase and provides a beach bag for holding camera, sunglasses, traveller's cheques, make-up etc. The makers add that because of its size and shape the Tote bag's uses are not confined to the beach, and it makes a versatile holdall to carry in town.

The Tote bag idea originated in America, but Castlecrafts have given their version a British touch by making

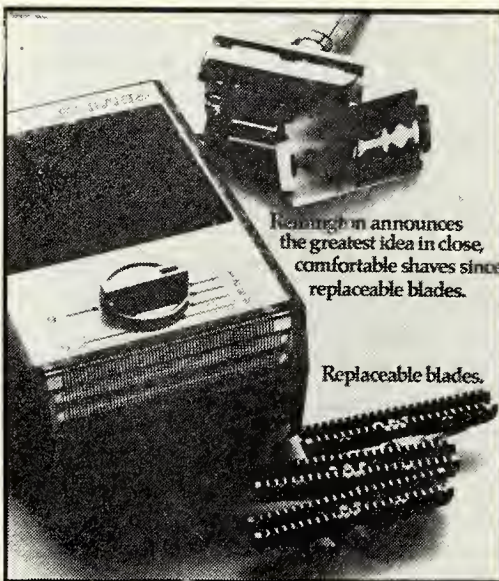


it in two Liberty of London prints — Linden Lea and Victoriana Fleur. Available in eight different colours. (Jackel & Co Ltd, 56 Wigmore Street, London W 1.)

Replaceable shaver cutters

Replaceable electric shaver cutters have now been perfected, say Remington Electric Shaver Division. An advanced version of the RE 10 cutters introduced late last year, their new "super-sharp" Lektro blades enable the concept of replaceable razor blades to be applied to electric shavers, it is claimed. With a matt-black finish to distinguish them from the stand-

ard chromium-plated cutters the Lektro blades are being supplied in plastic bubble packs containing either three-blade sets (19s 3d) or two-blade sets (12s 10d). They are designed to fit all Remington shavers introduced since 1965. (Remington Electric Shaver Division.)



Photographic

Soligor electronic flash

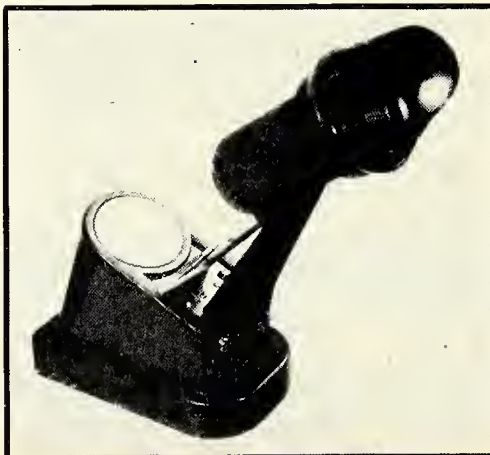
Recently announced by Soligor in Japan, and now introduced to the British market by Mayfair Photographic Supplier (London) Ltd, is the new Soligor Mk-4 electronic flash unit (£10 19s 6d) which is both light 6 oz and compact $2\frac{3}{4} \times 3\frac{3}{4} \times 1\frac{1}{4}$ in. Guide number is 28 with Kodachrome II film (25 ASA). Operation is either direct from mains or by penlight battery.

From standard penlight batteries, the unit gives 40 flashes, and from alkaline type penlight batteries approximately 150 flashes. (Mayfair Photographic Suppliers (London) Ltd, Hempstalls Lane, Newcastle, Staffs.)

Focusing aid

The Rondo Focuscope magnifier (£2 13s 9d) for sharp focusing of negatives when enlarging is fitted with an adjustable eyepiece that can be set to suit individual users' eyesight, a shaped rubber eyepiece to cut out stray light and a flip-down cover which protects the mirror when not in use.

(Mayfair Photographic Suppliers (London) Ltd, Hempstalls Lane, Newcastle, Staffs.)



PRESCRIPTION SPECIALITIES

DENTEC tablets

Distributor P. A. Danning Ltd, 316B Richmond Road, Twickenham, Middlesex

Description White tablets each containing approximately 130 mg magnesium hydroxide, 170 mg calcium carbonate, 54 mg calcium phosphate, 0.06 mg sodium fluoride

Indications Protection of teeth from decay

Dosage One tablet should be chewed daily

Pack Packet of 30 (3s 11d retail)

Issued April 1970

GERATRIX 3 capsoids

Manufacturer British Chemotheutic Products Ltd, Kemtheutic House, Grant Street, Bradford 3

Description Cored, slow-release, film-coated capsoids each containing 50 mg procaine hydrochloride, 0.2 mg haematoporphyrine dihydrochloride, 4,000 IU vitamin A, 5 mg vitamin B₁, 5 mg vitamin B₂, 2 mg vitamin B₆, 5 mcg vitamin B₁₂, 100 mg vitamin C, 400 IU vitamin D₂, 3 mg calcium pantothenate, 15 mg nicotinamide, 60 mg dried ferrous sulphate, 0.5 mg anhydrous copper sulphate, 0.3 mg manganese sulphate

Indications Correction of certain metabolic and malnutritional states in old age (see literature)

Contraindications Inadvisable to prescribe before the menopause, during sulphonamide treatment or in cases of porphyria.

Dosage One daily, preferably before breakfast. After infection, prolonged illness or surgery, two capsules daily (before breakfast and evening meal)

Packs Containers of 30 (trade price 20s 3d + 7s 5d tax), 100 (60s + 22s) and 500 (240s + 88s)

Supply restrictions P.I.

Issued May 1970

QUESTRAN

Manufacturer Bristol Laboratories Ltd, Stamford House, Station Road, Langley, Slough, Bucks.

Description Chloride salt of the basic anion exchange resin, cholestyramine. Each 9g provides 4g of anhydrous cholestyramine. Anti-hypercholesterolaemic agent

Indications Reduction of serum cholesterol levels; relief of pruritus associated with partial biliary obstruction

Contraindications Complete biliary obstruction

Dosage Usual dose is one 4g scoop three times daily before meals. The dose is placed on the surface of 4-6 fl oz of the preferred beverage (water, milk, fruit juice) and allowed to stand for 1-2 minutes, twirling the glass occasionally, then stirred. May also be mixed with soups or pulpy fruits.

Precautions If given for a prolonged period, fat-soluble vitamins should be given daily in water miscible form, or parenterally. Where chlorothiazide, phenylbutazone or warfarin are also prescribed, they should be taken 1 hour before Questran (other drugs also as a precaution) See literature

Side effects Gastrointestinal disturbances; steatorrhoea, increased bleeding tendencies (see literature)

Pack Can of 378g with scoop holding 4g (trade price 80s)

Issued May 1970.

MARKET NEWS

Brazilian menthol prices ease

London, May 13: A break in the firm tone of Brazilian menthol occurred during the week with the shipment rate falling by 1s 6d lb and the spot by one shilling. Canada balsam was down sixpence lb on the spot as new crop material was being quoted from origin. An afloat parcel of Chinese liquorice root was offered at 90s. cwt, c.i.f., while Matto Grosso ipecacuanha became available again after an absence of some months. There are still no forward offers of new crop Alexandria hand-picked senna pods. From 10s to 11s lb is now being asked for any old crop stocks remaining on the spot. Gentian is offered at 415s cwt. Honey prices from most origins are firm.

Among essential oils Chinese citronella was sixpence lb dearer in both positions. Lemongrass was easier by 2s 6d kg and Brazilian peppermint by sixpence lb.

Production of sulphuric acid by members of the National Sulphuric Acid Associations during the first quarter of the year amounted to 814,683 tons — a decrease of 0.8 per cent over the first quarter of 1969.

Pharmaceutical chemicals

Cortisone: Acetate 4s 6d. Hydrocortisone acetate or alcohol 4s 6d.—all per g.
Neomycin sulphate: BP 5-kg 550s, kg sterile and non sterile.
Penicillin: Sterile sodium, potassium or procaine 3.1d per Mu 5,000 Mu. 1 million 2.8d per Mu.
Potash sulphurated: BPC 1959, 8s 10d kg in 50-kg drums.
Potassium acetate: (Per lb) 1-cwt lots 3s; 5-cwt 2s 8d; 10-cwt 2s 6d.
Potassium acid tartrate: BPC £356 per 1,000 kg.
Potassium bicarbonate: BP powder 110s cwt in 1-4 cwt lots; 105s cwt for 5-cwt and over.
Potassium carbonate: 50-kg kegs 6s 7d per kg.
Potassium chloride: Pure 50-kg sacks, 3s 7½d per kg.
Potassium gluconate: BPC, 1-ton lots 14s lb.
Potassium hydroxide: (Per kg), Pellets, BP 9s 6d; sticks, ½-kg in bottles 30s 10d; technical flake 4s 5½d.
Potassium permanganate: BP in 1-cwt lots 2s 0¾d per lb. technical 218s 7d per cwt; 1-ton lots 217s cwt.
Potassium phosphate: BPC 1949, 50-kg kegs of powder 9s kg; granular 9s 6d.
Potassium sulphate: BPC '49 1s 2d lb.
Potassium thiocyanate: 50-kg lots 14s 7d per kg in kegs.
Prednisone: 1-kg lots, alcohol and acetate 6s 6d per g.
Prednisolone: alcohol and acetate from 7s per g.
Quinidine: sulphate 21s 8d per oz for 1,000-oz lots. Alkaloid 17s oz (500-oz).
Quinine: In 25-kg lots (per kg) sulphate 402s 7d; hydrochloride 496s 9d; bisulphate 405s 8d; dihydrochloride and alkaloid 540s 11d; hydrobromide (15 kg lots) 549s 8d.
Streptomycin: Sterile base and sulphate over 25-kg lots 3.1 per g; non-sterile 3d per g.

Crude drugs*

Aconite: *Napellus*; 12s 3d lb, cif.
Aloes: (cwt) Cape primes 290s; 270s, cif. Curacao nominal.
Agar: Kobe No. 1, 18s 6d, cif; European 16s lb.
Balsams: (Per lb) Canada: 33s; prompt shipment 32s 6d, cif. Copaiba: 10s 6d spot. Peru: 15s 9d spot 15s 3d, cif. Tolu: BP 14s. genuine as imported 41s 6d cif.

Belladonna: Leaves 3s 3d lb spot, 3s 1d, cif; herb 2s spot, 1s 10d, cif; root 1s 10d spot; 1s 9d, cif.
Benzoin: Spot £36 to £47 per cwt.
Buchu: Shipment 37s lb, cif.; afloat 34s, cif.
Calumba: Spot nominal; 130s cwt, cif.
Camphor: BP powder 37s 6d kg; 30s, cif.
Cardamoms: Alleppy greens 38s lb, cif; Guatemalan 47s 6d duty paid. Tanzanian 25s 3d, cif. Prime seed 52s, cif.
Cascara: Spot nominal; Sept-Oct 390s cwt cif.
Cassia: *Lignea* 420s cwt in bond for broken.
Cochineal: All positions nominal.
Cinnamon: Seychelles bark 250s cwt spot; 240s cif Ceylon quills (cif) four O's 6s 11d lb, two O's 6s 5d; seconds 5s 1d, quillings 4s.
Gentian: Root 415s cwt spot; 390s, cif.
Cherry bark: Thin natural 3s spot and cif.
Chilles: Mombasa 280s cwt; 230s, cif.
Colocynthis pulp: Spot 4s 6d lb; 4s 3d, cif.
Cubebs: Spot quoted at 285s cwt.
Dandelion: Root 5s lb spot; 4s 9d, cif.
Ergot: (lb) Spanish 11s; 10s 6d, cif.
Ginger: (cwt) Nigerian peeled 575s, cif; split 375s spot; 350s cif. Jamaican No 3, 1150s, cif. Cochinchina 680s. cit. Sierra Leone 625s.
Gums: (Per cwt) *Acacia:* Kordofan cleaned sorts 285s spot; 275s, cif. *Karaya:* No. 2 f.a.q. 440s; 420s, cif. *Tragacanth:* No. 1 spot £300, No. 2 £275.
Honey: (Per cwt ex store). Australian light amber 155s, medium amber 142s 6d, Argentinian 145s, Canadian 220s, Mexican 160s, Chinese 137s 6d.
Hydrastis: 30s 6d spot; 29s 6d, cif.
Hyoscyamus: *Niger* 2s 4d lb. spot.
Ipecacuanha: Matto Grosso 62s lb spot; 60s, cif. Costa Rican nominal.
Jalap: Mexican 15s 8s lb, cif.
Kola nuts: Jamaican 1s 4d lb spot; Nigerian 11d, cif; afloat
Lanolin: (1-ton lots) Anhydrous BP 6s 1d to 6s 9½d kg as to grade, delivered. Cosmetic grade 7s 1½d.
Lemon peel: 3s 6d spot, 3s 3d cif.
Liquorice: (cwt) Chinese root afloat 90s cwt, cif. Anatolian block 290s, nominal; spray-dried powder 3s 9d lb delivered.
Lobelia: (lb) Dutch, 4s 8d, spot, 4s 4d, cif; American 9s 9d, cif.
Lycopodium: Indian 70s lb spot.
Mace: Grenada pale blade 9s, cif.
Menthol: (lb) Chinese 60s spot; 59s, cif; Brazilian 35s. spot; 34s, cif.
Mercury: Spot £212 per flask of 76 lb.
Nutmegs: (Per lb, cif). Grenada 80s 5s 7d; 110s 5s 4d; assorted 5s 1d; defectives 4s 4d.
Nux Vomica: (cif) Ceylon 80s cwt; Saigon 120s.
Orris root: Up to 600s per cwt, c & f.
Pepper: Sarawak white 3s 7d spot; 3s 6½d, cif; black 2s 10½d spot; 2s 9d, cif.
Pimento: 770s cwt, cif, delivered weights.
Podophyllum: *Emodi* 360s cwt spot; 310s, cif.
Quillaia: Spot 360s cwt; 340s cif.
Rhubarb: 10s to 25s lb as to grade.
Sarsaparilla: Spot 5s 2d lb, shipment 4s 11d, cif.
Saffron: Mancha superior 575s per lb.
Seeds: (Per cwt) *Anise:* Star, 150s, Spanish green 245s duty paid. *Caraway:* Dutch 170s. *Celery:* new crop July-August 395s, cif. *Coriander:* Moroccan 92s 6d spot; shipment 80s cif. *Cumin:* Chinese 165s; Iranian 165s, both duty paid. *Dill:* Chinese 125s duty paid; *Fennel:* Chinese 110s (50-kg). *Fenugreek:* 70s duty paid, shipment 57s 6d, cif. *Mustard:* English 60s-90s as to quality. *Senega:* Canadian 27s 6d; shipment 27s, cif. lb, Japanese 20s in bond; 18s, cif.
Senna: (lb) Tinnevely: No. 3 f.a.q. leaves 1s 4d; pods; hand picked 2s 2d; manufacturing 1s 8d. Alexandria hand-picked pods scarce at around 10s to 11s, manufacturing 2s 3d.
Squill: White 275s cwt spot.
Styrax: Spot and forward nominal.
Tonquin beans: Para 7s 3d lb spot, 6s 9d, cif.
Turmeric: Madras finger 260s-275s cwt; shipment 245s, cif.
Valerian: Continental 340s cwt; 320s, cif. Indian 300s spot; 290s, cif.
Waxes: (cwt) *Bees'* Dar-es-Salaam 735s, cif. May-June *Candelilla* 550s spot. *Carnauba*, fatty-grey. 350s spot, prime yellow 500s.
Witch hazel leaves: 4s 10d lb. spot; 4s 9d, cif.

Essential and expressed oils*

Almond: Imported 5s lb spot.
Citronella: Ceylon 6s 8d per lb spot; 6s 4½d, cif. Chinese 8s 6d spot; 8s 7d, cif.
Lemongrass: Spot 62s 6d kg; 51s 6d, cif.
Peppermint: (lb) *Arvensis* Chinese spot 17s 6d 17s 3d, cif. Brazilian spot 16s 6d; shipment 16s 3d, cif. American *Piperita* 35s 6d to 40s cif.

*Prices obtained by importers or manufacturers ex warehouse for bulk quantities.

COMING EVENTS

Monday May 18

Mettrication. Kensington Palace Hotel, Kensington High Street, London W 8, at 9.30 pm. One-Day Conference "Mettrication and Food and Drugs."

Tuesday May 19

Isle of Thanet Branch, Pharmaceutical Society, Endcliffe Hotel, Cliftonville, at 7.45 pm. Mr V. J. Stapleton on "Marketing research."

Pharmaceutical and Nursing Groups, The Royal Society of Health, 90 Buckingham Palace Road, London, SW 1, at 7 pm. Cheese and wine party.

University of London, Guy's Hospital Medical School, at 5 pm. Professor J. S. Mitchell on "New approaches to radiotherapy."

West Kent Branch, Pharmaceutical Society, The Bull's Head Hotel, Chislehurst, Kent, at 8 pm. Annual meeting.

Thursday May 21

Retail Alliance, The North Stafford Hotel, Stoke-on-Trent, at 7.30 pm. Decimalisation meeting.

Advance Information

International Hospital Equipment, Medical Engineering and Services Exhibition, Earls Court, London SW 5, June 16-19. Dr W. R. L. Brown, chief pharmacist, St Bartholomew's Hospital will lecture on "Microbial contamination of pharmaceutical products in hospitals" at 5pm on June 16 in the Warwick conference hall, on behalf of the Guild of Public Pharmacists.

Agricultural and Veterinary Group, Pharmaceutical Society of Great Britain. University of Aston in Birmingham, September 26-28. Course on marketing of agricultural and veterinary products. Speakers include Mr C. C. B. Stevens on the effect of Medicines Act on the Group's members; Mr S. Bootland on assessing market potential, Dr T. G. Booth on capital investment; Mr W. W. Youngs on buying and stocking; Mr K. Jenkins on stock and credit control and accounts; Mr H. Jobson on customer records; Mr A. T. Stockill on retail and field operations; speaker from Pfizer Ltd on sales training; Mr W. P. B. Phillpotts on the farmer as a customer and Mr G. H. MacDonald on co-operating with the local veterinary surgeon. Details from Mrs J. L. Noblet, Pharmaceutical Society of Great Britain, 17 Bloomsbury Square, London WC 1.

SPORT

South London and Surrey Pharmacists' Golfing Society. The F. Widocks Memorial Trophy and Bobby Locke Trophy competitions held at Kingswood Golf Club on May 6 attracted a turnout of 56. Results: F. Widocks Trophy; E. Foster (15), 37 points; 2, J. Martin (7), 35 points; 3, H. Brown (13), 34 points. Fourteen and under handicap prize, A. Reary (9), 34 points, Fifteen and over prize, H. Coward (16), 33 points. Special prize, J. Duckett (7), 34 points. Best score on first nine holes, R. Hedges, captain (7), 22 points; on second nine, A. Smith (24) 17. Bobby Locke Trophy, E. G. Smith (24), 34 points. Visitors' prizes G. Jarman (13), 30 points; D. Edwards (15), 30 points.

Manchester Pharmaceutical Golfing Society. The first competition of the 1970 season was played at Worsley Golf Club on April 29, for the Kerfoot Trophy and Prize. Results: 1, E. M. McIntosh; 2, Dr Glass.

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A Message from Alberto-Culver

If you are a stockist of Get Set hair care products, you will know that the Get Set for Beauty competition has now concluded.

It was highly successful—attracting more than 120,000 entries—and we hope that you benefited fully from the promotion.

If perchance you have any outstanding stock, it would greatly assist us if you would kindly remove the entry forms from the packs. This will save us the possibility of any embarrassment.

If you are not a stockist of Get Set products, why not contact us today.

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WAREHOUSE SPACE AVAILABLE

Retail drug store company has spare capacity of about 200 sq. ft. in a depot close to Oxford. Good security; fully staffed; own van delivery throughout Oxfordshire. Willing to be responsible for manufacturers' products etc., or similar proposals. Suggestions Box No. 1642.

WANTED

SECONDHAND MANESTY 20 single stroke tableting machine required. Apply Box 1638.

HIGHEST CASH PRICES offered for surplus current or discontinued photographic stocks, cameras, outdated films, etc. Send complete or small consignment. Call, write or telephone Reginald Loftus, Portsmouth Junction, Southampton. Tel.: 54757.

WE WILL PURCHASE for cash a complete stock of a redundant line, including finished or partly finished goods packaging, raw materials, etc. No quantity too large. Our representative will call anywhere. Write or telephone Lawrence Edwards & Co., Ltd., 6/7 Wellington Close, Ledbury Road, London, W 11. Tel. Park 3137-8. C 140

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TEL: 01-240 0855

HOSPITAL APPOINTMENTS

**Barnet General Hospital,
Wellhouse Lane,
Barnet, Herts.**

POSTGRADUATE PHARMACY STUDENT

required for modern and pleasant group pharmacy. Whitley Council salary. Apply to Group Pharmacist.

ROYAL INFIRMARY OF EDINBURGH PHARMACISTS

1. Basic Grade providing excellent experience in all aspects of Hospital pharmaceutical work.
2. Basic Grade for duties including investigation of ward pharmacy procedures.

Modern well-equipped Pharmacy in Category V Teaching Hospital (1,350 beds). Staff are encouraged to engage in research and development. Salary according to previous professional experience within the scale £1,325 to £1,665, subject to confirmation plus qualification allowance and additional pay for evening clinics and week-ends duties. Apply Personnel Officer.

**ST. BARTHOLOMEW'S HOSPITAL,
LONDON, E.C.1.**

Locum Pharmacist

required. 5 day week. Salary £31 5s 0d plus £1 15s 0d, London Weighting per week. Accommodation may be available in our hostel in the West End. Post offers varied experience in a Teaching Hospital. Applications with full particulars and naming two referees to the Chief Pharmacist.

ROYAL INFIRMARY OF EDINBURGH

Senior Pharmacist

to take charge of Quality Control Laboratory. Main duties relate to Quality Control of tablets, surgical dressings, haemodialysis fluids and sterile solutions. Modern well-equipped laboratory in Category V Teaching Hospital. Excellent opportunity for gaining wide experience in Hospital pharmacy. Commencing salary £1,446 to £1,801 (subject to confirmation). Apply giving full details to Personnel Officer.

Southend and Runwell Hospital Management Committees

comprising —

General Hospital, Southend 460 beds
(when development completed)
General Hospital, Rochford 632 beds
Runwell Hospital 1,000 beds
Westcliff Hospital 114 beds
Victoria Hospital 46 beds
Shoebury Hospital 32 beds

Area Chief Pharmacist

Applications are invited for the recently created post of Area Chief Pharmacist to take responsibility, with appropriate assistance, of the organisation, development and supervision of pharmaceutical services covering the above hospitals and associated clinics. Modern hospitals with up-to-date manufacturing facilities and accommodation.

Salary: Chief Pharmacist Cat. V £2,052, rising to £2,862 per annum plus an allowance for Group duties of £245 (increasing to £325 upon completion of development schemes at General Hospital, Southend).

Applications together with names of two referees should be sent to the Secretary, General Hospital, Rochford, Dalys Road, Rochford, Essex, as soon as possible.

**ROYAL INFIRMARY
OF EDINBURGH
Pharmacist,
locum,**

for Group Pharmaceutical Department. Whitley Council rates and conditions. Accommodation may be available for lady. Write Personnel Officer giving full details and names of two referees.

BROOKWOOD HOSPITAL KNAPHILL, WOKING, SURREY

Pharmacy Technician I

(Salary scale £650 - £950 p.a.)

He/she will work under the supervision of the Chief Pharmacist. Residential accommodation (female) available. Excellent Staff Social Club.

Applications giving particulars of age, experience and qualifications, together with the names of two referees to the Group Secretary as soon as possible.

**St. Bartholomew's Hospital
London, E.C.1**

PHARMACIST required, 5-day week. £1325-£1665 per annum plus London Weighting (£90) and higher qualification allowance (£25). Extra pay for evening clinics. Accommodation may be available in our hostel in the West End of London. Post offers varied experience in a Teaching Hospital. Applications with full particulars, naming two referees, to the Chief Pharmacist from whom further details can be obtained.

SENIOR PHARMACIST

(Full or Part Time)

required at the Willesborough Hospital, Ashford, Kent. Whitley Council conditions of service apply, with recent increase.

Applications to Hospital Secretary.

**BARNET GENERAL HOSPITAL
Wellhouse Lane, Barnet, Herts.
Pharmacy Technician I**

required for modern Group Pharmacy. Whitley Council salary. Apply to Group Pharmacist.

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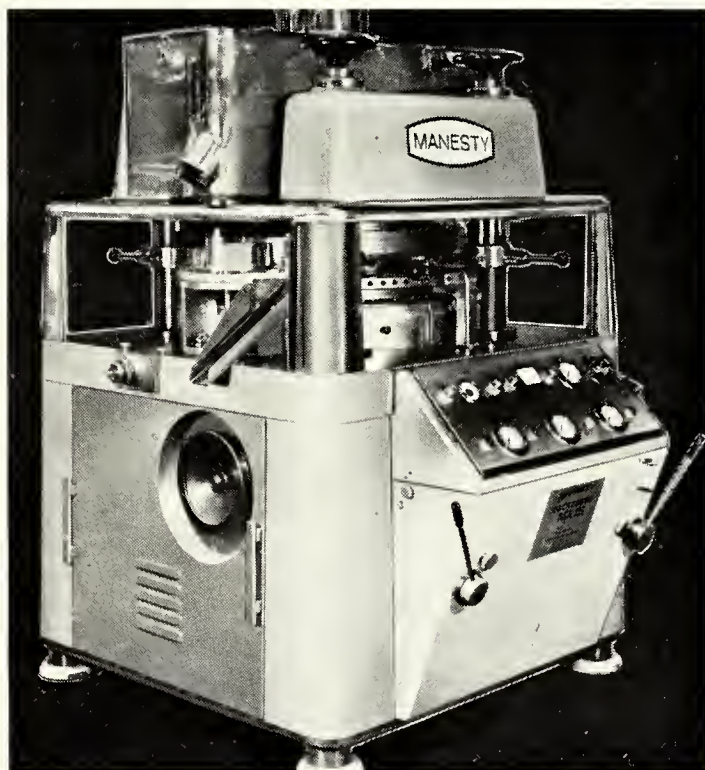
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